AUSTRALIAN MARKETS WEEKLY

Headline CPI picking up in 2017



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Ask the Economists

Ask the FX Strategists

Ask the Interest Rate Strategists

| • | We get the Q1 inflation reading this Wednesday. NAB looks for a Headline CPI | | | |
|---|---|--|--|--|
| | outcome of +0.7% q/q and 2.4% y/y, slightly higher than the market consensus of | | | |
| 0.6% q/q and 2.2% y/y. If this eventuates it would be the first time since Septem | | | | |
| | 2014 that headline inflation has been within the RBA's target band. | | | |

Core inflation is expected to be 0.5% q/q (market consensus also 0.5% q/q) which annualises to 1.8-1.9% y/y. The RBA is expecting a 0.4% outcome, so our forecast has inflation tracking marginally above the Bank's forecast (Chart 2).

- Inflation is likely to continue to track higher in 2017 on the back of higher electricity and gas prices, while vegetable prices are likely to spike in Q2 on the back of crop damage from Cyclone Debbie. Higher headline inflation should also translate into higher core measures. Our models suggest every 1% point y/y increase in headline inflation leads to a 0.2% point y/y increase in core inflation with a two quarter lag.
- For the RBA, a tick-up in the pace of inflation will for once be encouraging as it should increase confidence inflation will return to target. However, the RBA has also been concerned with the lack of improvement in the labour market with stronger wages growth likely important to sustain a return to the inflation target. March's bumper jobs figures should help alleviate concerns over the labour market in the short term, but this will be an important area to monitor over coming months. NAB sees the RBA on hold in 2017 and 2018 with the RBA having little appetite to ease policy further given house prices and risks in household balance sheets.
- Market focus has been centered on the French presidential elections. Centrist Macron and Eurosceptic Le Pen were the top vote getters in the first round on the weekend and Macron is expected to emerge the victor in the second round on May 7. Markets have interpreted the news positively with the Euro gaining the best part of 2% against the US dollar in early trade. President Trump is expected to announce some tax package details mid-week, which should also contribute to a risk positive tone.

| Table 1: Consumer Price Index, Component Forecasts | | | | | | | | | | | |
|--|-------|--------|--------|--------|--------|---------------------|--|--|--|--|--|
| | | | | | | Expectations NAB | | | | | |
| | | Mar-16 | Jun-16 | Sep-16 | Dec-16 | Mar-17 | | | | | |
| Headline CPI | | | | | | | | | | | |
| CPI - NSA | Index | 108.2 | 108.6 | 109.4 | 110.0 | 110.8 | | | | | |
| | %q/q | -0.2 | 0.4 | 0.7 | 0.5 | 0.7 | | | | | |
| | %y/y | 1.3 | 1.0 | 1.3 | 1.5 | 2.4 | | | | | |
| Core Measures | | | | | | | | | | | |
| Trimmed Mean | | 110 | 110 | 111 | 111 | 111.7 | | | | | |
| | %q/q | 0.3 | 0.5 | 0.4 | 0.4 | 0.5 | | | | | |
| | %y/y | 1.7 | 1.7 | 1.7 | 1.6 | 1.9 | | | | | |
| Weighted median | | 110 | 110 | 111 | 111 | 111.7 | | | | | |
| | %q/q | 0.1 | 0.5 | 0.4 | 0.4 | 0.5 | | | | | |
| | %y/y | 1.4 | 1.5 | 1.3 | 1.5 | 1.8 | | | | | |

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Source: National Australia Bank, ABS

| Key mark | ets over | the past | week | | |
|---------------|----------|---------------|----------|-------|--------------------|
| | Last | % chg week | | Last | bp / % chg week |
| AUD | 0.7561 | -0.4 | RBA cash | 1.50 | 0 |
| AUD/CNY | 5.18 | -0.7 | 3y swap | 2.00 | 3 |
| AUD/JPY | 83.2 | 0.7 | ASX 200 | 5,871 | -0.1 |
| AUD/EUR | 0.697 | -2.3 | Iron ore | 68.2 | -0.7 |
| AUD/NZD | 1.074 | -0.8 | WTI oil | 49.9 | -6.1 |
| Source: Bloom | berg | | | | |

Chart of the week: more difficult finding suitable labour



Source: National Australia Bank, ABS

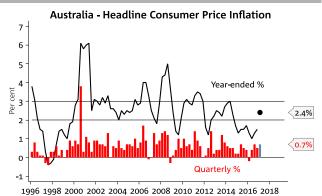
Tapas Strickland, Economist, Markets

CPI Preview

The market consensus for CPI looks for a Headline print of 0.6% q/q which gives an annual rate of 2.2% y/y. If this eventuates, it would be the first time since September 2014 that inflation will be back within the RBA's 2-3% target band. NAB sees Headline inflation slightly higher at 0.7% q/q and 2.4% y/y with possible upside risk coming from fruit and utilities – especially given the recent surge in gas prices along Australia's eastern seaboard, though more of this effect is expected in later quarters.

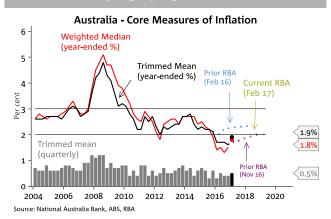
The core measures, which attempt to capture the underlying inflationary pressures in the economy, are also expected to edge higher. Both underlying measures are forecast at 0.5% q/q, giving an annual rate of 1.8-1.9% depending on the core measure used. The RBA's February Statement on Monetary Policy implicitly expected a print of 0.4% q/q so such an outcome would be marginally above the Bank's expectation (Chart 2).





Source: National Australia Bank, ABS

Chart 2: Core likely slightly higher than RBA forecasts



Headline contributors to CPI

According to NAB's bottom-up model, the main contributors to headline inflation this quarter are fuel prices (+6.6% q/q), vegetable prices (+5.0% q/q), pharmaceutical products (+4.8% q/q) and education costs (+3.7% q/q).

