Markets Today



Lack of conviction

It was a mixed night for global equities while commodities traded higher. European markets ended the day in positive territory boosted by Italian banks following hopes of a government support package while in the US equity indices erased early gains and ended the day marginally lower. In a backdrop of broad USD weakness, oil prices have continued their upward trend boosting other commodity prices which in turn also helped commodity linked currencies outperform.

US equity markets have struggled for direction reflecting a lack of conviction ahead of the "true" start of the quarter earnings reporting season. Now, after the bell, Alcoa has unofficially kicked off the reporting season beating earnings expectations (EPS \$0.07 vs \$0.02 exp), but missing on revenue (\$4.95bn vs \$5.20bn exp).

Oil prices have continued their recent upward trend ahead of the oil producers meeting this weekend. Brent is up 2.1% and WTI is +1.8% at \$40.42. Sound bites from different oil producers appear to have boosted hopes of production freeze deal over the weekend. Venezuela said the first priority of the April 17 talks should be to cap output, while Azerbaijan said it backs a freeze. Iron ore also had a solid day, climbing nearly 5% to \$56.6, copper gained 0.5% and gold climbed 1.1% to \$1256.4.

The USD is softer against all G10 currencies, barring CHF which is practically unchanged. The GBP is the top performer with Reuters reporting a large GBP/JPY order as a factor for the outperformance. The fall of DXY below its October low of 93.805 triggered a basket selling of USD while the rise in commodity prices helped commodity linked currencies outperformed. The NZD is up 0.75%, the CAD is +0.71% and the AUD is +0.54%, currently trading at 0.7596.

Fed Kaplan said he doesn't back an interest-rate increase this month in light of a puzzling weakening of economic growth, though a June tightening by the U.S. central bank remains a possibility.

Coming Up

This morning in Australia we get the weekly consumer confidence at 9.30am followed by the all-important NAB Survey at 11:30am.

We know that the RBA considers the NAB Business survey as an important tool in its assessment on the domestic economy. In February, the survey showed a notable improvement in business conditions, jumping to +8 points, more than offsetting the decline in the previous month. All three components of conditions improved during the month (trade from 10 to 12, profit from 6 to 11, and employment from -1 to +1). In this regard, the employment component move back into positive territory was particularly encouraging. We will be watching with great interest to see if these trends continued in March.

Looking at Offshore markets it's a relative quiet day in terms of data releases. The UK and Germany (final) release their CPI readings for March. Core CPI in the UK is expected to have risen by 1.3%yoy driven by increases in import prices and a rise in wage costs in the services sector. The Final German CPI reading is expected to be in line with its preliminary reading of 0.3%yoy.

In the US we get import prices (Mar), Monthly budget and the NFIB Small Business Optimism Index (Mar). Declines in hiring intentions and jobs-hard-to-fill, published last week, suggest the NFIB index fell to 92 from 92.9.

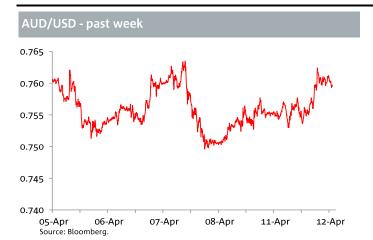
As for the earnings reporting season, Bloomberg is showing the expected EPS growth for the S&P500 is -10.1%yoy with the banking and energy sectors seen as the biggest contributors to the expected negative growth. There are no major companies reporting tonight, but on Wednesday JP Morgan kicks off the banks reporting followed by Bank of America and Wells Fargo on Thursday and Citigroup on Friday.

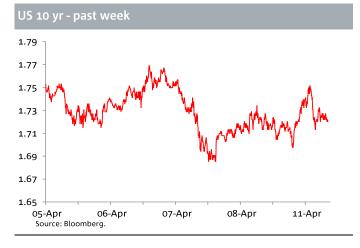
It's going to be a busy night of Fed speakers with Fed Harker, Williams and Lacker all in the roster. That said with Fed Chair Yellen and Dudley speaking last week, regardless of what other Fed speakers may say, we know the that the inner circle within the Fed remains "cautious".

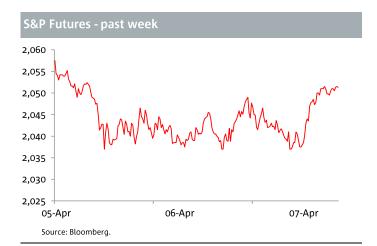
Overnight

On global stock markets, the S&P 500 was -0.30%. Bond markets saw US 10-years +0.87bp to 1.73%. On commodity markets, Brent crude oil +1.98% to \$42.77, gold+1.1% to \$1,257, iron ore +4.8% to \$56.62. AUD is at 0.7599 and the range was 0.7595 to 0.76.

