

AUSTRALIAN BUDGET 2019-20

No big cash splash: Government focuses on economic management credentials, provides modest further immediate income tax relief for low/middle income earners and adds to its large infrastructure plans over the next decade.

HOW TO ASSESS THE BUDGET - as always, there are competing priorities!

Short-term forecasts

- Are the fiscal and economic assumptions credible?
- Do they secure Australia's AAA rating?

Long-term fiscal sustainability

- Does the Budget help rebuild fiscal flexibility?
- Does the Budget address the long-term fiscal challenges of the ageing population?
- Is the level of expenditure correct and appropriately targeted? Are the various agents paying appropriate tax?

Policy Initiatives and the Economy

- Does the Budget support productivity and jobs growth?
- Are the economy's/government's resources being used appropriately is sufficient infrastructure provided for?

Fairness

- Does the Budget support Australian's sense of a fair go - rewarding initiative as well as providing a social safety net?

Politics

– Will it help the Government get re-elected?

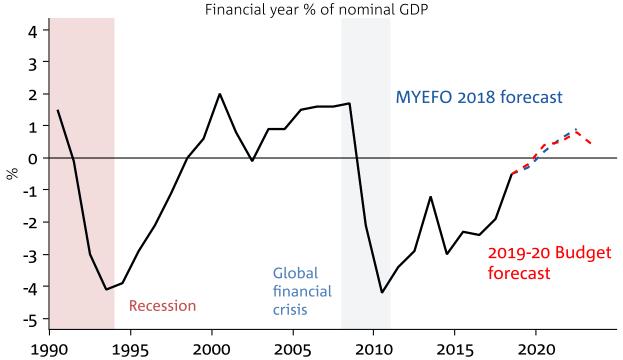
What's not in the Budget?

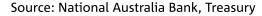
– Are key economic issues addressed – eg. housing affordability, energy security, education, retirement savings, immigration, tax rates, climate change etc.?



THE GOOD NEWS - should return to surplus this financial year!



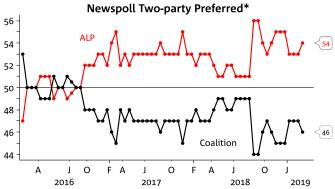


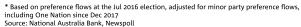


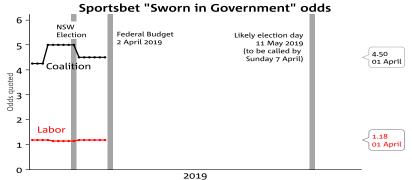


A CAMPAIGN BUDGET









* Odds quoted for "Sworn in Government". Source: National Australia Bank, Sportsbet



KEY MEASURES - no big cash splash, more immediate income tax relief for low/middle income earners

Main revenue/savings measures

- Personal income tax cuts/Medicare levy threshold for low-income earners: Low and middle income tax offset more than doubled (flows from 1 July). Large cuts only from 2024-25 (30% tax rate for 90% of taxpayers). Small cost (only \$6.0b over 4 years as money was already set aside in last year's Budget update and most outside the forecast period).
- Crackdown on tax avoidance by large corporates, multinationals and wealthy individuals (raises \$3.6b over 4 years)
- Reduce overpayment to welfare recipients: reduce overpayments by automating the reporting of wages earned by welfare recipients (raises \$2.1b over 4 years)

Main spending measures

- Infrastructure: mainly spending on roads (costs \$4.5b over 4 years) 10-year plan increased to \$100bn from \$75bn
- Primary health care: spending mainly on chronic disease care and general practice (costs \$1.0b over 5 years)
- Aged care: focus on quality, safety and accessibility of residential and home care services (costs \$0.7b over 5 years)



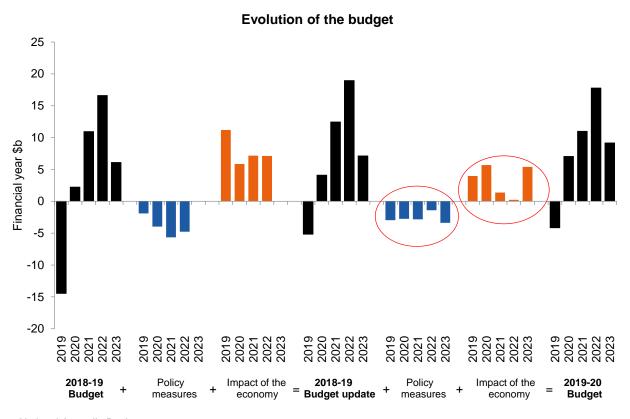
KEY FIGURES – forecast return to surplus in 2019-20, building to over 1% of GDP surpluses in the medium term

Table 1: Key Budget Aggree	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
	Actual	Forecasts				
Underlying cash balance (% of GDP) MYEFO December 2018 Budget 2018-19	-10.1 (-0.5)	-4.2 (-0.2) -5.2 -14.5	7.1 (0.4) 4.1 2.2	11.0 (0.5) 12.5 11	17.8 (0.8) 19 16.6	9.2 (0.4)
Headline cash balance (% of GDP) MYEFO December 2018 Budget 2018-19	-25.9 (-1.4)	-12.7 (-0.7) -18.3 -27.6	-4.4 (-0.2) -7.2 -8.1	-0.5 (0.0) 2 21	7.9 (0.4) 4.5 7.8	2.5 (0.1)
Gross debt (% of GDP) MYEFO December 2018 Budget 2018-19	531.9 (28.8) 531.0 540.0	546.0 (28.1) 542.0 561.0	560.0 <i>(27.9)</i> 558.0 578.0	567.0 <i>(27.3)</i> 563.0 566.0	573.0 <i>(26.4)</i> 567.0 578.0	569.0 (25.0)

