Markets Today



Feelin' Groovy

There was nothing not to like about Friday's US data deluge. Payrolls just beat expectations at 215k vs. 205k with trivial revisions, the unemployment rate ticked up to 5.0% from 4.9% only because the participation rate rose again, and the 0.3% rise in average earnings merely countered the 0.1% February fall to leave annual growth steady at 2.3% (after February was revised up from 2.2%). The manufacturing ISM beat expectations at 51.8 (51.0E) up from 49.5 and consistent with stronger regional PMIs, with new orders particularly strong (58.3 up from 51.5).

The data failed to provide more than momentary support for either the dollar or Treasury yields while US equities shrugged off a weaker open (after a bad morning for European stocks) to close 0.6% to 0.9% higher with the S&P 500 closing at a new year-to-date high. This puts us within 3% of the May 2015 record highs. The VIX dropped 0.85 to 13.1 so matching its mid-week lows.

In FX, dollar indices closed within 0.1% of Thursday's closes. EUR/USD ended +0.1% at 1.1380 aided in part by a small upward revision to the final EZ manufacturing PMI. JPY was the strongest G10 currency Friday, USD/JPY -0.8% to Y111.69 following Friday's very poor showing by Japanese stocks post a weak tankan and rallying only briefly after US payrolls before falling away again. GBP fared worse in G10, -0.93% to 1.4227 and after a small downside miss in the UK manufacturing PMI. It won't be helped today by a weekend EU Referendum poll showing 43% for 'leave' and 39% 'stay'.

AUD/USD finished +0.26% at 0.7677 vs. Friday's local session high of 0.7701 (the offshore high was 0.7693 just before payrolls). NZD/USD closed little changed, -0.07% at 0.6904.

In US rates, yields spiked very briefly post-payrolls only to fully retrace. 2s were just 0.1bp higher at 0.724%, having jumped from 0.73% to 0.765% post-data. 10s were +0.1bp to 1.771%. On the week, 2s are down 14.7bps. Who'd have guessed that if they were given Friday's numbers on Monday but not Janet Yellen's Tuesday night speech?

In commodities, oil well by as much as \$1.60 (WTI) after Saudi Arabia's deputy crown prince told Bloomberg than any production freeze was contingent on Iran agreeing to the same – which we know isn't going to happen. Russia's energy minister expressed some surprise at the latest public Saudi position. Chances of any production freeze being agreed in Doha on 17 April look remote.

Sunday's CoreLogic RP data preliminary auction clearance rates showed a city-weighted national average of 67.0%. Sydney cleared 70.9% of auctions (trend is around 70.0%) and Melbourne 68.0% (vs. trend also close to 70%).

Coming Up

While US influences have been the main driver of Australian markets of late, the focus returns to Australia this week, with retail sales today and the RBA meeting on Tuesday.

There's particularly keen interest in what if anything the RBA has to say about the currency in Glenn Stevens' post meeting statement on Tuesday, alongside what is universally expected to be an unchanged Cash Rate decision. Given the neutral tones describing the currency in the March post meeting statement ("The exchange rate has been adjusting to the evolving economic outlook"), we expect Tuesday's statement to contain some low level currency concerns along the lines of a "a lower AUD would be helpful for the ongoing rebalancing of the economy". Even so, we do not think the RBA is too concerned about the current level of the exchange rate given that it can be largely explained by higher commodity prices and a generally weaker US dollar driven by diminished expectations for Fed rate rises this year. The RBA will likely continue to hold the belief that the currency should head back down if and when the Fed resumes tightening. This was evident in Stevens' recent comment that:

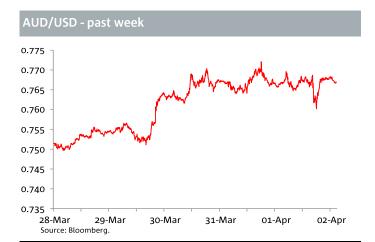
"Unless you think that the commodity price trend now is different and we are heading back to a world with considerably higher prices for an extended period, and you think the [US Fed] is never going to lift rates, it is not clear that that situation will warrant a much higher exchange rate than this".