Markets







WTI - past week			
42.00]			
41.00			1
40.00			Why why
39.00 -		<i>أ</i> سد	740
38.00 -	marray and a	المستمهر الا	
37.00 -	M .	W.	
36.00			
35.00			
34.00 -			
33.00 -			
32.00		1 1	1 1
05-Apr 06-Apr Source: Bloomberg.	07-Apr	08-Apr	11-Apr

Foreign Exchange									
		Other F)	K						
	Last	% chge	Low	High		Last	% chge		
AUD	0.7599	0.1	0.7595	0.7600	HKD	7.7547	0.0		
NZD	0.6859	0.0	0.6856	0.6859	CNY	6.4592	-0.1		
EUR	1.1408	0.0	1.1405	1.1411	SGD	1.3441	0.0		
GBP	1.4241	0.0	1.4234	1.4241	IDR	13,134	-0.1		
JPY	107.94	0.0	107.9400	107.9500	THB	35.02	0.0		
CAD	1.2897	0.0	1.2895	1.2899	KRW	1,147	-0.6		
AUD/EUR	0.6661	0.0			TWD	32.39	-0.2		
AUD/JPY	82.03	0.0			PHP	46.13	0.0		
AUD/GBP	0.5338	0.1			CHF	0.95	0.0		
AUD/NZD	1.1080	0.0			SEK	8.12	0.0		
AUD/CNY	4.9123	0.4							

Major Indices								
	Last	% day	% y/y					
Dow	17,556	-0.1	-2.8					
S&P 500	2,042	-0.3	-2.9					
Nasdaq	4,833	-0.4	-3.3					
VIX	16	+5.9	29.3					
FTSE	6,200	-0.1	-12.5					
DAX	9,683	+0.6	-21.8					
CAC 40	4,313	+0.3	-17.7					
Nikkei	15,751	-0.4	-20.9					
Shanghai	3,034	+1.6	-24.8					
Hang Seng	20,441	+0.3	-25.0					
ASX 200	4,932	-0.1	-17.4					

Overnight Futures

Australia 3 mth bill

3 Yr bond

10 Yr bond

3/10 sprd

SPI

Last

97.83

98.19

97.56

0.63

-1.0

Chge

-0.02

-0.02

-0.02

0.00

0.0

Dec-2016

Jun-2017

COIIIII	louitles	
	Last	% day
Oil (Brent)	42.77	2.0
Oil (WTI)	40.36	1.6
Oil (Tapis)	42.74	3.1
Gold	1256.70	1.1
CRB	171.82	0.5
GS Metals	252.3	-0.1
Aluminium	1497	-0.6
Copper	4680	0.3
Nickel	8526	0.2
Zinc	1750	0.1
Ch. steel	2305	1.9
Iron ore	56.6	4.8
Coal	50.1	0.5
Wheat Chic.	454.3	-2.7
Sugar	14.15	-3.7
Cotton	60.71	1.1
Coffee	125.3	2.2
* clsd = mar	ket holi	day
CO ₂ Emission	ıs - Euros	
	Last	% day
Jun-2016	5.57	3.0

Interest Rates										
Indicative Swap Rates						Benchmark 10 Year Bonds				
	Cash	3mth	2Yr	10Yr		Last	chge	Sprd		
USD	0.50	0.63	0.84	1.60	USD 10	1.73	0.01			
AUD	2.00	2.26	2.07	2.59	AUD 10	2.41	0.01	0.68		
NZD	2.25	2.33	2.19	2.93	NZD 10	2.83	0.01	1.10		
EUR	0.00	0.06	-0.17	0.52	CAD 10	1.24	0.01	-0.48		
GBP	0.50	0.59	0.78	1.38	EUR 10	0.11	0.02	-1.61		
JPY	-0.04	-0.01	-0.13	0.12	GBP 10	1.39	0.03	-0.33		
CAD	0.50	1.17	0.87	1.49	JPY 10	-0.09	-0.01	-1.81		

Please note the high/low FX rates are only an indication. Please refer to your National Dealer for confirmation.				
	Dlasca note the high/low	v EX rates are only an indication	Dlagge refer to your Nati	onal Dealer for confirmation

^{*} All near futures contracts, except CRB. GS Metals is Goldman Sachs industrial metals index. Metals prices are CME. Emissions: ICE Dec contracts, Euros