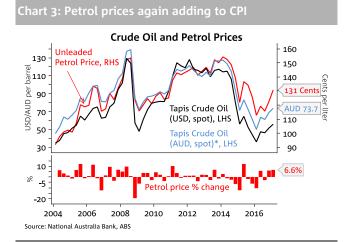
Table 2: Consumer Price Index - Component Expectations

| | Actual | | Expec | tations | Weight |
|--|--------|--------|--------|-------------|--------|
| | | | NAB | NAB | in CPI |
| | Mar-16 | Dec-16 | Mar-17 | Qtr contrib | Basket |
| Food and non-alcoholic beverages | -0.2 | 0.6 | 0.3 | 0.1 | 16.8 |
| Fruit | -11.1 | -0.2 | -5.3 | -0.1 | 1.6 |
| Vegetable | 1.5 | 2.5 | 5.0 | 0.1 | 1.3 |
| Alcohol and tobacco | 0.9 | 2.8 | 0.8 | 0.1 | 7.1 |
| Clothing and footwear | -2.6 | -0.5 | -2.0 | -0.1 | 4.0 |
| Housing | 0.3 | 0.3 | 0.5 | 0.1 | 22.3 |
| Rents | 0.1 | 0.1 | 0.2 | 0.0 | 6.7 |
| New dwellings | 0.2 | 0.5 | 0.5 | 0.0 | 8.7 |
| Water and sewerage | 0.0 | 0.0 | -0.1 | 0.0 | 0.9 |
| Electricity | -0.2 | 0.0 | 0.9 | 0.0 | 2.0 |
| Furnishings, household equipment and services | -0.4 | -0.8 | -0.6 | -0.1 | 9.1 |
| Health | 1.9 | -0.6 | 2.1 | 0.1 | 5.3 |
| Transport | -2.5 | 1.7 | 2.3 | 0.3 | 11.6 |
| Automotive fuel | -10.0 | 6.7 | 6.6 | 0.2 | 3.6 |
| Communication | -1.5 | -0.8 | -1.5 | 0.0 | 3.1 |
| Recreation and culture | -1.0 | 0.6 | 0.2 | 0.0 | 12.6 |
| Audio, visual and computing equipment | -4.5 | -2.9 | -3.5 | -0.1 | 1.6 |
| Domestic holiday travel and accommodation | -1.9 | 5.5 | 0.4 | 0.0 | 2.5 |
| International holiday travel and accommodation | -2.0 | -2.6 | 0.7 | 0.0 | 2.3 |
| Education | 3.1 | 0.0 | 3.7 | 0.1 | 3.2 |
| Insurance and financial services | 0.6 | 0.6 | 0.5 | 0.0 | 5.1 |
| Headline CPI | -0.2 | 0.5 | 0.7 | 0.7 | |
| Trimmed Mean | 0.3 | 0.4 | 0.5 | | 70 |
| Weighted Median | 0.3 | 0.4 | 0.5 | | |

It is also worth noting that last year's March quarter CPI contained price falls in a number of categories that we do not expect to be repeated in Wednesday's numbers. Chief among those were falls in recreation and culture – particularly domestic and international travel.

CPI Automotive Fuel

Fuel prices are normally a large swing variable and this quarter is no exception. Unleaded petrol prices rose 6.6% on average which should add 0.2% points to quarterly headline inflation.

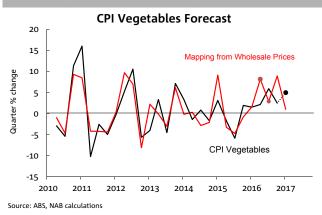


CPI Fruit and Vegetables

Vegetable prices are estimated to have risen 5.0% in the March quarter and are expected to add 0.1% points to quarterly headline inflation. Part of the rise is likely due to delayed pass through from wholesale price increases which occurred in December – wholesale prices rose 8.9% in December but retail prices rose by a smaller 2.5%.

In contrast, fruit prices are estimated to have fallen 5% in the March quarter. At the wholesale level there were price decreases for Mangoes (-14.8%) and Strawberries (-11.1%), while price increases were registered for Apples (+13.5%), Bananas (+11.4%) and Oranges (+9.4%).

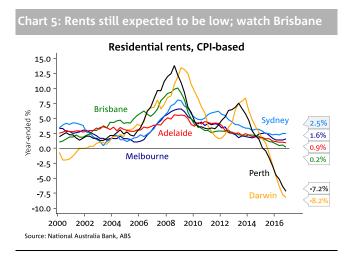
Chart 4: Vegetable prices likely higher



CPI Rents

Rental growth is again expected to be barely positive, up just 0.2% in the quarter. Rental growth has slowed dramatically over the past couple of years in line with increased dwelling supply and a very weak housing market in mining-dominated WA and the NT. With dwelling supply ramping up, particularly in Brisbane, it's likely that rental growth could remain at low levels over coming quarters.

The trend for rents is extremely important as this component explained around one quarter of the moderation in core inflation in recent years. It was also interesting to note that rents surprised on the upside in NZ along with population growth in recent times. Strong population growth in Australia of late could start to reverse subdued rental reads, but there is no indication of this to date.



CPI New Dwelling Costs

New dwelling prices (dwelling construction costs) are expected to have risen 0.5% in the quarter. There is greater uncertainty over this component this quarter with the ABS introducing price changes for attached dwellings (e.g. apartments and townhouses) for the first time. Typically prices of attached dwellings have been lower than detached houses with the ABS noting greater economies of scale, productivity and greater imported components as reasons.

CPI new dwellings also have a large weight in the CPI at 8.7% and continued subdued reads on this component

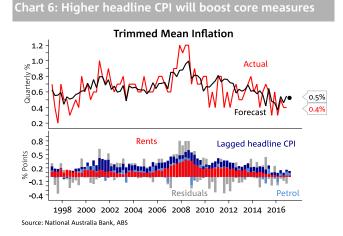
(likely given upcoming dwelling supply) should also restrain core inflation.

