

# China Briefing



There were few surprises in the latest Chinese data release, with the weakening trends evident since the latter part of last year continuing into the first quarter of 2014, with slower economic growth, comparatively soft industrial production and investment data continuing to point downwards.

There remains some speculation regarding Government stimulus in response to the weaker performance. Last year's 'mini-stimulus' was critical to the Chinese economy exceeding its growth target, and an April announcement from the State Council regarding investment in rail infrastructure was seen by some observers as the 2014 equivalent. Instead, it appears to be an attempt to encourage private sector investment (via favourable tax treatment to investors) and may not have the same impact.

### Gross Domestic Product and Business Climate

For the first quarter of 2014, China's National Accounts data showed the economy grew by 1.4% quarter-on-quarter, and 7.4% year-on-year (slightly ahead of market expectations of 7.3%), continuing to highlight a slowing trend (down from 7.7% yoy growth in the December quarter).

This softening was broadly in line with our expectations for China's economy and was also consistent with weaker partial indicators – such as industrial production, fixed asset investment and exports.

Data on the contribution to GDP on an expenditure basis has not yet been released, however China's National Bureau of Statistics has indicated that consumption made up almost 65% of GDP and it is likely that net exports subtracted from growth.

By industry, the tertiary sector – largely services – has continued to record stronger than average growth. As a result, the share of services in the broader economy has increased – at around 46% on a rolling four quarter basis (to account for considerable volatility in the raw data).

We expect economic conditions in China to remain comparatively weak across 2014 – with the Government more focussed on its reform agenda than headline growth. That said, a sharp slowdown could trigger a stimulus response if social stability is threatened. Our forecast remains unchanged at 7.3% this year – with this level close enough to the target rate of 'about 7.5%' to satisfy policy makers.

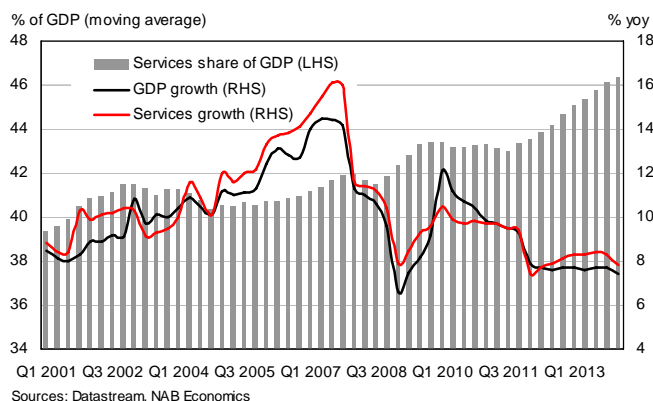
### Industrial Production and Investment

China's industrial production increased by 8.8% yoy in March – slightly stronger than levels in February (8.6%) but also marginally weaker than market expectations (9.0%). Growth in industrial production remains near its lowest level since May 2009 – when China was in the midst of its post-GFC recovery.

### Real GDP growth eased to 7.4% yoy in March quarter



### Services sector making up a larger share of economy



### Industrial production trends still soft in early 2014



Trends in manufacturing PMI surveys were mixed in March. The official NBS PMI – which has a larger representation of state owned enterprises – edged marginally higher to 50.3 points (from 50.2 points in February), while the HSBC Markit PMI – which is more representative of small to medium manufacturers – fell to 48.0 points (from 48.5 points previously).

Trends in the major industrial sectors were mixed. Growth in rolled steel output was largely unchanged, increasing by 5.0% yoy (from 4.9% in February), while cement production picked up – to 5.9% yoy (from 2.4% previously). Electricity production was also slightly stronger – recording an increase of 6.2% yoy (compared with 5.5% in February), while motor vehicle production slowed to 7.3% yoy (compared with 12.5% in February and 23% at the end of 2013).

Fixed asset investment also softened in March, with the seasonally adjusted rate easing to 17.4% yoy (down from 17.9% in February). This rate of growth has been steadily trending downwards over the past few years, as authorities have attempted to rebalance the economy towards consumption. Government influenced investment has slowed significantly in early 2014 – with last year’s stimulus program no longer influencing investment trends.

