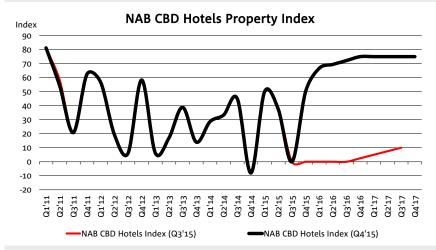
more give, less take

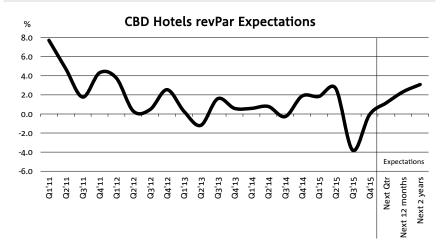
NAB Commercial Property Survey: CBD Hotels Q4 2015

by NAB Group Economics

Sentiment in the CBD hotels sector rose sharply to +50 in Q4 (0 in Q3) and is currently above its long-term average (+34) and highest across all sectors. The survey suggests that confidence has also improved and is now strongest across all market segments (and by some margin).



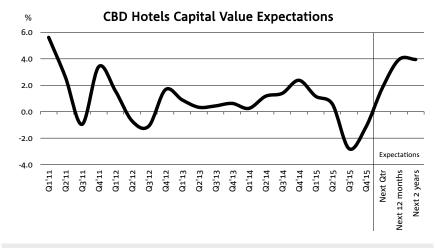
revPar results were basically flat in Q4 (-0.1%). Surveyed property professionals operating in the CBD hotels sector on average expect revPar to rise to 2.3% in the next year and 3.1% in 2 years time.



Embargoed until: 11.30am Wednesday 10 February 2016



Capital values fell -1.2% in Q4, but forward expectations are for much stronger growth of 4% per year in the next 1-2 years. Capital returns for CBD hotels are also expected to out-perform all other commercial property sectors for capital growth by some margin.



Average occupancy rate in the CBD hotel sector fell to 72% in Q4. Property professionals expect the vacancy rate to climb to around 77% next year and 75% in 2 years time, as tourism grows on the back of a lower AUD.

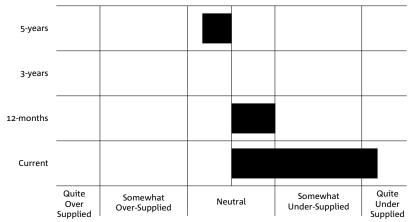
% ٩r 85 80 75 70 64 Expectation 60 Q1'12 Q3'12 Q4'12 Q2'13 Q3'13 Q1'14 Q2'14 Q3'11 Q4'11 Q2'12 Q1'13 Q4'13 Q3'14 Q4'14 Q3'15 Q4'15 Q2'11 Q1'15 21'11 Q2'15 Next Qtr Next 12 months Next 2 years

CBD Hotels Occupancy Rate Expectations

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NAB Commercial Property Survey: CBD Hotels

Supply conditions in the CBD hotel market are currently assessed as "quite under-supplied" (particularly in Sydney). Amid considerable mooted supply proposed and under construction in a number of capital cities across Australia, the market is expected to be "neutral" in the next 1-5 yrs.



CBD Hotels Market Supply Conditions

Group Economics

Alan Oster Group Chief Economist +61 3 8634 2927

Jacqui Brand Personal Assistant +61 3 8634 2181

Australian Economics and Commodities

Riki Polygenis Head of Australian Economics +61 3 8679 9534

James Glenn Senior Economist - Australia +(61 3) 9208 8129

Vyanne Lai Economist - Australia +(61 3) 8634 0198

Amy Li Economist - Australia +(61 3) 8634 1563

Phin Ziebell Economist - Agribusiness +(61 4) 75 940 662

International Economics

Tom Taylor Head of Economics, International +61 3 8634 1883

Tony Kelly Senior Economist - International +(61 3) 9208 5049

Gerard Burg Senior Economist - Asia +(61 3) 8634 2788

John Sharma Economist - Sovereign Risk +(61 3) 8634 4514

Behavioural & Industry Economics

Dean Pearson Head of Behavioural & Industry Economics +(61 3) 8634 2331

Robert De lure Senior Economist - Behavioural & Industry Economics +(61 3) 8634 4611

Brien McDonald Senior Economist - Behavioural & Industry Economics +(61 3) 8634 3837

Global Markets Research

Peter Jolly Global Head of Research +61 2 9237 1406

Australia

Economics Ivan Colhoun Chief Economist, Markets +61 2 9237 1836

David de Garis Senior Economist +61 3 8641 3045

Tapas Strickland Economist +61 2 9237 1980

FX Strategy Ray Attrill Global Co-Head of FX Strategy +61 2 9237 1848

Rodrigo Catril Currency Strategist +61 2 9293 7109

Interest Rate Strategy Skye Masters Head of Interest Rate Strategy +61 2 9295 1196

Credit Research Michael Bush Head of Credit Research +61 3 8641 0575

Simon Fletcher Senior Credit Analyst - FI +61 29237 1076

Andrew Jones Credit Analyst +61 3 8641 0978

Distribution

Barbara Leong Research Production Manager +61 2 9237 8151

New Zealand

Stephen Toplis Head of Research, NZ +64 4 474 6905

Craig Ebert Senior Economist +64 4 474 6799

Doug Steel Markets Economist +64 4 474 6923

Kymberly Martin Senior Market Strategist +64 4 924 7654

Jason Wong Currency Strategist +64 4 924 7652

Yvonne Liew Publications & Web Administrator +64 4 474 9771

UK/Europe

Nick Parsons Head of Research, UK/Europe, and Global Co-Head of FX Strategy + 44 207 710 2993

Gavin Friend Senior Markets Strategist +44 207 710 2155

Derek Allassani Research Production Manager +44 207 710 1532

Asia

Christy Tan Head of Markets Strategy/Research, Asia + 852 2822 5350

Julian Wee Senior Markets Strategist, Asia +65 6632 8055

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