Outlook for inflation

Headline inflation is likely to continue to track higher in 2017 on the back of higher electricity and gas prices, while vegetable and some fruit prices are likely to spike in Q2 on the back of crop damage from Cyclone Debbie.

Higher electricity and gas prices will not only hit households directly through power bills (usually prices change in the September quarter), but will also feed through to higher prices for a range of products. Woolworths CEO Brad Banducci recently stated on higher electricity and gas prices: "we will have to in some way, very cautiously and carefully, pass those through to our customers unfortunately – electricity is Woolworth's third largest cost behind labour and rent". The exact magnitude of these price increases is not yet known.

Outside of these two factors, the underlying inflationary pulse is expected to remain relatively subdued, especially due to the influence of rents. Nevertheless, our models suggest every 1% increase in y/y headline inflation leads to a 0.2% increase in y/y core inflation with a two quarter lag. Headline inflation is likely to have picked up by 1-1.5% point over the past year, which should help boost core inflation by 0.2-0.3% points in coming quarters.



Labour market is also important for the inflation outlook

The RBA February Statement on Monetary Policy noted "uncertainty around the timing and extent of the forecast pick-up in inflation over the next couple of years" with much of that uncertainty focused on weak labour cost growth outcomes.

Over time there is a very close relationship between unit labour costs and the more broadly-defined labour force underutilisation rate (the unemployment rate *plus* underemployment rate (Chart 7)). That is likely because as the labour market tightens, wage rises pick-up ahead of or more than productivity growth.

Subdued unit labour costs have been the major drag on core inflation since 2014 according to a New Keynesian Phillips Curve model that the RBA uses (amongst other models). This suggests we will need to see the labour Last week's Quarterly NAB Business Survey showed some tentative signs that the labour market will improve over the next two quarters (Chart 9). The number of firms reporting increased difficulty in finding suitable labour is now at the most difficult since the March quarter of 2012. While not at the heady pre-GFC crises levels, the series does suggest labour underutilisation (unemployment and underemployment) will improve in coming quarters. Continued improvement in this should see wages begin to pick up (Chart 7) which should feed into a more durable recovery in core inflation.

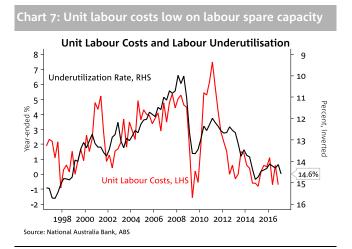
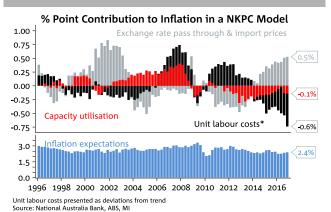
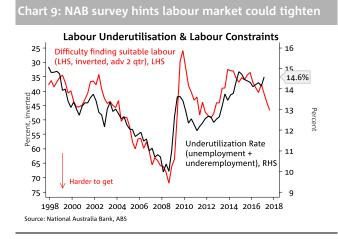


Chart 8: Labour costs have dragged on inflatior





The past week

This week is starting out quite differently, reversing many of the trends evident in recent weeks. Equities are stronger and interest rates and bond yields higher as the market reverses the risk-off tone that was evident last week in the lead up to the weekend's French Presidential election, following Macron's strong showing. The EUR has jumped, while the \$A has also benefited. The JPY meanwhile is weaker, both reflecting the better risk environment and higher US Treasury yields. The announcement that President Trump will reveal some details of his tax cuts on Wednesday this week likely also supported equities and raised bond yields. Commodities on the whole were weaker again over the week, especially oil prices, though iron one prices bounced back from six-month lows around \$63 a tonne to end the week at \$68 a tonne.

Of particular interest from an Australian labour market and wages/inflation perspective, was the finding in the latest NAB quarterly business survey that businesses report that it is becoming more difficult to find suitable labour – the most difficult since the March quarter of 2012. While that's not quite back to the heady pre-GFC days, the trend is encouraging and suggests (along with the NAB survey employment question trend and SEEK job ads) that the official ABS stats showing a slightly rising trend for unemployment are unlikely to be correct (se Chart of the Week on the front page).

This week

Australia (and NZ) markets are closed tomorrow for a public holiday. Wednesday has the Q1 CPI, previewed in detail in this AMW. The only other Australian event of possible market interest, is RBA Governor Philip Lowe's dinner speech on Thursday. However, as the speech is at the Renminbi Global Cities Dialogue Dinner, it's more likely to focus on topics less directly relevant for markets. If there is a Q&A session, any questions on the inflation outlook post the Q1 CPI result could be important.

Offshore, the early part of the week is likely to continue to be risk-positive given the French election result and the anticipation of the US tax cut announcement mid week. The end of the week sees the publication of US Q1 GDP, which the Atlanta Fed Nowcast currently tracks at a low 0.5% (saar). Officials will likely look through this result given generally more positive indications from the US labour market and from global economic data, which saw IMF Managing Director Christine Lagarde declare at the weekend that spring had sprung in the global economy!

For full details please see our *What to Watch* publication (please email Tapas.Strickland@nab.com.au if you would like to subscribe to this publication).