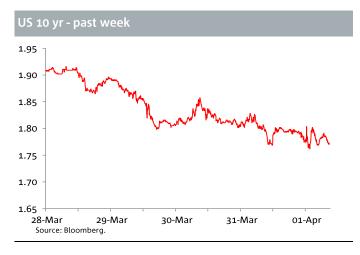
There is a smattering of international event risk this week, notably Tuesday's US non-manufacturing ISM survey, Wednesday's equivalent from China (the Caixin version), China March DX reserves and Wednesday's minutes of the March FOMC meeting. On Friday, the past four Fed chairs - Volcker, Greenspan, Bernanke and Yellen - all make an appearance in New York. The views of only one of them matter, but we already know what they are. Coo.

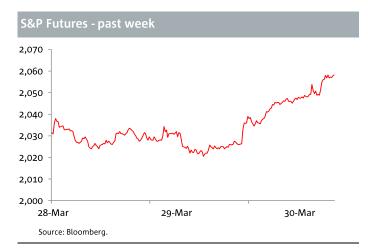
Overnight

On global stock markets, the S&P 500 was +0.60%. Bond markets saw US 10-years +0.18bp to 1.77%. On commodity markets, Brent crude oil -4.12% to \$38.67, gold-1.0% to \$1,222, iron ore +2.0% to \$54.80. AUD is at 0.7669 and the range since Friday's local close has been 0.7599 to 0.7693.

Markets







| WTI - past week | | | |
|-------------------------------------|--------|---------|---------------|
| 41.00 | | | |
| 40.00 | | a. | |
| 39.00 | my | ۸. , | W. |
| 38.00 | Mr. | monday. | Mhoundy to |
| 37.00 | | | and providing |
| 36.00 | | | |
| 35.00 | | | |
| 34.00 | | | |
| 28-Mar 29-Mar Source: Bloomberg. | 30-Mar | 31-Mar | 01-Apr |

| | | F | oreign I | Exchange | | | |
|---------|--------|--------|----------|----------|-----|--------|--------|
| | | | Other FX | | | | |
| | Last | % chge | Low | High | | Last | % chge |
| AUD | 0.7669 | -0.1 | 0.7663 | 0.7676 | HKD | 7.7540 | 0.0 |
| NZD | 0.6889 | -0.2 | 0.6885 | 0.6903 | CNY | 6.4818 | 0.4 |
| EUR | 1.1401 | 0.1 | 1.1387 | 1.1402 | SGD | 1.3499 | -0.1 |
| GBP | 1.4229 | 0.0 | 1.4213 | 1.4239 | IDR | 13,167 | -0.5 |
| JPY | 111.62 | -0.1 | 111.5700 | 111.7600 | THB | 35.17 | 0.0 |
| CAD | 1.3036 | 0.2 | 1.3012 | 1.3044 | KRW | 1,154 | 0.9 |
| AUD/EUR | 0.6727 | -0.2 | | | TWD | 32.26 | 0.1 |
| AUD/JPY | 85.59 | -0.1 | | | PHP | 46.02 | 0.1 |
| AUD/GBP | 0.5390 | -0.2 | | | CHF | 0.96 | 0.0 |
| AUD/NZD | 1.1134 | 0.1 | | | SEK | 8.12 | -0.3 |
| AUD/CNY | 4.9636 | 0.1 | | | | | |

| Major Indices | | | | | | | |
|---------------|--------|-------|-------|--|--|--|--|
| | Last | % day | % y/y | | | | |
| Dow | 17,793 | +0.6 | 0.2 | | | | |
| S&P 500 | 2,073 | +0.6 | 0.3 | | | | |
| Nasdaq | 4,915 | +0.9 | 0.6 | | | | |
| VIX | 13 | -6.1 | -10.7 | | | | |
| FTSE | 6,146 | -0.5 | -10.1 | | | | |
| DAX | 9,795 | -1.7 | -18.2 | | | | |
| CAC 40 | 4,322 | -0.1 | -14.8 | | | | |
| Nikkei | 16,164 | -3.5 | -16.8 | | | | |
| Shanghai | 3,010 | +0.2 | -22.1 | | | | |
| Hang Seng | 20,499 | -1.3 | -18.9 | | | | |
| ASX 200 | 4,999 | -1.6 | -15.2 | | | | |

