

# United States Economic Update

## National Australia Bank

- **US GDP rose by 1.7% (annualized rate) in the June quarter, an improvement on the March quarter, but still only a modest rate of growth.**
- **The stronger growth largely reflected a pick-up in business investment and a much smaller deduction from growth from public demand.**
- **We are forecasting GDP growth will strengthen in the second half of the year. As a result GDP is expected to grow by 1.5% in 2013 and 2.7% in 2014.**
- **Tapering of QE3 is expected to be announced following the September FOMC meeting (but the risk is that it will be delayed to later in the year), with the end of QE not expected until the September quarter 2014. Fed fund rate rises are not expected until 2015.**

US GDP in the June quarter grew by 0.4% qoq or at an annualised rate of 1.7%. While only a modest rate of growth, the result was above expectations and represents an acceleration of growth from the (downwardly revised) March quarter. Data since released suggest that there may be a small upwards revision when the second estimate of June quarter GDP is released late this month.

The stronger growth largely reflected a pick-up in business investment and a much smaller deduction from growth from public demand. Housing investment again grew strongly but consumption growth was weaker than in the previous quarter. Inventories again contributed to growth but there was a sizeable deduction from net exports due to a jump in import growth.

In the second half of 2013 we expect that the impact from tax increases early in the year will fade. Consumption will also be supported by the continued growth in household wealth and employment, as well as the gradual easing in lending standards by banks. This latter factor will also aid business investment, which is being underpinned by high corporate profits. Another factor that should be a positive for consumption and investment is the improvement in confidence as well as reduced uncertainty generally, with concerns about Europe currently at a relatively low ebb and signs that growth in China is stabilising.

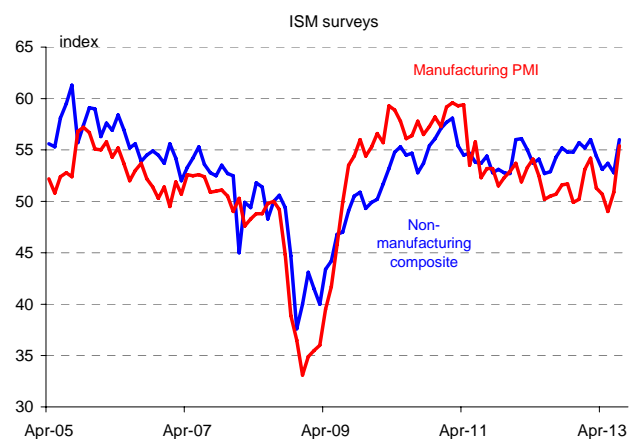
The rapid growth in housing construction is also expected to continue, supported by low inventory and continued employment growth which will encourage more people to start a new household. However, the data for the sector have been mixed recently and the rise in mortgage interest rates means that there is downside risk to this outlook.

In contrast, subdued economic conditions in the US' major trading partners, together with the rise in the USD will constrain the export sector. However, world growth is expected to strengthen heading into 2014. Federal fiscal policy will also be a drag on growth for some time to come,

although the extent of the drag may moderate towards the end of the year. Moreover, Federal spending reductions will likely be partially offset by improving conditions at the state/local government level. Interest rates remain low by historical standards, but the uncertain impact of their recent rise continues to represent a downward risk to the outlook.

Early data for the September quarter is reasonably positive. In particular, both the ISM manufacturing and non-manufacturing surveys jumped higher in July. While the regional Philadelphia and Empire State Fed surveys softened in August, they are still tracking above their June quarter average (as is industrial production despite being unchanged in July). Core retail sales also got off to a reasonably strong start in July and the four-week average of initial jobless claims reached a new post recession low early in August.

### ISM indicators strengthen early in the September quarter



Sources: ISM

In terms of monetary policy, we expect tapering of the QE program will probably be announced after the Fed's September FOMC meeting, but there is a not insignificant chance it will be delayed until later in the year. Once tapering starts, if the economy turns out as we expect, QE will end by around the September 2014 quarter. An increase in the Fed Funds rate, however, is not in prospect until 2015.