CALENDAR OF ECONOMIC RELEASES

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| mall Business Confidence Ialas Fed Manf. Activity April 2017 Ustralia and NZ Public Holiday - ANZAC Day PI Services YOY Ublic Finances (PSNCR) &P CoreLogic CS 20-City MoM SA &P CoreLogic CS 20-City YoY NSA lew Home Sales Mome Sales MoM onf. Board Consumer Confidence ichmond Fed Manufact. Index , 26 April 2017 Et Migration SA | Apr Apr Mar Mar Feb Feb Mar Mar | | 49.4 17 | | 50.5 | 6.00 | |
| allas Fed Manf. Activity April 2017 ustralia and NZ Public Holiday - ANZAC Day Pl Services YOY bulic Finances (PSNCR) &P CoreLogic CS 20-City MOM SA &P CoreLogic CS 20-City YOY NSA lew Home Sales Hew Home Sales Hew Home Sales MoM onf. Board Consumer Confidence ichmond Fed Manufact. Index , 26 April 2017 H Migration SA | Apr Mar Mar Feb Feb Mar Mar | | 17 | | | | |
| ustralia and NZ Public Holiday - ANZAC Day PI Services YOY Ublic Finances (PSNCR) &P CoreLogic CS 20-City MOM SA &P CoreLogic CS 20-City YOY NSA lew Home Sales lew Home Sales MoM onf. Board Consumer Confidence ichmond Fed Manufact. Index , 26 April 2017 Et Migration SA | Mar Feb Feb Mar Mar | | 0.7 | | 16.9 | 15.30 | 0.30 |
| PI Services YOY ublic Finances (FSNCR) Ublic Finances (FSNCR) &P CoreLogic CS 20-City MoM SA &P CoreLogic CS 20-City YOY NSA ew Home Sales lew Home Sales Hew Home Sales Home Sales MoM onf. Board Consumer Confidence ichmond Fed Manufact. Index , 26 April 2017 Her Migration SA | Mar Feb Feb Mar Mar | | 0.7 | | | | |
| ublic Finances (PSNCR) &P CoreLogic CS 20-City MoM SA &P CoreLogic CS 20-City YoY NSA lew Home Sales lew Home Sales MoM onf. Board Consumer Confidence ichmond Fed Manufact. Index , 26 April 2017 Et Migration SA | Mar Feb Feb Mar Mar | | | | 0.8 | 0.50 | 9.50 |
| &P CoreLogic CS 20-City MoM SA &P CoreLogic CS 20-City YoY NSA ew Home Sales lew Home Sales MoM onf. Board Consumer Confidence ichmond Fed Manufact. Index , 36 April 2017 | Feb Mar Mar | | | | 12.9 | 9.30 | 18.30 |
| lew Home Sales lew Home Sales MOM onf. Board Consumer Confidence ichmond Fed Manufact. Index , 26 April 2017 et Migration SA | Mar Mar | | 0.65 | | 0.9 | 14.00 | 23.00 |
| lew Home Sales MoM onf. Board Consumer Confidence ichmond Fed Manufact. Index , 26 April 2017 let Migration SA | Mar | | 5.73 | | 5.7 | 14.00 | 23.00 |
| onf. Board Consumer Confidence ichmond Fed Manufact. Index , 26 April 2017 et Migration SA | | | 584 -1.4 | | 592.0 6.1 | 15.00 15.00 | 0.00 |
| , 26 April 2017 let Migration SA | | | 123 | | 125.6 | 15.00 | 0.00 |
| let Migration SA | Apr | | 16 | | 22.0 | 15.00 | 0.00 |
| | | | | | 6000.0 | 22.45 | 9.45 |
| | Mar Apr 23 | | | | 6000.0 112.6 | 23.45 0.30 | 8.45 9.30 |
| killed Vacancies MoM | Mar Apr 23 | | | | 0.1 | 2.00 | 9.30 |
| PI QoQ | 1Q | 0.7% | 0.6 | | 0.5 | 2.30 | 11.30 |
| PI Trimmed Mean QoQ | 1Q 10 | 0.5% | 0.5 | | 0.4 | 2.30 | 11.30 |
| PI Weighted Median QoQ redit Card Spending MoM | 1Q Mar | 0.5% | 0.5 | | 0.4 -1.4 | 2.30 4.00 | 11.30 13.00 |
| Il Industry Activity Index MoM | Feb | | 0.6 | | 0.1 | 5.30 | 14.30 |
| lachine Tool Orders YoY | Mar F | | | | 22.6 | 7.00 | 16.00 |
| NBA Mortgage Applications | Apr 21 | | ^ | | | | 21.00 |
| | | | - | | | | 22.30 22.30 |
| 7 April 2017 | | | | | | | 22.30 |
| nport Price Index QoQ | 1Q | | -0.5 | | 0.2 | 2.30 | 11.30 |
| xport Price Index QoQ adustrial Profits XoX | 1Q Mar | | 8 | | | | 11.30 11.30 |
| ank of Japan Meeting | IVIDI | | | | | | |
| fK Consumer Confidence | May | | 9.9 | | 9.8 | 7.00 | 16.00 |
| conomic Confidence | Apr | | 108.1 | | 107.9 | 10.00 | 19.00 |
| | | | | | | | 19.00 19.00 |