Source: National Australia Bank, Treasury

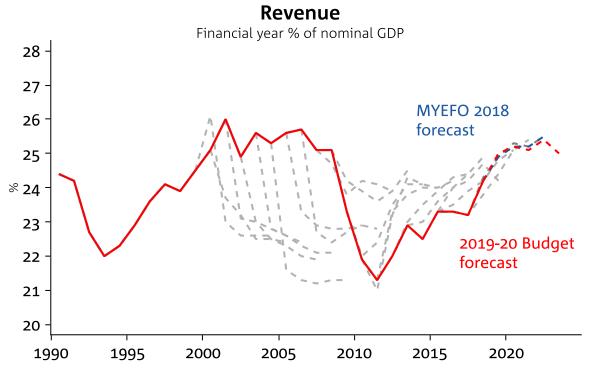


HOW DID WE GET HERE? – improvement driven by economy allows very modest policy measures while still maintaining budget improvement





BUDGET REVENUE – stronger revenue given high commodity prices and solid jobs growth

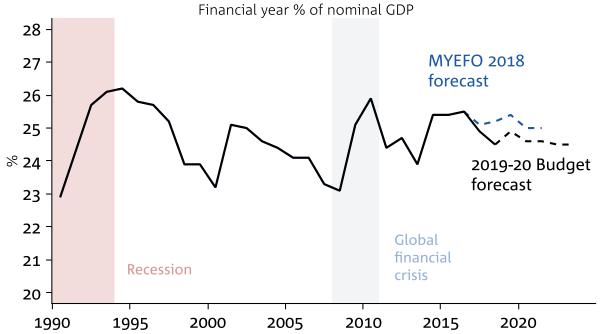






BUDGET SPENDING - spending has been kept under control, especially welfare





Note: Cash receipts cover consumption, investment, grants and welfare payments. Source: National Australia Bank, Treasury



ECONOMIC FORECASTS – appropriately conservative on terms of trade; possibly somewhat optimistic on growth, inflation and wages pick-up

Key Economic Forecasts (a)	2019-20 Budget						NAB	
	Outcome	Forecasts				Forecasts		
	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2018-19	2019-20
Real GDP	2.8	2.25	2.75	2.75	3	3	2.2	2.3
Employment (b)	2.7	2	1.75	1.75	1½	1½	2.3	1.3
Unemployment Rate (b)	5.4	5	5	5	5	5	5.1	5.1
Inflation (CPI) (b)	2.1	1.5	2.25	2.5	2½	2½	1.8	2.6
Wages (WPI) (b)	2.1	2.5	2.75	3.25	3½	3½	2.3	2.7
Compensation of employees	4.5	4.25	4.25	4.75	5	5	n/a	n/a
Terms of trade	1.9	4	-5.25	-4.75	n/a	n/a	1.4	-3.3
Nominal GDP	4.7	5	3.25	3.75	4.5	4.5	3.9	4.4

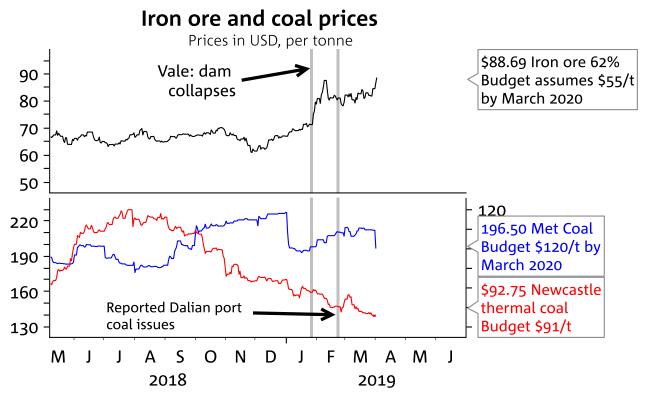
⁽a) Year-average growth unless otherwise stated.

Source: ABS, Treasury, NAB



⁽b) Year-ended growth to the June quarter; unemployment rate June quarter average.

IRON ORE ASSUMED TO GET TO \$55 BY MARCH '20, MET COAL TO \$120





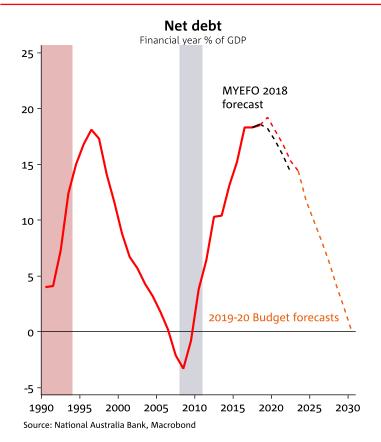


RISKS - what can go wrong?