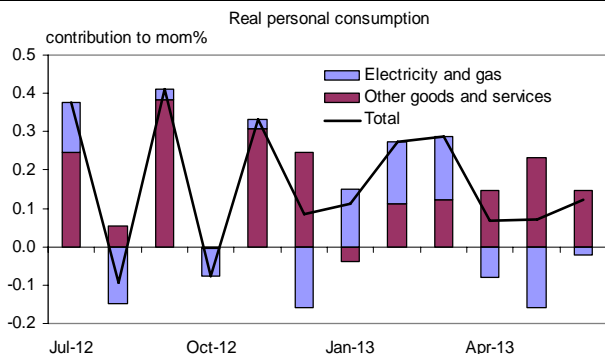
In summary, we expect that the drawn-out recovery will continue, but with the pace of growth strengthening further over the rest of this year. We are forecasting GDP growth of 1.5% in 2013 and of 2.7% in 2014.

### Consumption

Private consumption growth slowed down to a modest 0.4% qoq in the June quarter. The monthly growth rates were 0.1% mom in each month of the quarter, a notable slowdown from the previous quarter. However, the March quarter

strength was exaggerated by high power consumption which fluctuates in line with unseasonable weather. Excluding this factor, consumption growth, if anything, strengthened through the June quarter consistent with a fading impact from the start of the year income tax increases. Consistent with this, while retail sales only grew by 0.2% mom in July, core retail sales (sales excluding auto dealers, gasoline and building materials), which feed into GDP estimates, rose by a strong 0.5% mom. While auto sales (as reported by Autodata) declined in the same month, they were still above their June quarter average.

**Power usage masking underlying trends**



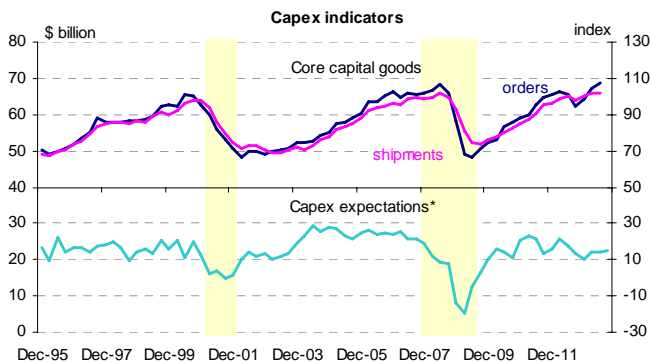
Sources: Bureau of Economic Analysis

Moreover, consumer confidence has been improving and wealth continues to rise (due to increasing stock market and house price growth) which should continue to support consumption growth. A downside risk comes from the jump in gasoline prices (in seasonally adjusted terms) and smaller increases in July and early August.

**Business investment**

Business fixed investment grew by 1.1% qoq, rebounding from a 1.2% decline in the previous quarter. The turn around was largely due to a strong rise in non-residential structures investment, which increased by 1.7% qoq, following a large decline (-7.2% qoq) the previous quarter. The volatility largely reflects changes in 'power and communication' investment, but mining investment also grew strongly in the June quarter. Equipment investment also strengthened (from 0.4% to 1.0% qoq) and the new intellectual property products category (which includes software and research and development) rose 1.0% qoq, similar to the previous quarter.