| Comm | nodities | * | | | | |
|--------------------------|------------|-------|--|--|--|--|
| | Last | % day | | | | |
| Oil (Brent) | 38.67 | -4.1 | | | | |
| Oil (WTI) | 36.79 | -4.0 | | | | |
| Oil (Tapis) | 40.71 | 0.0 | | | | |
| Gold | 1222.20 | -1.0 | | | | |
| CRB | 168.03 | -1.5 | | | | |
| GS Metals | 259.6 | 0.6 | | | | |
| Aluminium | 1524 | 1.0 | | | | |
| Copper | 4855 | -0.4 | | | | |
| Nickel | 8286 | -2.0 | | | | |
| Zinc | 1866 | 3.1 | | | | |
| Ch. steel | 2167 | 2.1 | | | | |
| Iron ore | 54.8 | 2.0 | | | | |
| Coal | 50.5 | -1.2 | | | | |
| Wheat Chic. | 483.0 | 0.5 | | | | |
| Sugar | 15.18 | -1.1 | | | | |
| Cotton | 59.20 | 1.3 | | | | |
| Coffee | 127.3 | -0.2 | | | | |
| * clsd = market holiday | | | | | | |
| CO ₂ Emission | ıs - Euros | | | | | |
| | Last | % day | | | | |

Jun-2016

Dec-2016

Jun-2017

| Interest Rates | | | | | | | | | | |
|----------------|-------------------------|------|-------|------|--------|-------|-------|-------|--|--|
| | Benchmark 10 Year Bonds | | | | | | | | | |
| | Cash | 3mth | 2Yr | 10Yr | | Last | chge | Sprd | | |
| USD | 0.50 | 0.63 | 0.87 | 1.65 | USD 10 | 1.77 | 0.00 | | | |
| AUD | 2.00 | 2.28 | 2.11 | 2.64 | AUD 10 | 2.53 | 0.04 | 0.76 | | |
| NZD | 2.25 | 2.33 | 2.21 | 3.02 | NZD 10 | 2.92 | -0.01 | 1.15 | | |
| EUR | 0.00 | 0.06 | -0.15 | 0.53 | CAD 10 | 1.24 | 0.01 | -0.53 | | |
| GBP | 0.50 | 0.59 | 0.79 | 1.41 | EUR 10 | 0.13 | -0.02 | -1.64 | | |
| JPY | -0.01 | 0.00 | -0.11 | 0.14 | GBP 10 | 1.41 | -0.01 | -0.36 | | |
| CAD | 0.50 | 1.17 | 0.88 | 1.50 | JPY 10 | -0.06 | -0.03 | -1.83 | | |

| | Last | Chge | |
|------------|-------|-------|--|
| Australia | | | |
| 3 mth bill | 97.78 | 0.00 | |
| 3 Yr bond | 98.09 | 0.01 | |
| 10 Yr bond | 97.49 | -0.03 | |
| 3/10 sprd | 0.61 | 0.05 | |
| SPI | 23.0 | 0.5 | |
| | | | |

^{*} All near futures contracts, except CRB. GS Metals is Goldman Sachs industrial metals index. Metals prices are CME. Emissions: ICE Dec contracts, Euros

Source: Bloomberg

N/A N,

-0.8

-0.6

5.16 5.18

5.22

 $[\]ensuremath{^{**}}$ These are indicative ranges over the past 24 hours; please confirm rates with your NAB dealer Last is around 6:30am Sydney