- World economic slowdown: Global outlook is more uncertain though the Federal Reserve is now on the sidelines after raising rates over recent years
- US-China trade tensions: There has been a shift to increased protectionism with the US and China yet to agree on trade, though markets remain optimistic
- China slowdown and commodity prices: China's growth slows too much as authorities try to reduce the economy's heavy debt load. Budget assumes lower commodity prices which is sensible
- Housing market correction: Falling house prices and falling construction could have greater spill over to the rest of the economy than currently expected



AAA CREDIT RATING - Australia retained its AAA rating last year



- Moody's Aaa stable
 - "Australia's general government debt to GDP is still pretty much in line with AAA-rated peers ... there are some downside risks to the revenue outlook".



KEY CAMPAIGN POLICIES



Coalition policies:

- Its economic track record
- Income tax cuts
- Reducing the cost-of-living (especially health access and energy prices)
- Infrastructure (especially regions) and Immigration

Labor policies:

- Increasing the disposable income of low/middle-income workers, including the living wage
- Reducing the cost of living (especially health and energy prices)
- Tackling climate change / greener energy
- Boosting health and education spending
- Reforms to "high income" tax concessions (negative gearing, franking credit refunds, trusts)
- 'Bigger, better' budget surplus





PERSONAL TAX CUTS – immediate doubling of LMITO (flows from 1 July); 30% tax rate introduced for \$45-200K from 1 July 2024 (previously 32.5%)

Last year's budget

Table 3: New personal tax rates and thresholds 2018–19, 2022–23 and 2024–25

Rate (%)	Current tax thresholds Income range (\$)	New tax thresholds From 1 July 2018 Income range (\$)	New tax thresholds From 1 July 2022 Income range (\$)	New tax thresholds From 1 July 2024 Income range (\$)
Tax free	0 - 18,200	0 - 18,200	0 - 18,200	0 - 18,200
19	18,201 - 37,000	18,201 - 37,000	18,201 - 41,000	18,201 - 41,000
32.5	37,001 - 87,000	37,001 - 90,000	41,001 - 120,000	41,001 - 200,000
37	87,001 - 180,000	90,001 - 180,000	120,001 - 180,000	<u> -</u>
45	>180,000	>180,000	>180,000	>200,000
Low and middle income tax offset	-	Up to 530	-	-
LITO	Up to 445	Up to 445	Up to 645	Up to 645

This year:

Table 3: New personal tax rates and thresholds

Rate (%)	2017-18 tax thresholds Income range (\$)	Current tax thresholds From 1 July 2018 Income range (\$)	New tax thresholds From 1 July 2018 Income range (\$)	New tax thresholds From 1 July 2022 Income range (\$)	Rate (%) From 1 July 2024	New tax thresholds From 1 July 2024 Income range (\$)
Tax free	0 - 18,200	0 - 18,200	0 - 18,200	0 - 18,200	Tax free	0 - 18,200
19	18,201 - 37,000	18,201 - 37,000	18,201 - 37,000	18,201 - 45,000	19	18,201 - 45,000
32.5	37,001 - 87,000	37,001 - 90,000	37,001 - 90,000	45,001 - 120,000	30	45,001 - 200,000
37	87,001 - 180,000	90,001 - 180,000	90,001 - 180,000	120,001 - 180,000	45	>200,000
45	>180,000	>180,000	>180,000	>180,000	LITO	Up to 700
Low and middle income tax offset	-	Up to 530	Up to 1,080			Op 10 100
LITO	Up to 445	Up to 445	Up to 445	Up to 700)	



NEW INFRASTRUCTURE SPENDING - key projects

The government plans to increase infrastructure spending from \$75b to \$100b over the next ten years. While a large number, this is around 0.4% of GDP over this period.

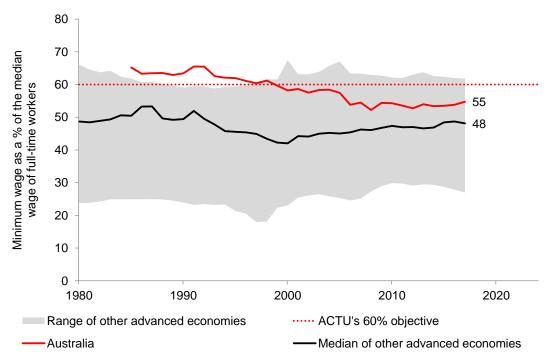
Some of the bigger new projects include:

- VIC \$2b for fast rail from Geelong to Melbourne
- SA North-South Corridor, \$1.5b
- NSW Western Sydney Rail, \$3.5b
- NSW M1 Pacific Highway Extension, \$1.6b
- VIC Suburban Roads upgrades, \$1.1b
- QLD Gateway Motorway, \$800m
- WA Tonkin Highway, \$349m



THE LIVING WAGE-Labor plans to change the minimum wage to facilitate a living wage (60% of median wage). This would require an 11.5% increase over two years – but likely to be phased in over longer period

Minimum wage relative to the median wage of full-time workers





WHAT'S NOT IN THE BUDGET?