| CB Main Refinancing Rate | | | -3.0 | | 0.0 | 12.45 | 21.45 |
| PI MoM | Apr P | | -0.1 | | 0.2 | 13.00 | 22.00 |
| PI YoY | Apr P | | 1.9 | | 1.6 | 13.00 | 22.00 |
| | | | | | 0.4 | | 22.30 22.30 |
| urable Goods Orders | | | 1.3 | | 1.8 | 13.30 | 22.30 |
| urables Ex Transportation | Mar P | | 0.4 | | 0.5 | 13.30 | 22.30 |
| ap Goods Orders Nondef Ex Air | Mar P | | 0.5 | | -0.1 | 13.30 | 22.30 |
| | | | 2/13 | | | | 22.30 22.30 |
| BA Governor Lowe Gives Speech | | | | | | | 22.30 |
| OJ Policy Balance Rate | Apr 27 | | -0.1 | | -0.1 | | |
| | Apr 27 Mar | | | | | | |
| | | | | | | | |
| ending Home Sales MoM | Mar | | -1 | | 5.5 | 15.00 | 0.00 |
| ending Home Sales NSA YoY | Mar | | | | -2.4 | 15.00 | 0.00 |
| ansas City Fed Manf. Activity | Apr | | 16 | | 20.0 | 16.00 | 1.00 |
| | Mar | | | | 14.0 | 23.45 | 8.45 |
| rade Balance NZD | Mar | | 370 | | -18.0 | 23.45 | 8.45 |
| xports NZD | Mar | | 4.66 | | 4.0 | 23.45 | 8.45 |
| nports NZD | | | | | | 5 15 | 8.45 8.45 |
| rade Balance 12 Mth YID N2D ifK Consumer Confidence | | | | | | | 8.45 9.10 |
| loyds Business Barometer | Apr | | | | 35.0 | 0.10 | 9.10 |
| obless Rate | Mar | | 2.9 | | 2.8 | 0.30 | 9.30 |
| lati CPI YoY | Mar | | 0.3 | | 0.3 | | 9.30 |
| lati CPI Ex Fresh Food YoY okyo CPI YoY | | | | | | | 9.30 9.30 |
| okyo CPI Ex-Fresh Food YoY | Apr | | -0.2 | | -0.4 | 0.30 | 9.30 |
| ndustrial Production YoY | Mar P | | 3.9 | | 4.7 | 0.50 | 9.50 |
| etail Sales MoM | Mar Mar | | -0.3 | | 0.2 | 0.50 | 9.50 |
| | | | -1 | | | | 9.50 11.00 |
| NZ Business Confidence | Apr | | | | 11.3 | 2.00 | 11.00 |
| rivate Sector Credit MoM | Mar | | 0.5 | | 0.3 | 2.30 | 11.30 |
| | | | | | | | 18.30 18.30 |
| IDP QOQ IDP YoY | | | 2.3 | | 1.9 | | 18.30 |
| ndex of Services MoM | Feb | | 0.3 | | -0.1 | 9.30 | 18.30 |
| PI Estimate YoY | Apr | | 1.8 | | 1.5 | 10.00 | 19.00 |
| PI Core YoY mployment Cost Index | | | | | | | 19.00 22.30 |
| iDP YoY | 1Q Feb | | 2.6 | | 2.3 | | 22.30 |
| DP MoM | Feb | | 0.1 | | 0.6 | 13.30 | 22.30 |
| DP Annualized QoQ | 1Q A | | 1.1 | | 2.1 | 13.30 | 22.30 |
| | 1Q A 1Q A | | | | 3.5 | 13.30 13.30 | 22.30 22.30 |
| | | | 2 | | | | 22.30 |
| hicago Purchasing Manager | Apr | | 56.5 | | 57.7 | 14.45 | 23.45 |
| l. of Mich. Sentiment | Apr F | | 98 | | 98.0 | 15.00 | 0.00 |
| Central Bank Interest Rate Announcements | | | | | | | |
| BA | 2-May | 1.50% | 1.50% | | 1.50% | | |
| c | 25-May | 0.5% | 0.5% | | 0.5% | | |
| | | | | | | | |
| Reserve | 4-May | 0.75-1.00% | 0.75-1.00% | | 0.75-1.00% | | |
| d, RBNZ | 11-May | 1.75% | 1.75% | | 1.75% | | |
| Meee Zmx na filou o CPP dV uu u a an BCC e e e e a su rax mafiloblala o on e e N.N. ri BLL o P.P. milie Leicoh. C. BC Rd | BA Mortgage Applications tail Sales MoM tail Sales Ex Auto MoM April 2017 Iport Price Index QoQ uport Price Index QoQ oport Price Index QoQ onomic Confidence onomic Confidence onomic Confidence sisness Climate Indicator nonsumer Confidence B Main Refinancing Rate HoM H YoY Vance Goods Trade Balance holesale Inventories MoM arable Goods Orders urables Ex Transportation up Goods Orders Nondef Ex Air rables Ex Transportation up Goods Ship Nondef Ex Air rables Sciams A Governor Lowe Gives Speech D) Policy Balance Rate D) 10-Yr Yield Target tail Sales MoM tail Sales YoY unding Home Sales NSA YoY nussas City Fed Manf. Activity uports NZD uports NZD uports NZD uports NZD uports NZD uports NZD uports NZD uports NZD uports NZD uports NZD to Consumer Confidence U CP YOY Kyo CPI Ex-Fresh Food YoY dustrial Production YoY tail Sales MoM ept. Store, Supermarket Sales VZ Artivity