Calendar

| Country | Economic Indicator | Period | Forecast | Consensus | Actual | Previous | GMT |
|------------------|---|-----------|------------------|-----------|--------|----------------|----------------|
| | 4 April 2016 | renou | Torecast | Consensus | Actual | Fievious | G//// |
| JN | Monetary Base YoY | Mar | | | | 29.0 | 23.50 |
| AU | Melbourne Institute CPI gauge MoM/YoY | Mar | | | | -0.2/2.1 | 1.00 |
| AU | Retail Sales MoM | Feb | 0.4 | 0.4 | | 0.3 | 1.30 |
| AU | ANZ Job Advertisements MoM | Mar | 0.4 | 0.4 | | -1.2 | 1.30 |
| AU | Building Approvals MoM/YoY | Feb | 1.5/-10.4 | 3/-9 | | -7.5/-15.5 | 1.30 |
| UK | Markit/CIPS UK Construction PMI | Mar | 1.5/-10.4 | 54.1 | | 54.2 | 8.30 |
| EC | ECB's Praet speaks in Rome | iviai | | 54.1 | | 54.2 | 8.30 |
| | | A | | 7 | | | 8.30 |
| EC | Sentix Investor Confidence | Apr | | / | | 5.5 | _ |
| US | Fed's Rosengren (voter) speaks at a cybersecurity confere | | | | | 53.6 | 13.30 13.45 |
| US | ISM New York | Mar | | | | | |
| CA | Bloomberg Nanos Confidence | Apr 1 | | | | 54.5 | 14.00 |
| US | Labor Market Conditions Index Change | Mar | | | | -2.4 | 14.00 |
| US | Factory Orders | Feb | | -1.7 | | 1.6 | 14.00 |
| US | Durable Goods Orders/Core Orders | Feb F | | / | | -2.8/-1.8 | 14.00 |
| CA | Business Outlook Future Sales | 1Q | | | | 16.0 | 15.30 |
| CA | BoC Senior Loan Officer Survey | 1Q | | | | 5.6 | 15.30 |
| | 5 April 2016 | 0.1 | | | | | |
| NZ | QSBO | Q1 | | | | | |
| US | Fed's Kashkari Holds Town Hall on Too Big to Fail | | | | | E4 0 | 23.00 |
| AU | AiG Perf of Services Index | Mar | | | | 51.8 | 23.30 |
| AU | ANZ Roy Morgan Weekly Consumer Confidence Index | Apr 3 | | | | 114.5 | 23.30 |
| JN | Labor Cash Earnings/Real earnings YoY | Feb | | 0.2 | | 0.4/0.4 | 0.00 |
| NZ | ANZ Commodity Price | Mar | | | | 0.4 | 1.00 |
| AU | Trade Balance | Feb | -2600 | -2500 | | -2937.0 | 1.30 |
| JN | Nikkei Japan PMI Services/Composite | Mar | | | | 51.2/51.0 | 2.00 |
| AU | RBA Cash Rate Target | Apr 5 | 2 | 2 | | 2.0 | 4.30 |
| US | Fed's Evans speaks on economy in New York | | | | | | 5.00 |
| GE | Factory Orders MoM/YoY | Feb | | 0,5 | | -0.1/1.1 | 6.00 |
| GE | Markit Services/Composite PMI | Mar F | | 55.5/54.1 | | 55.5/54.1 | 7.55 |
| EC | Markit Services/Composite PMI | Mar F | | 54/53.7 | | 54.0 | 8.00 |
| UK | Official Reserves Changes | Mar | | | | 1362.0 | 8.30 |
| UK | Markit/CIPS Services/Composite PMI | Mar | | 53.9 | | 52.7/52.8 | 8.30 |
| UK | BoE's Financial Policy Committee Record of March 23 me | eting | | | | | 8.30 |
| EC | Retail Sales MoM | Feb | | 0.1 | | 0.4/2.0 | 9.00 |
| US | Trade Balance | Feb | | -46.3 | | -45.7 | 12.30 |
| CA | Int'l Merchandise Trade | Feb | | | | -0.7 | 12.30 |
| US | Markit Services/Composite PMI | Mar F | | / | | 51.0/51.1 | 13.45 |
| US | ISM Non-Manf. Composite | Mar | | 54 | | 53.4 | 14.00 |
| US | IBD/TIPP Economic Optimism | Apr | | 47.5 | | 0.0 | 14.00 |
| US | JOLTS Job Openings | Feb | | | | 5541.0 | 14.00 |
| NZ | Dairy Auction, GDT price index (early AM, NZ time) | | | | | -2.9 | |
| CA | BoC's Wilkins speaks in Vancouver | | | | | _ | 20.45 |
| Wednesd | ay, 6 April 2016 | | | | | | |
| UK | BRC Shop Price Index YoY | Mar | | | | -2.0 | 23.10 |
| NZ | QV House Prices YoY | Mar | | | | 11.6 | 0.00 |