- Broader reform of the tax system: Changing the mix of taxation to increase the GST and reduce corporate tax. Tax relief for top income earners (politically difficult something for the next term?)
- Reform of federal/state financial relations: Recent Commonwealth payments to Western Australia are outside the scope of the traditional framework for supporting the states
- Reform of the housing market: There are no long-term measures to address housing affordability in partnership with state government
- Climate change: Labor leads the Government on this policy
- Company tax cuts and income tax cuts for high-income earners: not politically deliverable



MARKING THE BUDGET

Short term forecasts

 Fiscal and economic assumptions are mostly credible in the short term (maybe slightly optimistic, though growth will be supported by tax cuts)



• Long term fiscal sustainability

- Continued focus in this budget on rebuilding fiscal flexibility and paying down debt - no big cash splash



Policy Initiatives and the Economy

- Income tax cuts supportive of the economy in the short term
- Infrastructure spending supportive of economy and productivity, in the longer term



- Absence of other medium-term policies (see what's not in the budget)

Fairness

- Does the Budget support Australian's sense of a fair go - rewarding initiative as well as providing a social safety net?



Politics

– Will it help the Government get re-elected?



What's not in the Budget?

Arguably still not enough consideration of major tax reform, reform of Federation, climate change – still very high top marginal tax rate and relatively high company tax rate



ECONOMIC OUTLOOK



THINKING ABOUT THE AUSTRALIAN ECONOMIC CYCLE — Sector rotation at a macro level: housing

downturn and slower overall growth, but so far no economy-wide downturn

Forces/factors restraining/easing economic growth:

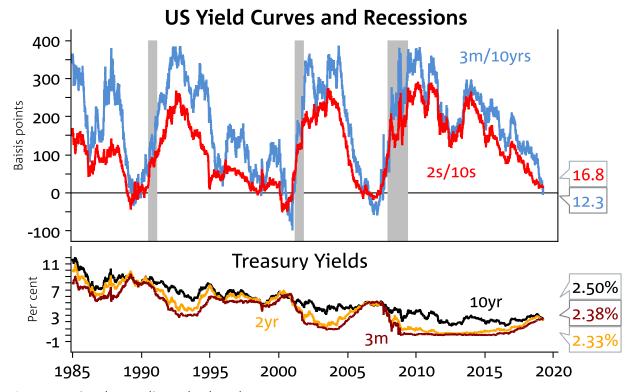
- Housing downturn (prices, construction, lending standard, wealth)
- Spill overs from housing turnover and construction into retail, manufacturing and transport
- Drought (temporary severe on East Coast, but great crop in the West)
- Interest rates (modest rises to date; recent easing in pressure on funding costs)
- Global growth Europe/China/manufacturing/geopolitics
- Australian politics

Forces/factors supporting economic growth:

- Infrastructure spending
- Defence spending
- End of mining downturn/mining investment recovery (from headwind to tailwind)
- Non-mining investment recovery
- Commodity prices (oil/base metals a bit lower recently, but iron ore and coal holding up well)
- Lower \$A
- Fiscal easing/income tax cuts (latter don't begin until July 2019; more to be announced on April 2nd?)
- Employment/low unemployment & beginnings of improvement in wages growth
- Population (a bit slower than in previous years follow immigration debate)



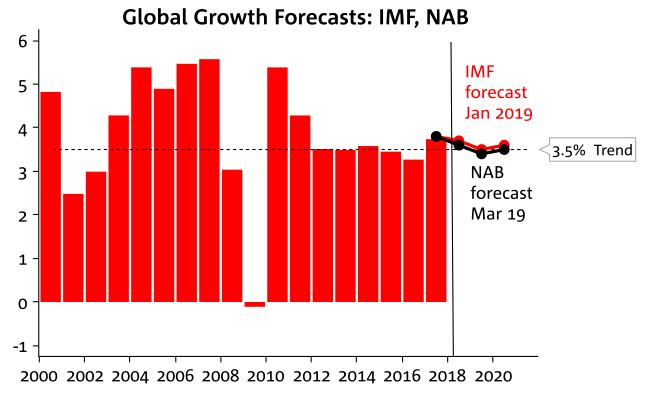
GLOBAL GROWTH – flattening of US yield curve has caused concern about possible recession

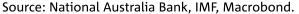






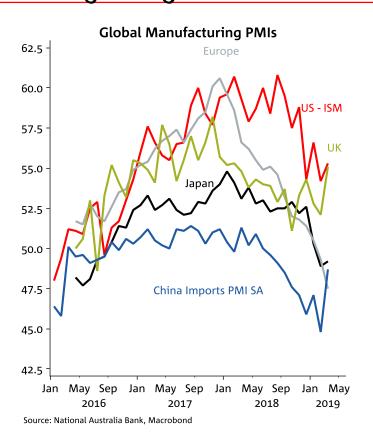
GLOBAL GROWTH – forecasts have been downgraded but still broadly around trend. Central banks worrying about downside risks.

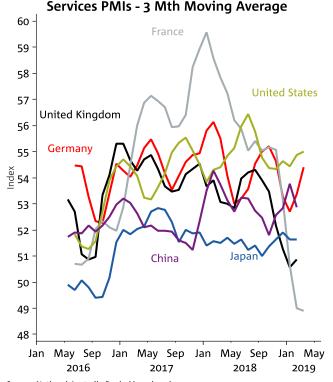






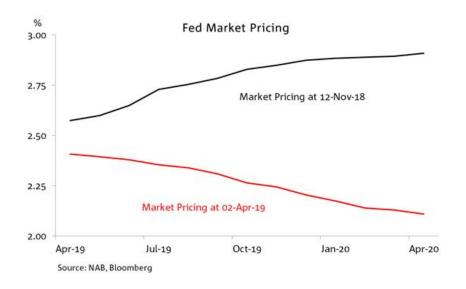
GLOBAL GROWTH – slowing has been centred in manufacturing (China/US trade war, Brexit, Fed tightening); services more robust