**Indicators suggest business investment growth to pick up**



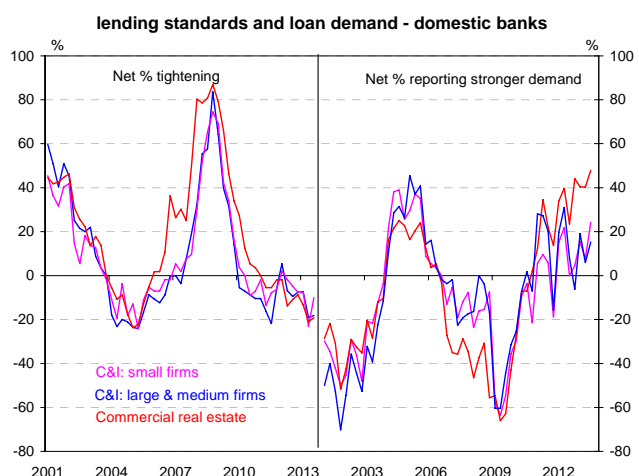
\*Average of available Philadelphia, Richmond, Dallas, Kansas City & Empire State regional Fed surveys. Sep 13 based on July readings

Source: Census Bureau, Philadelphia, Richmond, Dallas, Kansas City and New York federal reserves, NAB.

Partial indicators are also consistent with continuing growth in business investment. Core (excluding defence and aircraft) capital goods orders rose again in June and are running ahead of shipments, pointing to stronger growth ahead. Capex intentions, as measured by the various Fed regional surveys, have also slowly tracked higher since the latter part of 2012/early 2013. Lastly, non-residential construction, notwithstanding a small decline in June, has trended up since the large fall at the start of the year.

The recent spike in interest rates, and how business reacts, represents a downside risk. However, we expect business investment growth will remain positive. Lending rates are still low by historical standards and the recently released Fed Reserve Senior Loan Officer Opinion Survey shows lending standards continue to be eased and loan demand is positive.

**Credit conditions improving for business**



Source: Federal Reserve Senior Loan Officer Opinion Survey

Moreover, market and policy uncertainty which, when elevated, can lead to a deferral of investment plans, is better than last year and the still high level of corporate profits should continue to underpin business investment.

The pace of business inventory accumulation also picked up in the June quarter, leading to another positive contribution to GDP growth. However, more recently released data on inventories suggests that the advance GDP estimate inventory contribution will be reduced when the second estimate is released. Farm inventories again rose consistent with the overall easing in drought conditions in the United States.

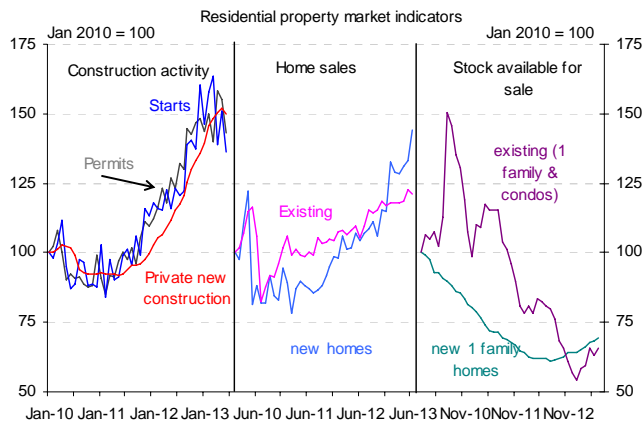
**Housing**

Housing continued to be the stand-out sector in the June quarter, growing by 3.2% qoq to be almost 15% higher than a year ago. Notwithstanding the strong growth, it is still off a low base, and the level of activity still remains very low by historical standards.

However, there continue to be some mixed signals emerging on whether this rate of growth will be maintained, which is a concern particularly in the light of the recent rise in mortgage interest rates, the effects of which are unlikely to have fully flowed through yet. Building permits and starts fell sharply in June, private new residential construction in the same month recorded its first decline since September 2011, and mortgage purchase applications have fallen (although these could be for purchases of existing homes).

In the case of the permits – a leading indicator for the other measures – the decline has been driven by the volatile multi-family category and single home permits are still trending up. Moreover, new (single family) home sales jumped even higher in June, and in August the National Association of Home Builders index moved to its highest level since late 2005.