Outlook VZ Business Confidence VZ Business Confidence DP Gov VZ Business Confidence DP Gov VZ Now dex of Services MoM ept. Store, Supermarket Sales VZ Activity Outlook VZ Business Confidence DP Gov PY YOY dex of Services MoM PP Annualized QoQ risonal Consumption DP Prote Index re PCE QoQ Vicago Purchasing Manager of Mich. Sentiment Central Bank Interest Rate Announcements Ad is | BA Mortgage Applications Apr 21 rApril 2017 Port Price Index QoQ 1Q uport Price Index QoQ 1Q dustrial Pofits YoY Mar mit of Japan Meeting K Consumer Confidence Apr siness Climate Indicator Apr nosumer Confidence Apr F B Main Refinancing Rate Apr 27 PM MOM Apr P PM YOY Apr P dvance Goods Trade Balance Mar holesale Inventories MOM Mar P prable Scrabs State Apr 27 PM MoM Apr P PM YOY Apr P Noy Apr P PM YOY Apr P PM Coods Orders MoM Mar P prables Coods Orders Mar P picods Strip Nondef Ex Air Mar P pital Jobless Claims Apr 22 PM Coods Orders Nondef Ex Air Mar P tital Jobless Claims Apr 22 PM Coods Orders Nondef Ex Air Mar P tital Jobless Claims Apr 22 PM Coods Strip Coods Strip Mar P tital Sales NOM Mar meding Home Sales NSA YOY Mar Mar Apports NZD Mar Mar Apports NZD Mar Mar Apports NZD Mar K Consumer Confidence Apr Syds Business Barometer Apr bless Rate Mar tl CPI YOY Mar Apr Mar Apports NZD Mar Mar App App App App App P YOY App App App App App App App P YOY App App App App App App App App App Ap | BA Mortgage Applications Apr 21 tail Sales MoM Feb tail Sales Ex Auto MoM Feb tail Sales Ex Auto MoM 7 tail Sales Ex Auto MoM 7 tail Sales Ex Auto MoM 7 port Price Index QoQ 1Q uport Price Index QoQ 1Q to ustrial Profits YOY Mar tail Sales MoM 7 K Consume Confidence Apr 7 Subset Subset Subset Apr 2 Subset Subset Apr 2 Subset Subset Apr 2 | BA Mortgage Applications Apr 21 attal Sales MoM Feb 0 0 tatal Sales KA Auto MoM Feb 0 0 tatal Sales St Auto MoM Feb 0 1 0 Commer Confidence OO 1 0 Commer Confidence Apr 0 0 Sale Commer Confidence Apr 0 0 Sale Commer Confidence Apr 0 0 Sale Commer Confidence Apr 2 0 Sale Commer Commer Commer Commer Commer Commer Commer Confidence Apr 2 0 Sale Commer Com | BA Mortage Applications Apr 21 Feb 0.0-3 Table Size Auto MoM Feb 0.0-3 Table Size Auto MoM Mar 9.9 onomic Confidence Apr 7.0.0.8.1 Size Confidence Apr 7.0.0.0.1 Size Confidence Apr 7.0.0.0.0.1 Size Confidence Size Size Size Apr 7.0.0.0.1 Size Confidence Size Size Size Apr 7.0.0.0.1 Size Confidence Size Size Size MoM Mar 0.0.1 Size Confidence Size Size Size MoM Mar 0.0.1 Size Confidence Size Size Size MoM Mar 0.0.1 Size Size Size Size Size Size Size Size | BA Montgae Applications Apr 21 -1.8 Bit Sales MoM Feb 0 2.2 Tall Sales K Auto MoM Feb 0.3 1.7 Tall Sales K Auto MoM Feb 0.3 1.7 Carlans Data 0 8 0.2 port Price Index GoO 10 8 1.24 durital Froßits KoO Mar 2.3 3 ank of apan Meeting Apr 1.36 3.8 trains Confidence Apr 1.36 3.8 ontamic Confidence Apr P 1.36 3.8 in MoM Apr P 0.1 0.2 in Not Apr P 0.3 0.4 in Sing Confidence Apr P 0.3 0.4 in Not Apr P 0.3 0.4 in Sing Confidence Apr 27 0.1 0.1 < | AA Mortgage Applications Apr 21 -1.4 1.2.0 1.3.3 Tail Sies K Autor MoM Feb -0.3 1.7 1.3.30 Tail Sies K Autor MoM Feb -0.3 1.7 1.3.30 Tail Sies K Autor MoM Feb -0.3 1.2.0 1.3.30 Comport Proceedings 1.0.0 8 1.2.2 1.3.30 Comport Proceedings 1.0.0 8 1.0.0 1.0.0 Commer Confidence Apr 9.5 8 1.0.0 Sinters Cimate Indicator Apr 0.82 0.8 1.0.00 Sinters Cimate Indicator Apr 0.4 1.3.30 1.4 1.3.30 Sinters Cimate Indicator Mar P 0.3 0.4 1.3.30 1.4 1.3.30 1.4 1.3.30 1.4 1.3.30 1.4 1.3.30 1.4 1.3.30 1.4 1.3.30 1.4 1.3.30 1.4 1.3.30 1.4 1.3.30 1.2.30 1.2.30 1.2.30 1.3.30 1.2.30 1.2.30 |