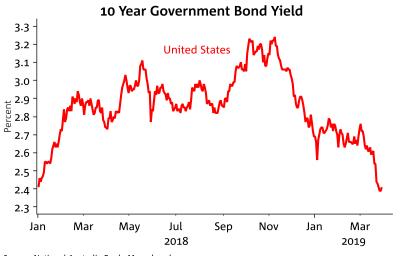






INTEREST RATE OUTLOOK – significant change in the outlook for short term interest rates in the US – and longer-term borrowing costs

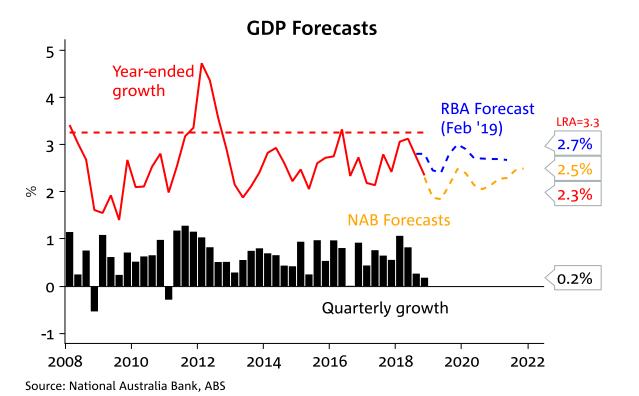




Source: National Australia Bank, Macrobond

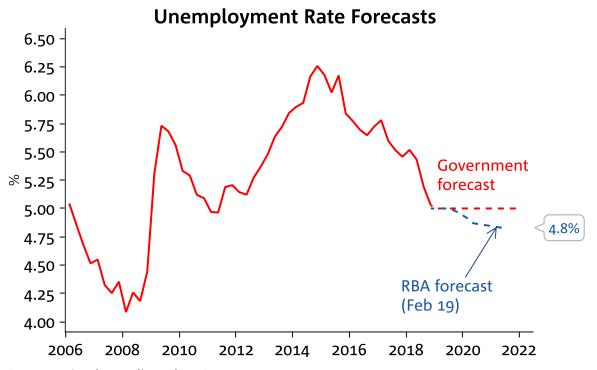


GROWTH - Government forecasts 2.75% GDP for 2019-20; RBA 2.75% for 2019 likely to be revised lower following Q4 GDP





UNEMPLOYMENT - the unemployment rate has continued to fall, despite slower GDP growth. Government does not forecast further improvement!

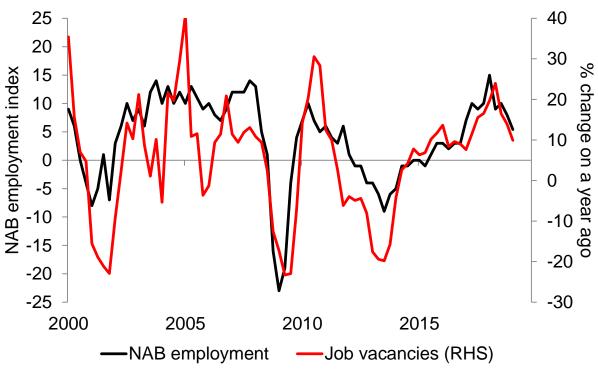






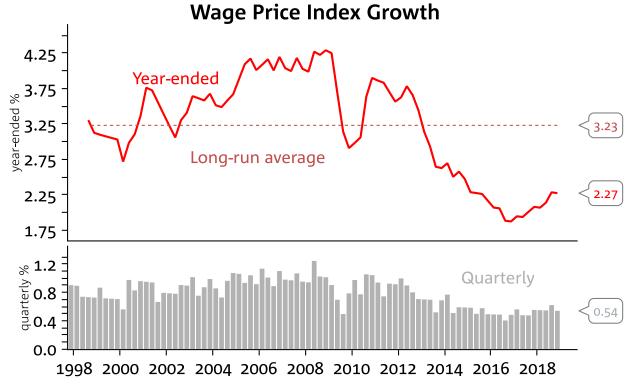
THE LABOUR MARKET OUTLOOK - job vacancies and the NAB survey provide a better steer than GDP

NAB employment index and job vacancies



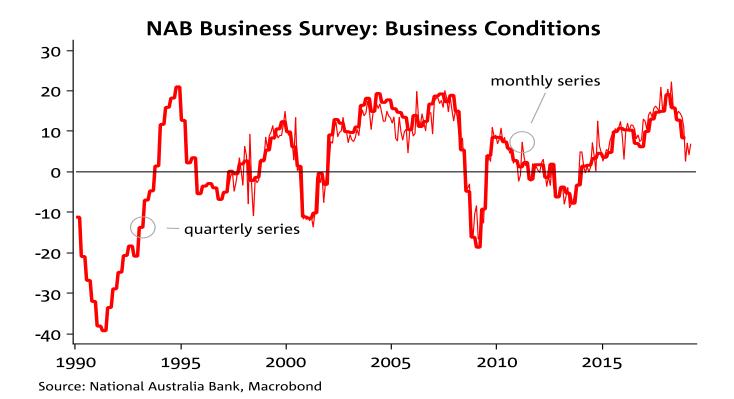


WAGES – still lower unemployment a key pre-requisite for a further pick-up in wages; businesses are continuing to report increased difficulty sourcing suitable labour