| CH | Caixin PMI Services/Composite | Mar | | | | 51.2/49.4 | 1.45 |
| JN | Leading Index CI | Feb P | | 99.8 | | 101.8 | 5.00 |
| GE | Industrial Production SA MoM/YoY | Feb | | -2/0.4 | | 3.3/2.2 | 6.00 |
| AU | RBA's Kent Speaks in Hobart: Economic Forecasting at th | | nk of Australia | , , | | , | 6.00 |
| CA | Ivey Purchasing Managers Index SA | Mar | in or riastratia | | | 53.4 | 13.00 |
| US | Fed's Mester speaks in Cleveland | 14101 | | | | 33.4 | 15.00 |
| US | Fed Releases Minutes from March 15-16 FOMC Meeting | | | | | | 17.00 |
| | , 7 April 2016 | | | | | | 27.00 |
| NZ | ANZ Truckometer Heavy MoM | Mar | | | | 1.6 | 21.00 |
| AU | AiG Perf of Construction Index | Mar | | | | 46.1 | 22.30 |
| US | Fed's Kaplan speaks in Dallas | iviai | | | | 40.1 | 23.00 |
| AU | Foreign Reserves, \$Abn | Mar | | | | 61.2 | 5.30 |
| EC | ECB and Its Watchers Conference | iviai | | | | 01.2 | 5.30 |
| EC | | | | | | | 5.30 6.00 |
| CH | ECB's Constancio speak at EU Parliament in Brussels Foreign Reserves | Mar | | 2104 5 | | ב בחבכ | 8.10 |
| | | Mar | | 3194.5 | | 3202.3 | |
| EC | ECB account of the monetary policy meeting | Caum -21 | | | | | 10.30 |
| EC | ECB's Draghi attends meeting of Portuguese President's (| | | | | 0.0 | 11 30 |
| CA | Building Permits MoM | Feb | | | | -9.8 | 11.30 |
| US | Initial Jobless Claims | Apr 2 | | | | 276.0 | 11.30 |
| US | Bloomberg Consumer Comfort | Apr 3 | | | | 42.8 | 12.45 |
| US | Consumer Credit | Feb | | 15 | | 10.5 | 18.00 |
| | April 2016 | | | | | . 0 | |
| CH | Foreign Direct Investment YoY (for release 8-12 Apr) | V. 1.1 | | | | 1.8 | |
| US | Fed's Yellen in New York, with Greenspan, Bernanke and | | | | | | 20.30 |
| NZ | Crown accounts | Feb | | | | | 21.00 |
| US | Fed's George Speaks in York, Nebraska | _ | | | | á. | 23.15 |
| UK | Industrial production MoM/YoY | Feb | | 0.1/0 | | 0.3/0.2 | 7.30 |
| UK | UK trade balance | Feb | | -3700 | | -3459.0 | 7.30 |
| CA | Employment/Unemployment rate | Mar | | /, | | -2.3/7.3 | 11.30 |
| US | Wholesale inventories/sales MoM | Feb | | -0.3/0.5 | | 0.3/-1.3 | 13.00 |
| US | Wholesale sales MoM | Feb | | 0.5 | | -1.3 | 13.00 |
| US | Fed's George Speaks in York, Nebraska | | | | | | 23.15 |
| Up <u>comi</u> n | g Central Bank Interest Rate Announcements | | | | | | |
| Australia | | E Apr | 2.00% | 2.00% | | 2.00% | |
| UK BOE | , NUA | 5-Apr | 2.00/0 | 2.00/0 | | | |
| | No.C | 14-Apr | | | | 0.50% | |
| Canada, E | | 14-Apr | | | | 0.50% | |
| Europe E | | 21-Apr | 01 | | | 0.00% | |
| | and, RBNZ | 28-Apr | 2.25% | 2.25% | | 2.25% | |
| Japan, Bo | | 28-Apr | | | | -0.1% to +0.1% | |
| US Federa | | 28-Apr | | | | 0.25-0.50% | |
| GMT: Gre | enwich Mean Time; AEDT: Australian Eastern Daylight Sa | ving Time | | | | | |
| | | | | | | | |

Contact Details

Authors

David de Garis Senior Economist +61 3 8641 3045 david.degaris@nab.com.au

Ray Attrill Global Co-Head of FX Strategy +61 2 9237 1848 ray.attrill@nab.com.au

Rodrigo Catril **Currency Strategist** +61 2 9293 7109 rodrigo.h.catril@nab.com.au

Markets Research

Peter Jolly Global Head of Research +61 2 9237 1406 peter.jolly@nab.com.au

Group Economics

Alan Oster **Chief Economist** +61 3 8634 2927 alan_oster@national.com.au

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