**Recent housing data mixed**



Sources: Census Bureau, National Association of Realtors

So while there is some downside risk we continue to believe that other important factors, such as house price expectations (rising), household confidence in the economy (rising), low inventories of new homes and employment growth (which will support household formation), will continue to support strong growth in the housing sector. Indeed recent research by a Fed economist suggests that there could be a substantial increase in the number of households as the labour market recovers.<sup>1</sup>

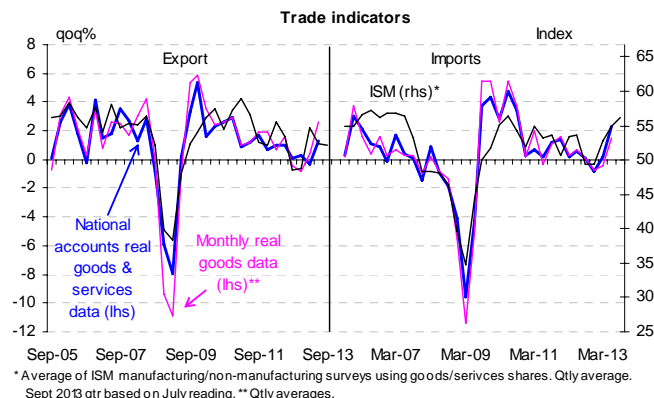
**Trade**

The advance GDP estimates allowed for a pick-up in both export and import growth after weakness in recent quarters. Exports were estimated to have grown by 1.3% qoq after a small decline the previous quarter. Imports were estimated to have recovered even more strongly, rising 2.3% qoq after falling over the two previous quarters. As a result, net exports made their largest deduction from GDP growth since 2010.

However, trade data released since the advance GDP estimates suggests a much stronger net export performance in the June quarter. Real goods imports declined 3% mom in June while exports rose by around the same amount. By itself, this suggests a revision to June quarter GDP of around 0.2% qoq (0.8% annualized rate) suggesting a fairly neutral net export contribution to growth.

However, we still expect net exports will come under pressure from the continued weakness in the global economy and the appreciation of the USD. This is also suggested by the ISM trade indicators. While the export indicators are still above the lows of the second half of 2012, they have come off a bit recently and are weaker than the import indicator.

**Net exports under pressure, but likely overstated in Q2 GDP**



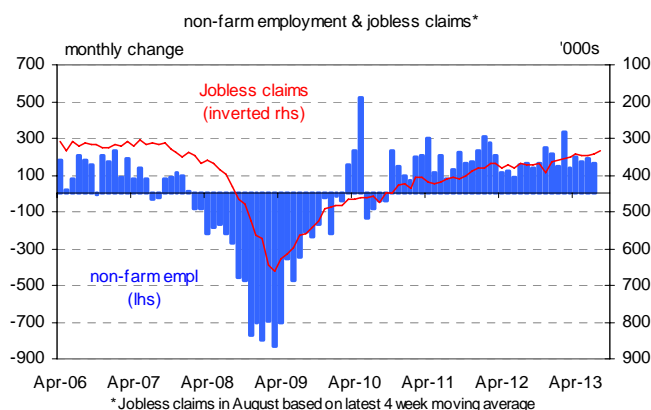
Sources: ISM, Census Bureau, Bureau of Economic Analysis

**Labour market**

The U.S. labour market continued its slow, but steady, improvement in July. That said, the July employment report was a little disappointing even though the unemployment rate fell to 7.4% from 7.6%. While non-farm employment grew by a solid 162,000 this was below the almost 200,000 pace experienced in the first half of the year. Moreover, there was a small fall in the participation rate and average weekly hours (private non-farm) fell and imply overall hours worked fell. Around 75% of the net employment growth this year has been in part-time jobs; this may be partly attributable to the budget cuts (which have seen agencies cut the length of the working week of employees rather than lay-off staff) and impending changes to health care (some of which have now been delayed).

However, as we noted for a while now, the monthly variation in the data should not be over emphasised. The annual growth rate (current month on same month a year ago) has been around 1.6-1.7% yoy for a while now, consistent with on-going solid jobs growth which should slowly bring down the unemployment rate. Moreover, the four-week average of initial jobless claims has reached a post-recession low, consistent with on-going improvement in the labour market.