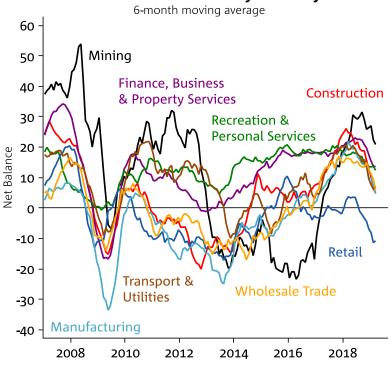
AUSTRALIAN BUSINESS CONDITIONS – eased considerably Dec-Feb, but appear to have stabilised at reasonable levels



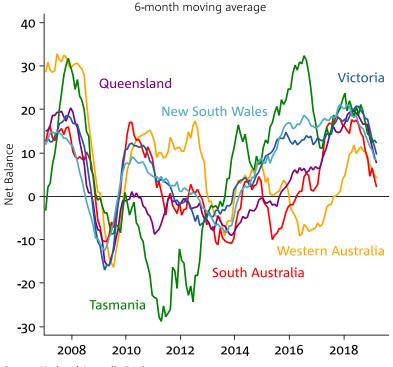


BUSINESS CONDITIONS - Mining strongest, retail weakest.

Business Conditions by Industry



Business Conditions by State

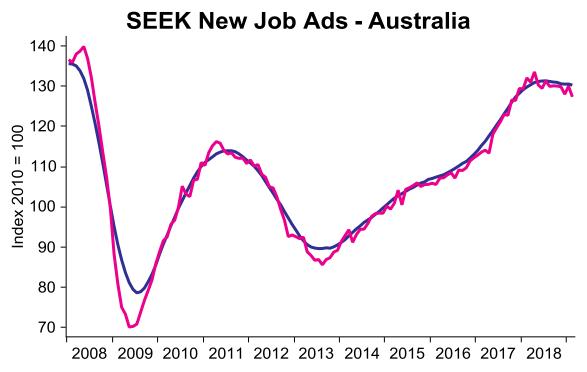






Source: National Australia Bank

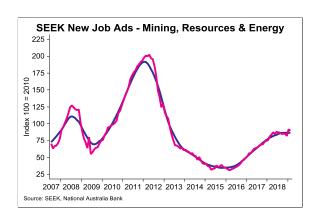
SEEK JOB ADS - have eased a little in recent months

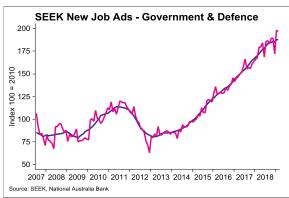


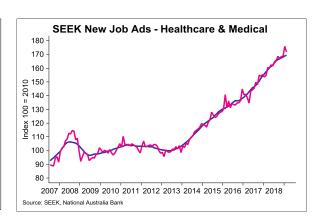




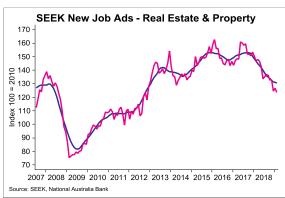
SEEK JOB ADS - consistent with the sector rotation hypothesis!

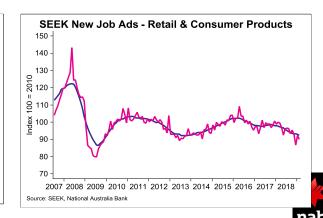




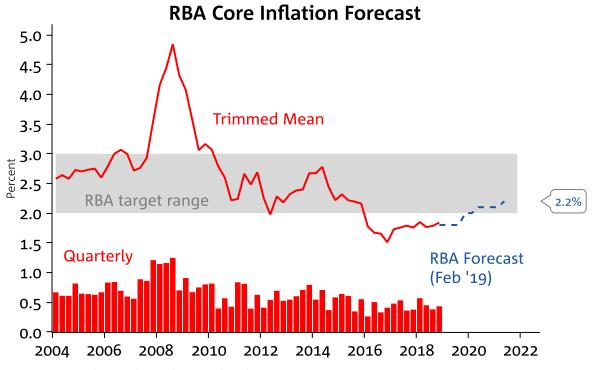








INFLATION – RBA (and Government) continue to assume slow track higher (Q1 CPI again likely to be very low)





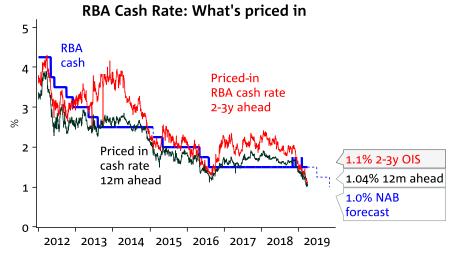
RBA – tension between slower GDP and strong labour market indicators

Recent comments:

- The labour market remains strong
- The GDP data paint a softer picture of the economy than do the labour market data
- The Board will continue to monitor developments and set monetary policy to support sustainable growth in the economy and achieve the inflation target over time

NAB expects:

- Two interest rate cuts before the end of 2019 to support the economy/prevent a rise in unemployment
- Tonight's Budget was not large enough to unwind easing expectations



