more give, less take

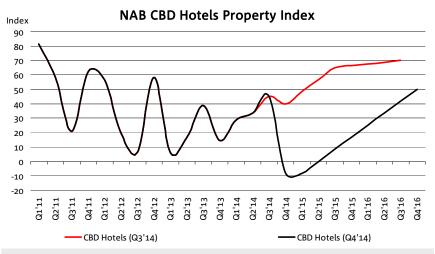
# NAB Commercial Property Survey: CBD Hotel Market Q4 2014

# by NAB Group Economics

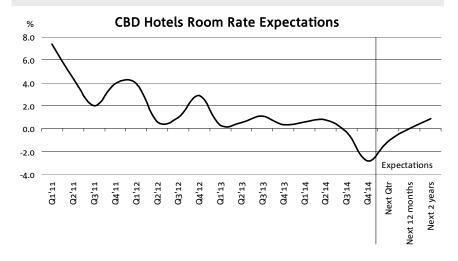
Embargoed until: 11.30am Wednesday 11 February 2015



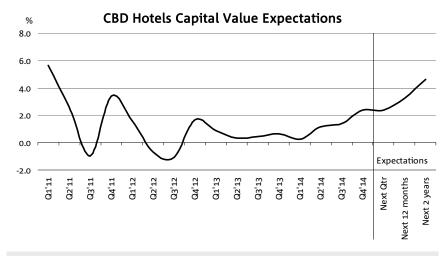
Sentiment in the CBD hotel market sector declined sharply in Q4, with forward expectations also much softer.



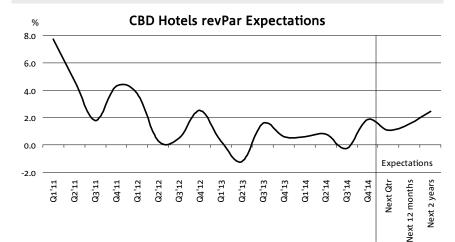
Hotel room rate growth also dipped sharply drop in Q4. Expected to remain flat next year and rise a modest 0.9% in the year after.



Capital values increased 2.4% in Q4, with expectations for stronger growth over the next 1-2 years (but weaker than expected in Q3).



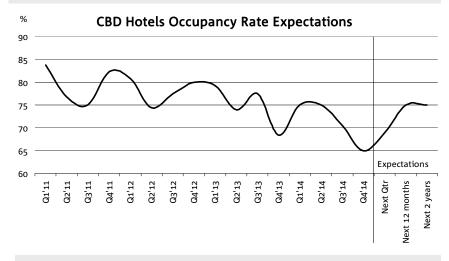
revPar improved in Q4 after falling in Q3. Outlook is for modest growth next year (1.6%), rising in the next year (2.4%).



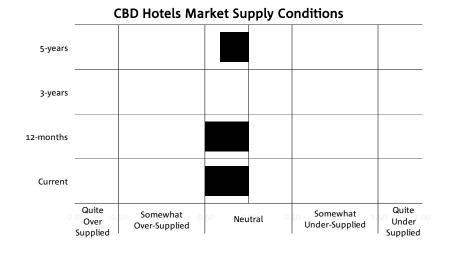
# **NAB Commercial Property Survey: CBD Hotels Market**

Occupancy rates in CBD hotels fall to their lowest level since the survey started in Q4. However, a modest rebound is expected in next 1-2 years.

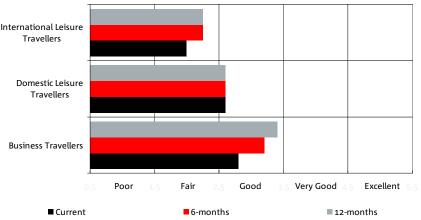
Demand for CBD hotel rooms from business travellers to improve in next 12 months. Demand from domestic travellers to stagnate and improve moderately from international travellers.



With room demand weakening, CBD hotel market supply conditions were notably softer in Q4, with property professionals now seeing the market as "somewhat" over-supplied.



# Demand for CBD Hotel Rooms



### **Group Economics**

Alan Oster Group Chief Economist +61 3 8634 2927

Jacqui Brand Personal Assistant +61 3 8634 2181

# Australian Economics and Commodities

Vacant Head of Australian Economics +61 3 8634 1663

James Glenn Senior Economist - Australia +(61 3) 9208 8129

Vyanne Lai Economist - Australia +(61 3) 8634 0198

Phinn Ziebell Economist - Agribusiness +(61 4) 75 940 762

### **Industry Analysis**

Dean Pearson Head of Industry Analysis +(61 3) 8634 2331

Robert De Iure Senior Economist - Industry Analysis +(61 3) 8634 4611

Brien McDonald Economist - Industry Analysis +(61 3) 8634 3837

Amy Li Economist - Industry Analysis +(61 3) 8634 1563

Karla Bulauan Economist - Industry Analysis +(61 3) 86414028

## International Economics Tom Taylor Head of Economics, International +61 3 8634 1883

Tony Kelly Senior Economist - International +(61 3) 9208 5049

Gerard Burg Senior Economist - Asia +(61 3) 8634 2788

John Sharma Economist - Sovereign Risk +(61 3) 8634 4514

# **Global Markets Research**

Peter Jolly Global Head of Research +61 2 9237 1406

# Australia

Economics Spiros Papadopoulos Senior Economist +61 3 8641 0978

David de Garis Senior Economist +61 3 8641 3045

### FX Strategy Ray Attrill Global Co-Head of FX Strategy +61 2 9237 1848

Emma Lawson Senior Currency Strategist +61 2 9237 8154

Interest Rate Strategy Skye Masters Head of Interest Rate Strategy +61 2 9295 1196

Rodrigo Catril Interest Rate Strategist +61 2 9293 7109

### **Credit Research** Michael Bush Head of Credit Research +61 3 8641 0575

Simon Fletcher Senior Credit Analyst - FI +61 29237 1076

Equities Peter Cashmore Senior Real Estate Equity Analyst +61 2 9237 8156

**Distribution** Barbara Leong Research Production Manager +61 2 9237 8151

# **New Zealand**

Stephen Toplis Head of Research, NZ +64 4 474 6905

Craig Ebert Senior Economist +64 4 474 6799

Doug Steel Markets Economist +64 4 474 6923

Kymberly Martin Senior Market Strategist +64 4 924 7654

Raiko Shareef Currency Strategist +64 4 924 7652

Yvonne Liew Publications & Web Administrator +64 4 474 9771

## **UK/Europe**

Nick Parsons Head of Research, UK/Europe, and Global Co-Head of FX Strategy + 44207710 2993

Gavin Friend Senior Markets Strategist +44 207 710 2155

Derek Allassani Research Production Manager +44 207 710 1532

### Asia

Christy Tan Head of Markets Strategy/Research, Asia + 852 2822 5350

### Important Notice

This document has been prepared by National Australia Bank Limited ABN 12 004 044 937 AFSL 230686 ("NAB"). Any advice contained in this document has been prepared without taking into account your\ objectives, financial situation or needs. Before acting

on any advice in this document, NAB recommends that you consider whether the advice is appropriate for your circumstances.

NAB recommends that you obtain and consider the relevant Product Disclosure Statement or other disclosure document, before making any decision about a product including whether to acquire or to continue to hold it. Please click here to view our disclaimer and terms of use.