Last is around 6:30am Sydney

Source: Bloomberg

5.58

5.61

3.0

2.7

 $[\]ensuremath{^{**}}$ These are indicative ranges over the past 24 hours; please confirm rates with your NAB dealer

Calendar

	Economic Indicator	Period	Forecast	Consensus	Actual	Previous	GMT	AEST
Tuesday, NZ	12 April 2016 REINZ House Sales YoY	Mar				Anvt	ime from 12t	h-13th
CA	Bloomberg Nanos Confidence	Apr 8				54.7	14.00	0.00
UK AU	BRC Sales Like-For-Like YoY ANZ Roy Morgan Weekly Consumer Confidence Index	Mar Apr 10		1.4		0.1 113.4	23.10 23.30	9.10 9.30
AU	Credit Card Balances	Feb				50.9	1.30	9.30 11.30
AU	NAB Business Conditions	Mar				8.0	1.30	11.30
AU JN	NAB Business Confidence BoJ's Harada speaks in Shimonoseki	Mar				3.0	1.30 1.30	11.30 11.30
JN	Machine Tool Orders YoY	Mar P				-22.5	6.00	16.00
GE UK	CPI MoM/YoY CPI MoM/Core YoY	Mar F Mar		0.8/0.3 0.3/1.3%		0.8/0.3 0.2/1.2	6.00 8.30	16.00 18.30
UK UK	PPI Output NSA MoM/YoY	Mar Mar		0.3/1.3% 0.2/-1.0		0.2/1.2	8.30 8.30	18.30
UK	ONS House Price YoY	Feb				7.9	8.30	18.30
US US	NFIB Small Business Optimism Import Price Index MoM	Mar Mar		93.7 1		92.9 -0.3	10.00 12.30	20.00 22.30
IMF	IMF's latest forecasts released in April WEO			_		٠.,	13.00	23.00
US US	Fed's Harker speaks on Economic Outlook at Philadephi			-104		-192.6	13.00 18.00	23.00
US	Monthly Budget Statement Fed's Williams Speaks in San Francisco	Mar		-104		-192.6	19.00	4.00 5.00
US	Fed's Lacker speaks on "Economic Leadership in an Unce	rtain World'	"				20.00	6.00
Wednesd NZ	ay, 13 April 2016 Food Prices MoM	Mar				-0.6	22.45	8.45
JN	Money Stock M2 YoY	Mar		3.1		3.1	23.50	9.50
JN	PPI MoM/YoY	Mar		0/-3.5		-0.2/-3.4	23.50	9.50
AU EC	Westpac Consumer Conf Index ECB's Knot discusses ECB Monetary Policy to Dutch Parli	Apr ament				99.1	0.30 8.00	10.30 18.00
UK	BoE's Credit Conditions Survey						8.30	18.30
EC	Industrial Production SA MoM/YoY	Feb		-0.7/1.3%		2.1%/2.8%	9.00	19.00
US US	MBA Mortgage Applications Retail Sales Advance MoM	Apr 8 Mar		0.1		2.7 -0.1	11.00 12.30	21.00 22.30
US	Retail Sales Ex Auto MoM	Mar		0.4		-0.1	12.30	22.30
US CA	PPI Final Demand MoM Teranet/National Bank HPI YoY	Mar Mar		0.3		-0.2 6.5	12.30 12.30	22.30 22.30
CH	Trade Balance	Mar		34.95		32.6	Anytime o	n the 13th
CH	Exports YoY	Mar		10		-25.4	Anytime o	
CH CA	Imports YoY Bank of Canada Rate Decision	Mar Apr 13		-10.1 0.5		-13.8 0.5	Anytime o	0.00
US	U.S. Federal Reserve Releases Beige Book						18.00	4.00
EC	ECB's Nowotny gives keynote presentation in New York	mant for C	atral Bankelliin Nov. Vi	ul.			16.35	2.35
EC Thursday	ECB's Constancio gives speech on "International Environ , 14 April 2016	ment for Cer	itiat banks" in New Yo	TK.			21.15	7.15
NZ	BusinessNZ Manufacturing PMI	Mar				56.0	22.30	8.30
UK JN	RICS House Price Balance Japan Buying Foreign Bonds	Mar Apr 8		50		50.0 -1555.1	23.10 23.50	9.10 9.50
JN	Foreign Buying Japan Bonds	Apr 8				30.2	23.50	9.50
AU	Consumer Inflation Expectation	Apr				3.4	1.00	11.00