Investment was marginally weaker in the real estate sector in March – with growth slowing to just under 18% yoy (seasonally adjusted), compared with 20% in February. The collapse of an unlisted, private property developer in mid-March highlighted some broad concerns in the sector, with a controlled slowdown likely to be positive for the broader sector.

In contrast, investment trends for manufacturing and utilities were marginally improved, with manufacturing fixed asset investment increasing by a seasonally adjusted 18% yoy (compared with 16% in February), while public utilities (electricity, water and gas) increased by 11% (compared with 10% in February) – albeit a level well below those recorded in late 2013.

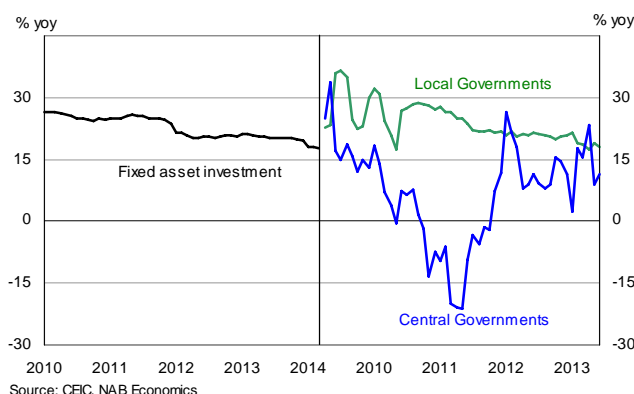
**International trade**

March was the first month of the year to provide a clear signal around Chinese trade activity – with considerable volatility in January and February due to the timing of Chinese New Year (CNY). Both exports and imports declined in year-on-year terms, with a sharper fall in imports contributing to a widening in the trade surplus to US\$7.7 billion (compared with a smoothed value of US\$4.4 billion for each of January and February).

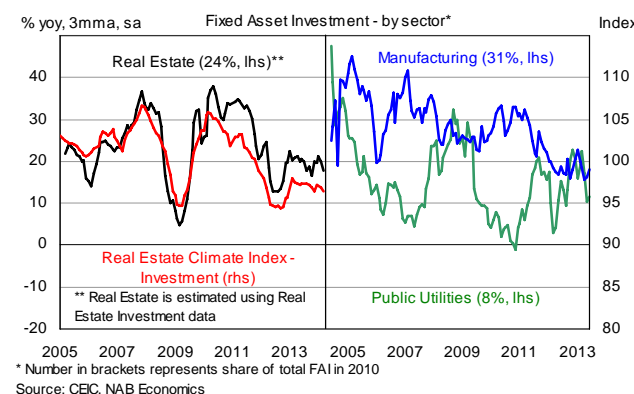
Merchandise exports fell by -6.6% yoy in March (in US dollar terms). When seasonally adjusted and smoothed across the CNY period, exports have consistently fallen by around -5.5% a month since the start of the year. This reflects distortions in export data for the first half of 2013, due to false invoices used by firms to avoid capital controls. Export trends across the first half of 2014 are likely to remain weak as a result of this trend.

This decline was only evident in exports to East Asian markets – which fell by over -25% yoy. Hong Kong (the largest single export market in March) has been the major location for invoice schemes, and US dollar exports plunged in March – down -44% yoy. Excluding Hong Kong, exports to East Asia rose by 4.1%, while exports to the European Union increased by 8.8% yoy and to the United States by 1.2% yoy.

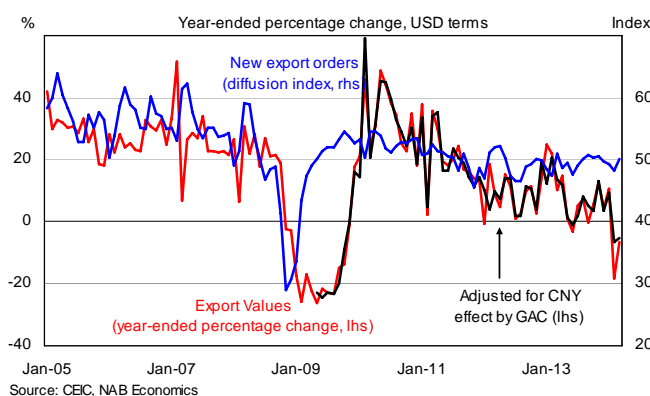
**Government contribution to investment has slowed in 2014**