FORECASTS

| Economic Forecasts | | | | | | | | | | | | | | | | | | | | |
|--------------------------------|--------|----------|----------|------|------|-------|------|-------|---------|------|------|------|------|------|------|------|------|------|------|------|
| | Annual | % change | <u> </u> | | | | | Qu | arterly | | | | | | | | | | | |
| | | | | | | 20 | 15 | | | 20 | 16 | | | 20 | 17 | | | 20 | 18 | |
| Australia Forecasts | 2015 | 2016 | 2017 | 2018 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| Household Consumption | 2.7 | 2.7 | 2.2 | 2.0 | 0.7 | 0.6 | 1.0 | 0.6 | 0.9 | 0.5 | 0.4 | 0.9 | 0.4 | 0.6 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| Underlying Business Investment | -10.1 | -11.2 | 0.4 | 4.7 | -3.2 | -1.9 | -5.5 | -2.4 | -3.4 | -2.3 | -5.3 | 2.1 | 0.4 | 1.1 | 1.2 | 1.1 | 0.9 | 1.4 | 1.2 | 1.4 |
| Residential Construction | 10.0 | 7.9 | 2.1 | -0.9 | 4.8 | -1.2 | 4.3 | 1.5 | 3.7 | 1.9 | -1.3 | 1.2 | 0.6 | 0.6 | 0.4 | 0.0 | -0.2 | -0.9 | -0.5 | -0.3 |
| Underlying Public Spending | 2.4 | 4.6 | 3.2 | 2.8 | 1.2 | 1.8 | -1.0 | 2.1 | 0.5 | 2.7 | 0.2 | 1.3 | 0.3 | 0.9 | 0.5 | 0.8 | 0.7 | 0.7 | 0.7 | 0.7 |
| Exports | 6.0 | 7.6 | 7.9 | 5.5 | 3.7 | -2.9 | 4.6 | -0.1 | 3.3 | 2.2 | 1.0 | 2.2 | 2.3 | 1.3 | 2.3 | 2.4 | 0.9 | 0.9 | 0.8 | 0.9 |
| Imports | 2.0 | 0.4 | 5.1 | 3.7 | 2.7 | 0.9 | -1.3 | 0.0 | -0.8 | 2.9 | 1.2 | 1.4 | 0.8 | 1.5 | 0.9 | 1.0 | 0.8 | 0.8 | 0.9 | 0.9 |
| Net Exports (a) | 0.7 | 1.4 | 0.6 | 0.4 | 0.2 | -0.8 | 1.2 | 0.0 | 1.1 | -0.1 | 0.0 | 0.2 | 0.3 | 0.0 | 0.3 | 0.3 | 0.0 | 0.0 | 0.0 | 0.0 |
| Inventories (a) | 0.1 | 0.1 | -0.2 | 0.0 | 0.7 | -0.3 | -0.1 | 0.0 | 0.0 | 0.3 | 0.1 | -0.2 | -0.2 | 0.1 | -0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Domestic Demand - qtr% | | | | | 0.5 | 0.5 | -0.2 | 0.5 | 0.1 | 0.7 | -0.4 | 1.2 | 0.4 | 0.7 | 0.6 | 0.6 | 0.5 | 0.5 | 0.5 | 0.6 |
| Dom Demand - ann % | 1.3 | 1.6 | 2.2 | 2.3 | 1.1 | 1.4 | 1.2 | 1.3 | 1.4 | 1.6 | 1.4 | 2.1 | 1.9 | 1.9 | 2.9 | 2.3 | 2.4 | 2.2 | 2.2 | 2.2 |
| Real GDP - qtr % | | | | | 1.1 | 0.2 | 0.7 | 0.5 | 1.1 | 0.8 | -0.5 | 1.1 | 0.6 | 0.8 | 0.7 | 0.9 | 0.5 | 0.6 | 0.5 | 0.6 |
| Real GDP - ann % | 2.4 | 2.5 | 2.6 | 2.6 | 2.5 | 2.0 | 2.4 | 2.5 | 2.5 | 3.1 | 1.9 | 2.4 | 2.0 | 2.0 | 3.3 | 3.1 | 3.0 | 2.8 | 2.5 | 2.2 |
| CPI headline - qtr % | | | | | 0.2 | 0.7 | 0.5 | 0.4 | -0.2 | 0.4 | 0.7 | 0.5 | 0.7 | 0.5 | 0.5 | 0.6 | 0.4 | 0.5 | 0.6 | 0.6 |
| CPI headline - ann % | 1.5 | 1.3 | 2.3 | 2.1 | 1.3 | 1.5 | 1.5 | 1.7 | 1.3 | 1.0 | 1.3 | 1.5 | 2.4 | 2.3 | 2.1 | 2.2 | 2.1 | 2.1 | 2.1 | 2.1 |
| CPI underlying - qtr % | | | | | 0.6 | 0.5 | 0.4 | 0.4 | 0.2 | 0.5 | 0.4 | 0.5 | 0.5 | 0.5 | 0.4 | 0.4 | 0.4 | 0.5 | 0.4 | 0.4 |
| CPI underlying - ann % | 2.2 | 1.6 | 1.8 | 1.7 | 2.4 | 2.3 | 2.2 | 2.0 | 1.6 | 1.6 | 1.6 | 1.6 | 1.9 | 1.9 | 1.8 | 1.7 | 1.7 | 1.7 | 1.7 | 1.8 |
| Wages (Pvte WPI - ann %) | 2.1 | 1.9 | 1.9 | 1.6 | 2.2 | 2.2 | 2.1 | 2.0 | 2.0 | 2.0 | 1.9 | 1.8 | 2.0 | 2.0 | 1.9 | 1.8 | 1.7 | 1.6 | 1.6 | 1.6 |
| Unemployment Rate (%) | 6.1 | 5.7 | 5.7 | 5.8 | 6.2 | 6.0 | 6.2 | 6.0 | 5.9 | 5.7 | 5.6 | 5.7 | 5.7 | 5.6 | 5.7 | 5.7 | 5.7 | 5.7 | 5.8 | 5.8 |
| Terms of trade | -11.6 | 0.0 | 16.6 | -1.6 | -2.5 | -4.5 | -2.1 | -4.2 | -1.9 | 2.1 | 5.2 | 9.0 | 9.4 | -2.7 | -2.2 | -1.6 | -1.6 | -1.5 | -1.6 | -1.8 |
| G&S trade balance, \$Abn | -36.8 | -14.6 | 50.1 | 31.2 | -4.7 | -11.4 | -8.6 | -12.0 | -8.4 | -7.4 | -3.5 | 4.7 | 14.8 | 12.1 | 11.6 | 11.6 | 10.2 | 8.8 | 7.1 | 5.3 |
| % of GDP | -2.3 | -0.9 | 2.8 | 1.7 | -1.2 | -2.8 | -2.1 | -2.9 | -2.0 | -1.8 | -0.8 | 1.1 | 3.3 | 2.7 | 2.6 | 2.5 | 2.2 | 1.9 | 1.5 | 1.1 |
| Current Account (% GDP) | -4.7 | -2.6 | 0.2 | -0.9 | -3.3 | -5.2 | -4.8 | -5.6 | -3.6 | -3.7 | -2.4 | -0.9 | 0.7 | 0.1 | 0.0 | 0.0 | -0.4 | -0.7 | -1.0 | -1.4 |

Source: NAB Group Economics; (a) Contributions to GDP growth

Exchange Rate Forecasts

| | 24-Apr | Jun-17 | Sep-17 | Dec-17 | Mar-18 | Jun-18 |
|---------|--------|--------|--------|--------|--------|--------|
| Majors | | | | | | |
| AUD/USD | 0.7552 | 0.75 | 0.73 | 0.70 | 0.70 | 0.70 |
| NZD/USD | 0.7027 | 0.71 | 0.70 | 0.67 | 0.68 | 0.68 |
| USD/JPY | 110.05 | 114 | 116 | 118 | 120 | 120 |
| EUR/USD | 1.0825 | 1.05 | 1.04 | 1.04 | 1.05 | 1.06 |
| GBP/USD | 1.2784 | 1.25 | 1.24 | 1.22 | 1.20 | 1.21 |
| USD/CNY | 6.8845 | 6.92 | 7.05 | 7.04 | 7.03 | 7.01 |
| USD/CAD | 1.3495 | 1.33 | 1.35 | 1.37 | 1.37 | 1.38 |