Source: National Australia Bank, Macrobond OIS is Overnight Indexed Swaps, where the interest payment is compounded from the (overnight/daily) central bank rate

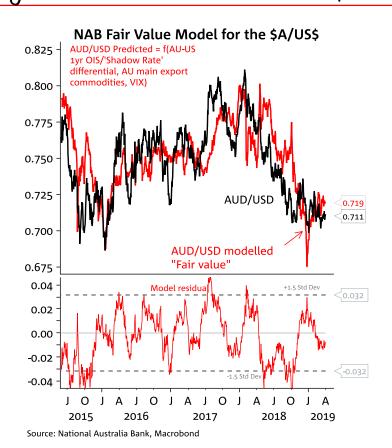


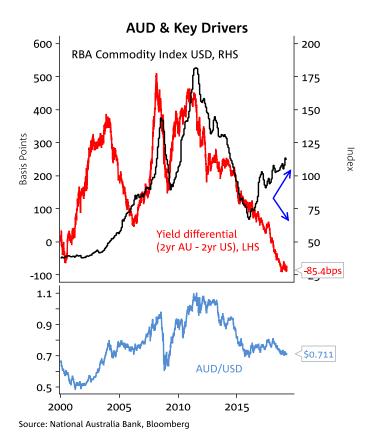
THE AUD REACTED TO THE RBA YESTERDAY BUT NOT THE BUDGET





AUSTRALIAN DOLLAR – NAB fair value model around US\$0.72. Higher commodity prices have broadly offset negative interest rate differentials. \$A expected to trade US\$0.68-0.73 this year.







IMPORTANT NOTICES

Disclaimer: This document has been prepared by National Australia Bank Limited ABN 12 004 044 937 AFSL 230686 ("NAB"). Any advice contained in this document has been prepared without taking into account your objectives, financial situation or needs. Before acting on any advice in this document, NAB recommends that you consider whether the advice is appropriate for your circumstances. NAB recommends that you obtain and consider the relevant Product Disclosure Statement or other disclosure document, before making any decision about a product including whether to acquire or to continue to hold it. Products are issued by NAB unless otherwise specified.

So far as laws and regulatory requirements permit, NAB, its related companies, associated entities and any officer, employee, agent, adviser or contractor thereof (the "NAB Group") does not warrant or represent that the information, recommendations, opinions or conclusions contained in this document ("Information") is accurate, reliable, complete or current. The Information is indicative and prepared for information proposes only and does not purport to contain all matters relevant to any particular investment or financial instrument. The Information is not intended to be relied upon and in all cases anyone proposing to use the Information should independently verify and check its accuracy, completeness, reliability and suitability obtain appropriate professional advice. The Information is not intended to create any legal or fiduciary relationship and nothing contained in this document will be considered an invitation to engage in business, a recommendation, guidance, invitation, inducement, proposal, advice or solicitation to provide investment, financial or banking services or an invitation to engage in business or invest, buy, sell or deal in any securities or other financial instruments.

The Information is subject to change without notice, but the NAB Group shall not be under any duty to update or correct it. All statements as to future matters are not guaranteed to be accurate and any statements as to past performance do not represent future performance.

The NAB Group takes various positions and/or roles in relation to financial products and services, and (subject to NAB policies) may hold a position or act as a price-maker in the financial instruments of any company or issuer discussed within this document, or act and receive fees as an underwriter, placement agent, adviser, broker or lender to such company or issuer. The NAB Group may transact, for its own account or for the account of any client(s), the securities of or other financial instruments relating to any company or issuer described in the Information, including in a manner that is inconsistent with or contrary to the Information.

Subject to any terms implied by law and which cannot be excluded, the NAB Group shall not be liable for any errors, omissions, defects or misrepresentations in the Information (including by reasons of negligence, negligent misstatement or otherwise) or for any loss or damage (whether direct or indirect) suffered by persons who use or rely on the Information. If any law prohibits the exclusion of such liability, the NAB Group limits its liability to the re-supply of the Information, provided that such limitation is permitted by law and is fair and reasonable.

This document is intended for clients of the NAB Group only and may not be reproduced or distributed without the consent of NAB. The Information is governed by, and is to be construed in accordance with, the laws in force in the State of Victoria, Australia.

Analyst Disclaimer: The Information accurately reflects the personal views of the author(s) about the securities, issuers and other subject matters discussed, and is based upon sources reasonably believed to be reliable and accurate. The views of the author(s) do not necessarily reflect the views of the NAB Group. No part of the compensation of the author(s) was, is, or will be, directly or indirectly, related to any specific recommendations or views expressed. Research analysts responsible for this report receive compensation based upon, among other factors, the overall profitability of the Global Markets Division of NAB.

NAB maintains an effective information barrier between the research analysts and its private side operations. Private side functions are physically segregated from the research analysts and have no control over their remuneration or budget. The research functions do not report directly or indirectly to any private side function.