**Employment data a bit weaker but jobless claims at new low**



Source: Bureau of Labor Statistics, Department of Labor

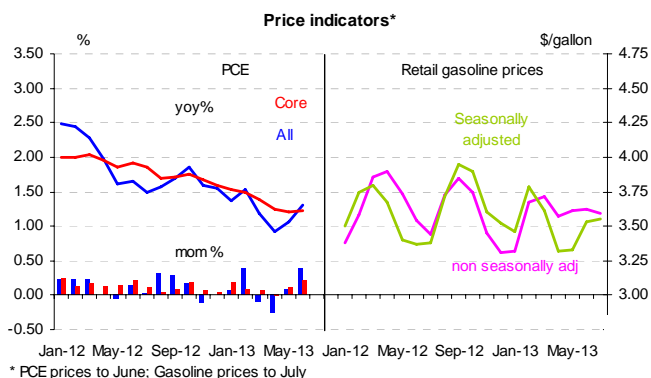
**Inflation**

Inflation remains quite soft although, as we flagged last month, the downward trend in annual inflation has come to an end for now. Boosted by rising energy costs, the headline

<sup>1</sup> Paciorek A., The Long and the Short of Household Formation, Finance and Economics Discussion Series, Federal Reserve Board, April 2013

personal consumption expenditure (PCE) price index rose 0.4% mom in June to be 1.3% higher on a year ago (up from 1.1% yoy in May). However, it was not just energy costs as the core (ex energy and food) PCE inflation rose by 0.2% mom for the first time since January. The separate CPI measure rose in July by 0.2% mom both on headline and core basis, again consistent with the notion that the downward trend in inflation is over.

### Inflation still subdued but downward trend has come to an end



Sources: Bureau of Economic Analysis, Energy Information Administration, NAB

We expect annual inflation to remain subdued, and well below the Fed's 2% objective over this year and into early next year, as the appreciation of the USD and the still large amounts of slack in the economy and weakness in the global economy constrain goods inflation.

### Public demand

Public demand again fell in the June quarter, but by a much smaller amount than at the start of the year. This reflected a small increase in state and local government demand (+0.1% qoq), and a much smaller decline in Federal government spending. Defence spending only declined by 0.1% qoq, after falling almost 9% over the two previous quarters. Defence spending has not only been affected by the 'sequester' budget cuts, but also by the winding down of overseas military operations. The June quarter results suggests that the latter factor might be receding, although the sequester is yet to fully play out.

Indeed, Federal employment recorded another, albeit small, decline in July. While Federal fiscal policy is likely to be a continuing headwind for a while to come, some relief is coming from the state & local governments. In July, combined state and local government employment rose for the sixth consecutive month.

A looming issue, and a risk to our forecast, is that the debt limit on the Federal Government will soon need to be increased (probably by October/November). If this is not done in a timely or orderly manner, it could lower confidence and have a negative impact on the economy. Around the same time appropriation bills (or a 'continuing resolution') will need to be passed to fund Government (if this doesn't occur then there will be a Government shutdown).

### Monetary Policy

In his post June meeting press conference the Fed Chairman raised the prospect of QE tapering (a reduction in the size of Fed asset purchases in 'measured steps') starting later this

year in the context of continuing job gains, economic growth that picks-up over the next few quarters and inflation moving back towards 2%.

The June GDP result, combined with revisions to previous quarters, suggests an upwards trend to GDP growth this year although off a lower base. The July employment report showed yet another solid month's worth of employment growth and a further decline in the unemployment rate; these are probably the two main labour market indicators although some other measures of the labour market (e.g. the employment to population ratio) have been weaker. While, inflation was weaker in the June quarter and remains well below the Fed's long-term objective, monthly growth in the PCE price index (the Fed's preferred measure) strengthened in May and June. The Fed will also want to see these trends continued in partial data released before the September meeting.