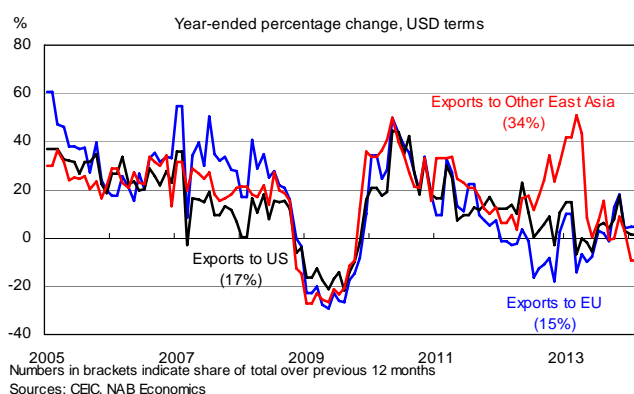
**Fixed Asset Investment by Sector**



**Exports falling but false invoice scheme distorts data**



**Exports to key Asian trading partners plunged in March**



There was a noticeable fall in exports of High Tech products – which may again be related to the invoicing issues – down by -20% yoy. Declines were also significant for Mechanical & Electrical goods, which fell by -11% yoy, while Agricultural products increased by 7.1% yoy.

US dollar denominated imports fell sharply in March – down by -11% (compared with a smoothed 10.6% increase across January and February). This fall appears to be largely price related – with commodity prices for iron ore and coal (in particular) falling in recent times.

Import volumes were somewhat mixed, with strong growth in copper and iron ore (increasing by 31% and 15% yoy respectively) while crude oil imports rose by 2% yoy and coal imports fell by -3.3% yoy.

**Retail Sales and Inflation**

Retail sales growth was relatively stable in March – with nominal growth up by 12.2% yoy (compared with 11.8% in February) – a level that was in line with market expectations. In real terms, sales growth was 10.9% yoy, unchanged from the previous month. Consumer confidence has also been fairly stable in recent months – in positive territory and stronger than the weak levels recorded in mid 2013.

Sales growth for food & drink was largely unchanged, increasing by 9.9% yoy (compared with 10.1% in February), while household goods accelerated to 13% yoy (from 7.3% previously) along with motor vehicles – up by 14% yoy (from 11.5%). Jewellery sales contracted in March – falling by -6.1% yoy (compared with growth of 9.1% in February).

Headline CPI has moved marginally higher in March (having trended lower between November 2013 and February 2014) – increasing by 2.4% yoy (compared with 2.0% in February). The increase largely reflected base effects – with new factors contributing less to the increase (1.1%) in March than in February (1.6%). Food prices increased strongly – increasing by 4.1% yoy (the strongest level since December, but well below the levels across most of the second half of 2013), while non-food prices eased back to 1.5% yoy (from 1.6% previously). Prices for fresh fruit and vegetables rose sharply in March (up 17% yoy and 13% yoy respectively), while meat and poultry was cheaper (prices falling by -1.8% yoy).

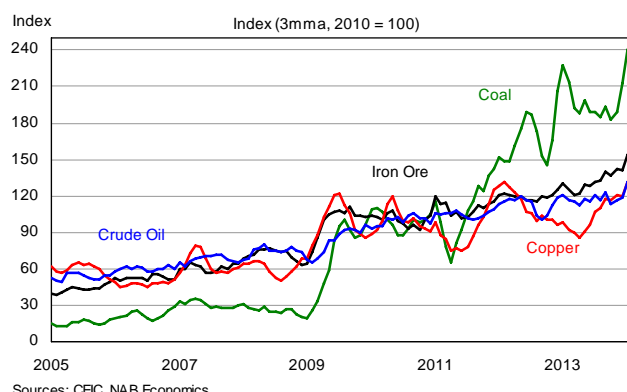
Producer prices continued to fall in March, down by -2.3% yoy (compared with -2.0% in February) – a trend that has been evident for over two years. Heavy industry continues to record the largest falls – with the trend closely following trends in US dollar denominated commodity prices.