For distribution by WealthHub Securities: Where you have received this document via the nabtrade service (nabtrade), it is distributed to you by WealthHub Securities Limited ABN 83 089 718 249 AFSL No. 230704 ("WealthHub Securities'). WealthHub Securities is a Participant of the Australia Securities Exchange and a wholly owned subsidiary of National Australia Bank Limited ABN 12 004 044 937 AFSL No. 230686 ("NAB"). NAB doesn't guarantee the obligations or performance its subsidiaries, or the products or services its subsidiaries offer. Any material provided to you by WealthHub Securities will contain factual information or general advice does not take into account your particular objectives, financial situation and needs, and a statement of advice will not be provided. WealthHub Securities will not give you any legal, tax, financial or accounting advice or any advice or recommendation regarding the suitability or profitability about your transactions. Before you make a decision about whether to acquire a financial product, you should obtain and read the Product Disclosure Statement available at nabtrade.com.au and consider the appropriateness of the information having regard to your particular circumstances. You agree that you will not solely rely on the information provided by WealthHub Securities or elsewhere on nabtrade.com.au when making investment and/or financial decisions. WealthHub Securities does not provide personal advice to online retail clients. WealthHub Securities receives commission from dealing in securities and from its authorised representatives. Introducers of business may directly share in this commission. WealthHub Securities and its associates may hold shares in the companies that it distributes research/information on.

The value of investments and future returns may rise or fall and, at times, returns may be negative. Past performance is not a guarantee of future performance. Please note, this material has not been verified by WealthHub Securities. WealthHub Securities does not make any representation or warranty as to the timeliness, reliability, accuracy or completeness of the material, nor does it accept any responsibility arising in any way for errors in, or omissions from that material.

continued over



IMPORTANT NOTICES

United Kingdom: If this document is distributed in the United Kingdom, such distribution is by National Australia Bank Limited, 88 Wood Street, London EC2V 7QQ. Registered in England BR1924. Head Office: 800 Bourke Street, Docklands, Victoria, 3008. Incorporated with limited liability in the State of Victoria, Australia. Authorised and regulated by the Australian Prudential Regulation Authority. Authorised in the UK by the Prudential Regulation have to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request.

To the extent the Information constitutes an Investment Recommendation (as defined in the Regulation), the relevant competent authority is the UK Financial Conduct Authority.

Any distribution in the EEA outside the UK is by NAB Europe Limited, which is subject to regulation by the Financial Conduct Authority.

USA: If this document is distributed in the United States, such distribution is by nabSecurities, LLC. This document is not intended as an offer or solicitation for the purchase or sale of any securities, financial instrument or product or to provide financial services. It is not the intention of nabSecurities to create legal relations on the basis of information provided herein.

New Zealand: This publication has been provided for general information only. Although every effort has been made to ensure this publication is accurate the contents should not be relied upon or used as a basis for entering into any products described in this publication. To the extent that any information or recommendations in this publication constitute financial advice, they do not take into account any person's particular financial situation or goals. Bank of New Zealand strongly recommends readers seek independent legal/financial advice prior to acting in relation to any of the matters discussed in this publication. Neither Bank of New Zealand nor any person involved in this publication accepts any liability for any loss or damage whatsoever may directly result from any advice, opinion, information, representation or omission, whether negligent or otherwise, contained in this publication. National Australia Bank Limited is not a registered bank in New Zealand.

Hong Kong: If this document is distributed in Hong Kong, such distribution is by National Australia Bank Limited, Hong Kong Branch, which is licensed by the Hong Kong Monetary Authority and registered (CE Number AAO169) under the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong) for Type 1 (dealing in securities) regulated activities. Its main business address is Level 27, One Pacific Place, 88 Queensway, Hong Kong. The contents of the Materials have not been reviewed by any regulatory authority in Hong Kong. If you are in any doubt about any of the contents of the Materials, you should obtain independent professional advice.

Singapore: This document is distributed in Singapore to institutional investors (as defined under the Financial Advisers Regulations) only. If this document is distributed in Singapore, it is made available to you in Singapore by NAB, Singapore branch, through general information circulation only and does not take into account of your specific investment objectives, financial situation or particular needs. If you choose not to seek advice from a financial adviser, you should consider whether the product in question is suitable. Recipients of this material in Singapore should contact NAB, Singapore branch at 12 Marina View, #20-02 Asia Square Tower 2, Singapore o18961, Tel (65) 6419 6875 for any matter arising from, or in connection with, this material. The contents of the Materials have not been reviewed by any regulatory authority in Singapore. If you are in any doubt about any of the contents of the Materials, you should obtain independent advice.

Japan: If this document is distributed in Japan, National Australia Bank Limited has an office in Japan but is not licensed to conduct securities-related business in Japan. Therefore, to the extent that it relates to securities this document is only for information purposes only in Japan. This is not an offer to buy or sell securities, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (except pursuant to an exemption from the registration requirements of, and otherwise in compliance with the Financial Instruments and Exchange Act (Japan) and any other applicable laws, regulations and ministerial guidelines of Japan.

People's Republic of China (PRC): In the PRC, the Materials are directed solely at persons who would be constituted as (i) Qualified Domestic Institutional Investors in accordance with the applicable PRC laws and regulations promulgated by China Banking Regulatory Commission, China Securities Regulatory Commission or China Insurance Regulatory Commission or (ii) other eligible investors in accordance with the applicable PRC laws and regulations.

Further, the information on the Materials does not constitute "marketing or production and business activities in the PRC" as defined in the Administrative Measures on the Registration of Production and Operation Activities of Foreign Enterprises in the PRC promulgated by the State Administration of Industry and Commerce.

This publication has been provided for general information only. NAB has no licence for foreign exchange, securities-related, derivative or other capital market products in China.