These considerations reinforce our view that the September meeting is the likely date for a start to tapering to be announced, particularly given that even some Dovish Fed members are not pushing back publicly on this possibility. However, given the still modest level of economic growth, weakness in some labour market indicators and the still low annual inflation rate, there is a not insignificant risk that the start to tapering will be pushed out to later in the year. Concerns of how the debt limit debate will proceed may also be a factor the Fed takes into account.

The Fed Chairman has also indicated that, if the economy developed as expected, that tapering would lead to the asset purchase program ending in mid-2014 when unemployment would be around 7%. Our forecast is for the unemployment rate to reach this level in the September quarter 2014. Given that the unemployment rate has been declining faster than might be expected given the level of GDP growth, the risk is probably more weighted to the QE program ending sooner than this date rather than later.

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## US Economic & Financial Forecasts

	Year Average Chng %				Quarterly Chng %									
	2011	2012	2013	2014	2012		2013				2014			
					Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
<b>US GDP and Components</b>														
Household Consumption	2.5	2.2	2.0	2.4	0.4	0.4	0.6	0.4	<b>0.5</b>	<b>0.6</b>	<b>0.6</b>	<b>0.6</b>	<b>0.6</b>	<b>0.6</b>
Private fixed investment	6.2	8.3	5.2	8.6	0.7	2.8	-0.4	1.5	<b>2.1</b>	<b>2.2</b>	<b>2.1</b>	<b>2.1</b>	<b>2.0</b>	<b>2.0</b>
Government Spending	-3.2	-1.0	-2.2	-0.6	0.9	-1.7	-1.1	-0.1	<b>-0.3</b>	<b>-0.2</b>	<b>-0.1</b>	<b>-0.1</b>	<b>-0.1</b>	<b>-0.1</b>
Inventories*	-0.2	0.2	0.0	0.0	0.1	-0.4	0.2	0.1	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
Net Exports*	0.1	0.1	-0.1	-0.2	0.0	0.2	-0.1	-0.2	<b>0.0</b>	<b>-0.1</b>	<b>-0.1</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>Real GDP</b>	<b>1.8</b>	<b>2.8</b>	<b>1.5</b>	<b>2.7</b>	<b>0.7</b>	<b>0.0</b>	<b>0.3</b>	<b>0.4</b>	<b>0.6</b>	<b>0.7</b>	<b>0.7</b>	<b>0.7</b>	<b>0.7</b>	<b>0.7</b>
<b>US Other Key Indicators (end of period)</b>														
PCE deflator-headline	(yoy%)													
Headline	2.6	1.7	1.3	1.7	0.4	0.4	0.3	0.0	<b>0.6</b>	<b>0.4</b>	<b>0.4</b>	<b>0.4</b>	<b>0.4</b>	<b>0.4</b>
Core	1.8	1.7	1.4	2.0	0.4	0.3	0.3	0.2	<b>0.4</b>	<b>0.4</b>	<b>0.5</b>	<b>0.5</b>	<b>0.5</b>	<b>0.5</b>
Unemployment Rate (%)	8.7	7.8	7.3	6.8	8.0	7.8	7.7	7.6	<b>7.4</b>	<b>7.3</b>	<b>7.2</b>	<b>7.1</b>	<b>7.0</b>	<b>6.8</b>
<b>US Key Interest Rates (end of period)</b>														
Fed Funds Rate	0.25	0.25	0.25	0.3	0.25	0.25	0.25	0.25	<b>0.25</b>	<b>0.25</b>	<b>0.25</b>	<b>0.25</b>	<b>0.25</b>	<b>0.25</b>
10-year Bond Rate**	1.98	1.72	3.00	2.75	1.72	1.72	1.96	2.30	<b>2.75</b>	<b>3.00</b>	<b>2.75</b>	<b>2.50</b>	<b>2.50</b>	<b>2.75</b>

Source: NAB Group Economics

\*Contribution to real GDP

\*\* History are quarterly averages, projections are end quarter

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