**Policy expectations**

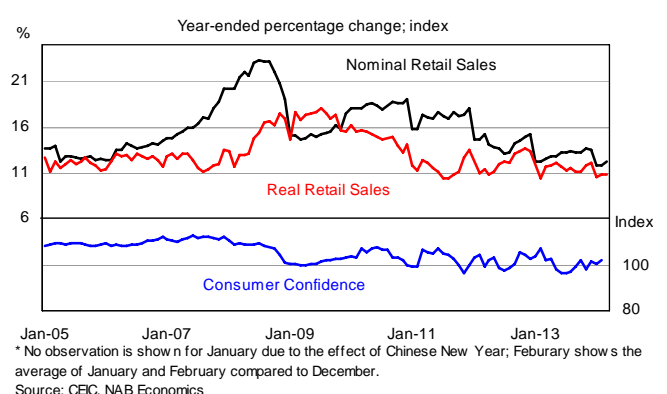
Efforts to address concerns around shadow banking appear to have driven some changes in the broader financial sector. Growth in the People’s Bank of China’s (PBoC) Total Social Financing measure has slowed significantly since the second half of 2013 – generally declining in year on year terms.

Growth in bank loans was generally slower than total social financing over recent years – reflecting the growth in shadow banking (Total Social Financing includes some, but not all components of Shadow Banking) – however growth rates have been stronger since the second half of 2013. Tightening regulation has forced banks to bring a range of off-balance sheet items back to traditional loan products.

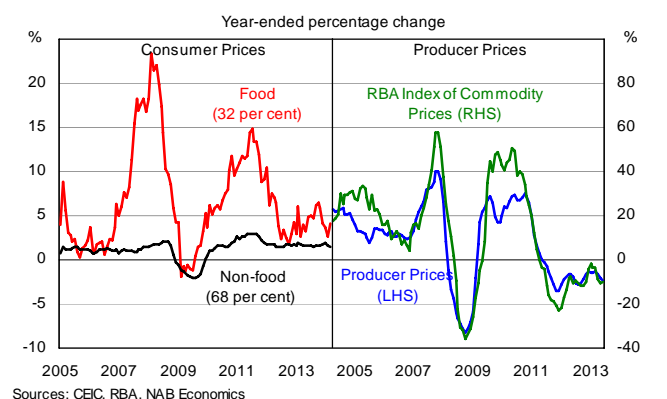
**Commodity import volumes supported by investment**



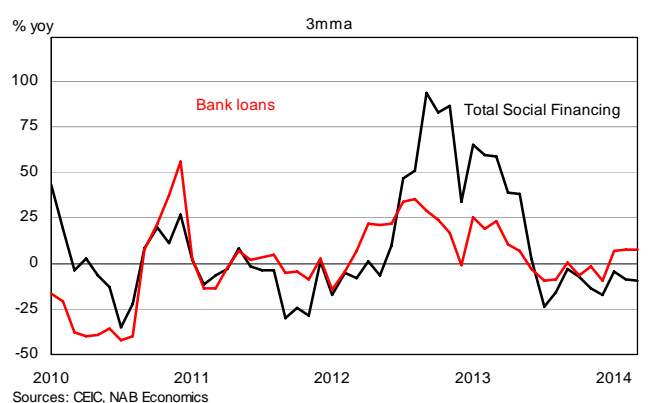
**Retail sales growth remaining stable**



**Consumer and Producer Prices**



**Traditional bank loans re-emerging in finance sector**



Trends in Chinese money markets have been highly volatile across the past three months – with recent downward movements in short term interest rates counter to the passive tightening trend across 2012 and 2013. The scale of recent injections and withdrawals by the PBoC has far exceeded the typical levels across the past few years – contributing to this volatility.

From mid-February to mid-March, the Shanghai Interbank Offered Rate (Repo) fell sharply – down from around 5% to 2.5%. Liquidity withdrawals brought the rate back to around 4% by the end of March, but the rate has continued to fluctuate in April.

In contrast, movements have been far more modest in longer term rates – with a modest easing in 5 year rates from January peaks and a slight fall, followed by a reversal in 3 year rates.

Competing policy goals have been contributing to these market trends – with lower short term rates likely an attempt to address recent corporate failures in the solar and property development sectors and avoid a credit crunch.

Lower rates may also have been required to aid the adjustment away from shadow banking – with reports suggesting regulations related to trust products have been tightened in April (although so far there has not been any official confirmation).