AU AU	Employment Change Labour Force Report (unemployment)	Mar Mar	40k 5.8%	17 5.9		0.3 5.8	1.30 1.30	11.30 11.30
NZ	Non Resident Bond Holdings	Mar	5.070	٠.۶		68.3	3.00	13.00
Oil	International Energy Agency April Oil Market Report			0.49//4.5		0.40//4.5	8.00	18.00
EC UK	CPI MoM/YoY Bank of England Bank Rate	Mar Apr 14		-0.1%/1.0 0.5		-0.1%/1.0 0.5	9.00 11.00	19.00 21.00
CA	New Housing Price Index MoM	Feb		0.1		0.1	12.30	22.30
US US	Initial Jobless Claims Continuing Claims	Apr 9 Apr 2		270 2182.5		267.0 2191.0	12.30 12.30	22.30 22.30
US	CPI MoM	Mar		0.2		-0.2	12.30	22.30
US	Real Avg Weekly Earnings YoY	Mar				0.6	12.30	22.30
US US	Bloomberg Consumer Comfort Fed's Lockhart speaks in Chicago	Apr 10				42.6	13.45 14.00	23.45 0.00
US	Fed's Powell Appears Before Senate Banking Committee						14.00	0.00
UK Eriday 18	BoE's Shafik speaks on Fortifying the Global Financial Sa	fety Net at t	he IMF				20.00	6.00
AU	; April 2016 RBA Financial Stability Review						1.30	11.30
CH	Industrial Production YTD YoY	Mar		5.5		5.4	2.00	12.00
CH CH	Industrial Production YoY Retail Sales YoY	Mar Mar		6 10.4		5.9 11.1	2.00 2.00	12.00 12.00
CH	Retail Sales YTD YoY	Mar		10.2		10.2	2.00	12.00
CH	Fixed Assets Ex Rural YTD YoY	Mar		10.4		10.2	2.00	12.00
CH JN	GDP SA QoQ/YoY Capacity Utilization MoM	1Q Feb		1.5/6.7		1.6/6.8 2.6	2.00 4.30	12.00 14.30
JN	Industrial Production MoM	Feb F				-6.2	4.30	14.30
UK	Construction Output SA MoM Trade Balance SA	Feb		0		-0.2	8.30	18.30
EC CA	Manufacturing Sales MoM	Feb Feb		21.5 -1.5		21.2 2.3	9.00 12.30	19.00 22.30
US	Empire Manufacturing	Apr		2		0.6	12.30	22.30
US	Industrial Production MoM	Mar		-0.1 75.3		-0.5 76.7	13.15 13.15	23.15
US US	Capacity Utilization U. of Mich. Sentiment	Mar Apr P		75.3 92		76.7 91.0	13.15 14.00	23.15 0.00
US	U. of Mich. 5-10 Yr Inflation	Apr P		-		2.7	14.00	0.00
US US	Fed's Evans speaks on Economy and Policy in Washingto Total Net TIC Flows	n Feb				118.4	16.30 20.00	2.30 6.00
Sunday, 1	.7 April 2016	1 60				110.4	20.00	5.00
Oil	Major Oil Producers Meet to Discuss Production Freeze							
Monday, NZ	18 April 2016 CPI QoQ/YoY	1Q		/		-0.5/0.1	22.45	8.45
UK	Rightmove House Prices MoM/YoY	Apr		,		1.3/7.6	23.10	9.10
AU CH	New Motor Vehicle Sales MoM/YoY Property Prices	Mar Mar				-0.1/2.3	1.30 1.30	11.30 11.30
CH	Int'l Securities Transactions	Mar Feb				13.5	1.30 12.30	22.30
US	Fed's Dudley Gives Opening Remarks at Economics Conf	erence					12.30	22.30
CA US	Bloomberg Nanos Confidence NAHB Housing Market Index	Apr 8 Apr				54.7 58.0	14.00 14.00	0.00 0.00
US	Fed's Kashkari Speaks in Minneapolis	יאף				٠.٠٠	16.30	2.30
Upcomir	g Central Bank Interest Rate Announcements							
UK BOE		14-Apr				0.50%		
Canada, E Europe E		14-Apr 21-Apr				0.50% 0.00%		
	and, RBNZ	21-Apr 28-Apr	2.25%	2.25%		2.25%		
Japan, Bo	J	28-Apr				-0.1% to +0.1%		
US Federa Australia	al Reserve . RBA	28-Apr 3-May	2.00%	2.00%		0.25-0.50% 2.00%		
	enwich Mean Time; AEST: Australian Eastern Standard T		2.0070	2.0070		2.0070		
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