Australian Cross Rates

| AUD/JPY | 83.1 | 86 | 85 | 83 | 84 | 84 |
|---------|--------|------|------|------|------|------|
| AUD/EUR | 0.6976 | 0.71 | 0.70 | 0.67 | 0.67 | 0.66 |
| AUD/GBP | 0.5907 | 0.60 | 0.59 | 0.57 | 0.58 | 0.58 |
| AUD/NZD | 1.0747 | 1.06 | 1.04 | 1.04 | 1.03 | 1.03 |
| AUD/CNY | 5.1992 | 5.19 | 5.15 | 4.93 | 4.92 | 4.91 |
| AUD/CAD | 1.0191 | 1.00 | 0.99 | 0.96 | 0.96 | 0.97 |
| AUD/CHF | 0.7535 | 0.73 | 0.70 | 0.74 | 0.71 | 0.68 |

Interest Rate Forecasts

| | 24-Apr | Jun-17 | Sep-17 | Dec-17 | Mar-18 | Jun-18 | | | | | |
|--------------------------|-----------|--------|--------|--------|--------|--------|--|--|--|--|--|
| Aust rates | | | | | | | | | | | |
| RBA Cash rate | 1.50 | 1.50 | 1.50 | 1.50 | 1.50 | 1.50 | | | | | |
| 3 month bill rate | 1.75 | 1.75 | 1.75 | 1.75 | 1.75 | 1.75 | | | | | |
| 3 Year Swap Rate | 2.00 | 2.1 | 2.3 | 2.3 | 2.6 | 2.6 | | | | | |
| 10 Year Swap Rate | 2.87 | 3.0 | 3.2 | 3.2 | 3.4 | 3.4 | | | | | |
| Offshore Policy Rates | | | | | | | | | | | |
| US Fed funds | 1.00 | 1.25 | 1.50 | 1.50 | 1.75 | 2.00 | | | | | |
| ECB deposit rate | -0.40 | -0.40 | -0.40 | -0.40 | -0.30 | -0.20 | | | | | |
| BoE repo rate | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | | | | | |
| BoJ excess reserves rate | -0.10 | -0.10 | -0.10 | -0.10 | -0.10 | 0.90 | | | | | |
| RBNZ OCR | 1.75 | 1.75 | 1.75 | 1.75 | 1.75 | 2.00 | | | | | |
| China 1yr lending rate | 4.35 | 4.10 | 4.10 | 4.10 | 4.10 | 4.10 | | | | | |
| China Reserve Ratio | 17.0 | 16.5 | 16.5 | 16.5 | 16.5 | 16.5 | | | | | |
| 10 Year Benchmark Bor | nd Yields | | | | | | | | | | |
| Australia | 2.60 | 2.80 | 3.00 | 3.00 | 3.20 | 3.20 | | | | | |
| United States | 2.31 | 2.50 | 2.75 | 2.75 | 3.00 | 3.00 | | | | | |
| New Zealand | 3.02 | 3.30 | 3.35 | 3.30 | 3.30 | 3.60 | | | | | |

Sources: NAB Global Markets Research; Bloomberg; ABS

Global GDP

| Dec year | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 20 Yr Avge |
|-------------|------|------|------|------|------|------|---------------|
| Australia | 2.1 | 2.8 | 2.4 | 2.5 | 2.6 | 2.6 | 3.4 |
| US | 1.7 | 2.4 | 2.6 | 1.6 | 2.1 | 2.3 | 2.6 |
| Eurozone | -0.3 | 1.1 | 1.9 | 1.7 | 1.9 | 1.8 | 1.5 |
| UK | 1.9 | 3.1 | 2.2 | 1.8 | 1.8 | 1.7 | 2.4 |
| Japan | 2.0 | 0.2 | 1.2 | 1.0 | 1.1 | 0.8 | 0.8 |
| China | 7.7 | 7.3 | 6.9 | 6.7 | 6.5 | 6.3 | 9.2 |
| India | 6.2 | 6.9 | 7.5 | 7.5 | 7.4 | 7.2 | 6.6 |
| New Zealand | 2.2 | 3.4 | 2.5 | 3.1 | 2.7 | 2.5 | 3.0 |
| World | 3.4 | 3.4 | 3.1 | 3.0 | 3.3 | 3.5 | 3.5 |
| MTP Top 5 | 4.1 | 3.9 | 4.0 | 3.8 | 3.8 | 3.7 | 5.0 |

| Commodi | Commodity prices (\$US) | | | | | | | | | | | |
|----------------|-------------------------|--------|--------|--------|--------|--------|--|--|--|--|--|--|
| | 24-Apr | Jun-17 | Sep-17 | Dec-17 | Mar-18 | Jun-18 | | | | | | |
| WTI oil | 49.86 | 54 | 56 | 58 | 59 | 60 | | | | | | |
| Gold | 1276 | 1210 | 1220 | 1230 | 1240 | 1260 | | | | | | |
| Iron ore | 68.2 | 85 | 80 | 75 | 73 | 70 | | | | | | |
| Hard cok. coal | 270 | 180 | 160 | 140 | 120 | 110 | | | | | | |
| Thermal coal | 84 | 65 | 65 | 65 | 65 | 60 | | | | | | |
| Copper | 5605 | 5610 | 5550 | 5550 | 5550 | 5550 | | | | | | |
| Aust LNG (*) | 5.97 | 7.9 | 8.3 | 8.5 | 8.9 | 9.2 | | | | | | |

(*) Implied Australian LNG export prices.

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