NAB QUARTERLY BUSINESS SURVEY2019 Q4Embargoed until:
11:30am Thursday 6 February 2020



By Group Economics

CONFIDENCE DECLINES, WHILE CONDITIONS REMAIN BELOW AVERAGE

Business conditions appear to have reached a trough, edging higher for the second consecutive quarter. Conditions rose 2pts to +4 index points but are well below levels seen in early 2018. Business confidence was unchanged at -1 index points and is well below average, suggesting firms to do not expect a material turnaround in activity in the near term.

According to Alan Oster, NAB Group Chief Economist "It appears that business conditions have stabilised edging 3pts higher over the past two quarters. While they remain positive, they have declined significantly over the past 18 months or so".

"Business confidence was unchanged but is still negative. Essentially, firms are telling us that they don't expect a material improvement in activity going forward" said Mr Oster.

Conditions across the states were mixed, with a significant improvement in SA and Vic. They were weaker in Tas, Qld and WA. By industry, the services sectors continue to report the most favourable conditions (outside of mining), while retail and wholesale remain weakest, with manufacturing also weak.

"The softening in business conditions has been broad-based, but services industries have held up better. Retail and wholesale on the other hand are in very weak territory" said Mr Oster.

Leading indicators generally softened in the quarter. Expected business conditions at 3- and 12-months were lower, as was capacity utilisation. Forward orders improved but are at a neutral level – that is firms don't see an improvement in orders. Expected employment at 3 months edged lower while expectations further out were unchanged.

"Our assessment is that forward looking indicators have not seen a major deterioration this quarter, but they certainly don't imply significant improvement in business conditions going forward. We think business conditions have stabilised but probably won't shoot the lights out going forward" said Mr Oster.

The survey continues to point to weak inflationary pressure, though notably retail prices growth has seen a small rise in recent quarters – but remains low. Margin pressure continues to be an issue with input price growth (including labour costs) continuing to outpace growth in final products prices.

"The survey broadly fits with our overall read of the economy. A weak private sector – particularly in the consumer space and only modest inflation pressure. There also appears some risk around the outlook for the labour market and business investment. We think more policy support is needed and that this is still likely to occur in 2020, but for now the RBA appears in wait and see mode with labour market conditions still faring well" said Mr Oster.

For more information, please see the NAB Quarterly Business Survey report.

NAB Quarterly Business Survey Group Economics

Alan Oster Group Chief Economist +(61 3) 8634 2927

Jacqui Brand Executive Assistant +(61 3) 8634 2181

Dean Pearson Head of Behavioural & Industry Economics +(61 3) 8634 2331

John Sharma Economist +(61 3) 8634 4514

Australian Economics and Commodities

Gareth Spence Senior Economist +(61 0) 436 606 175

Phin Ziebell Economist – Australia +(61 0) 475 940 662

Behavioural & Industry Economics

Robert De Iure Senior Economist – Behavioural & Industry Economics +(61 3) 8634 4611

Brien McDonald Senior Economist – Behavioural & Industry Economics +(61 3) 8634 3837

Steven Wu Economist – Behavioural & Industry Economics +(61 3) 9208 2929

International Economics

Tony Kelly Senior Economist +(61 3) 9208 5049

Gerard Burg Senior Economist – International +(61 3) 8634 2788

Global Markets Research

Ivan Colhoun Global Head of Research +(61 2) 9237 1836

Important Notice

This document has been prepared by National Australia Bank Limited ABN 12 004 044 937 AFSL 230686 ("NAB"). Any advice contained in this document has been prepared without taking into account your objectives, financial situation or needs. Before acting on any advice in this document, NAB recommends that you consider whether the advice is appropriate for your circumstances.

NAB recommends that you obtain and consider the relevant Product Disclosure Statement or other disclosure document, before making any decision about a product including whether to acquire or to continue to hold it.

Please click here to view our disclaimer and terms of use.