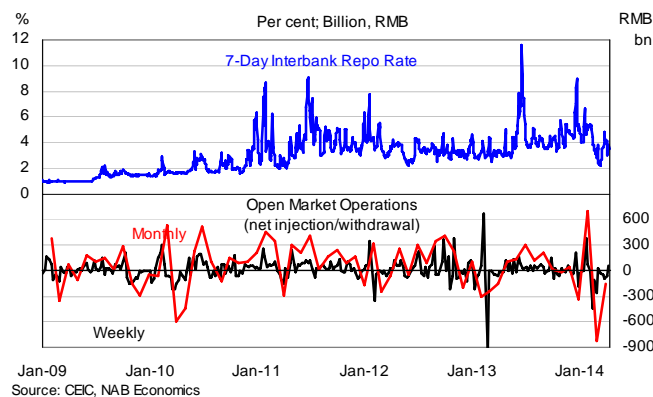
However, these lower rates are at odds with broader goals around slowing credit growth, meaning that we continue to anticipate a higher rate for the Repo in coming months, once short term concerns have been cooled.

On the deposit side, The Vice-Governor of the PBoC announced in April that a deposit insurance scheme is planned and will ‘probably’ be introduced before the end of this year – a key step towards full liberalisation of deposit rates, which would likely improve the efficiency of funding allocation.

**For more information, please contact**

Gerard Burg +613 8634 2788

**Liquidity conditions more volatile in recent months**



**Longer maturity interest rates show greater stability**



## Global Markets Research

Peter Jolly  
Global Head of Research  
+61 2 9237 1406

### Australia

#### Economics

Spiros Papadopoulos  
Senior Economist  
+61 3 8641 0978

David de Garis  
Senior Economist  
+61 3 8641 3045

#### FX Strategy

Ray Attrill  
Global Co-Head of FX Strategy  
+61 2 9237 1848

Emma Lawson  
Senior Currency Strategist  
+61 2 9237 8154

#### Interest Rate Strategy

Skye Masters  
Head of Interest Rate Strategy  
+61 2 9295 1196

Rodrigo Catril  
Interest Rate Strategist  
+61 2 9293 7109

#### Credit Research

Michael Bush  
Head of Credit Research  
+61 3 8641 0575

#### Equities

Peter Cashmore  
Senior Real Estate Equity Analyst  
+61 2 9237 8156

### New Zealand

Stephen Toplis  
Head of Research, NZ  
+64 4 474 6905

Craig Ebert  
Senior Economist  
+64 4 474 6799

Doug Steel  
Markets Economist  
+64 4 474 6923

Raiko Shareef  
Currency Strategist  
+64 4 924 7652

Kymberly Martin  
Strategist  
+64 4 924 7654

### UK/Europe

Nick Parsons  
Head of Research, UK/Europe,  
and Global Co-Head of FX Strategy  
+ 44207710 2993

Gavin Friend  
Senior Markets Strategist  
+44 207 710 2155

Tom Vosa  
Head of Market Economics  
+44 207710 1573

Simon Ballard  
Senior Credit Strategist  
+44 207 710 2917

Derek Allassani  
Research Production Manager  
+44 207 710 1532

## Group Economics

Alan Oster  
Group Chief Economist  
+61 3 8634 2927

Tom Taylor  
Head of Economics, International  
+61 3 8634 1883

Rob Brooker  
Head of Australian Economics  
+61 3 8634 1663

James Glenn  
Senior Economist – Australia  
+(61 3) 9208 8129

Vyanne Lai  
Economist – Agribusiness  
+(61 3) 8634 0198

Karla Bulauan  
Economist – Australia  
+(61 3) 86414028

Dean Pearson  
Head of Industry Analysis  
+(61 3) 8634 2331

Robert De lure  
Senior Economist – Industry Analysis  
+(61 3) 8634 4611

Brien McDonald  
Economist – Industry Analysis  
+(61 3) 8634 3837

Amy Li  
Economist – Industry Analysis  
+(61 3) 8634 1563

John Sharma  
Economist – Sovereign Risk  
+(61 3) 8634 4514

Gerard Burg  
Senior Economist – Asia  
+(61 3) 8634 2788

Tony Kelly  
Senior Economist – International  
+(61 3) 9208 5049

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