

SUSTAINABLE FINANCE UPDATE

AN AUSTRALASIAN PERSPECTIVE ON SUSTAINABLE FINANCE MARKETS

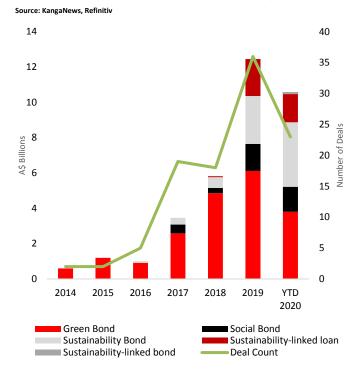
This document was prepared by National Australia Bank's Corporate Finance personnel and is not research.

MARKET OVERVIEW

Sustainable Finance Market continues 2020 growth - IFR Refinitiv

- According to <u>IFR Refinitiv</u>, social bonds were a key component of the sustainable finance market in 2020, contributing a total of US\$84.5bn over the period, accounting for almost one quarter of the sustainable finance market.
- Q3 2020 saw increased issuance momentum with a record US\$155bn of sustainable finance debt raised fuelled by the COVID-19 pandemic and global sustainability concerns
- Europe led in terms of sustainable finance issuance, with a 48% market share, followed by the Americas with a 28% share and Asia-Pacific with 18%.
- Sustainable companies raised US\$9.7bn in equity capital markets for the nine months ending September, a 38% increase year-onyear and a threefold increase in the third quarter from the previous quarter, an all-time quarterly record.

Australian Sustainable Debt Annual Issuance (A\$bn)



YTD – December 11, 2020

Record green, social, sustainability and sustainability-linked issuance in Australia

- A total of 20 Green, Social & Sustainability (GSS) Bonds have been issued in Australia in 2020 YTD, across corporates, semigovernments, banks and securitisation issuers: 7 green bonds (including green securitisations), 8 social bonds and 5 sustainability bonds, according to KangaNews.
- Despite the impact of COVID-19, GSS issuance in Q4 2020 is the largest ever in the Australian market with over A\$3.7bn issued.
- Australian corporates have issued one sustainability linked USPP and two sustainability-linked loans in 2020.
- 2020 YTD issuance volumes include over A\$3.8bn of green bonds, over A\$3.6bn of sustainability bonds, just over A\$1.4bn of social bonds and \$1.7bn of sustainability-linked issuances.

Global Environmental, Social and Governance inflows surge

- According to a <u>Morningstar report</u>, global inflows into ESG funds reached US\$80.5bn in the third quarter, more than double inflows in the third quarter of2019.
- ESG fund assets reached a record US\$1.2 trillion at the end of September 2020.
- Europe broke new records, pushing past US\$1trn for the first time. Strong investor interest continues to drive product innovation and more conventional funds were rebranded as ESG vehicles.

SELECTED RECENT DEALS

Downer EDI closes A\$1.4bn syndicated SLL

- Downer EDI successfully closed its debut <u>A\$1.4bn sustainability-linked loan</u>, with first-time lenders making up over half the 29-member syndicate. Australian, Chinese, Japanese and Taiwanese banks accounted for nearly two-thirds of the deal size which was Asia Pacific's most widely syndicated SLL to date.
- Downer identified four sustainability targets two tied to its greenhouse gas emissions reductions and two related to social sustainability, being cultural awareness, and mental health and wellbeing training of employees.

Queensland Treasury Corporation issues third Green Bond

 QTC returned to the green bond market on 10 November, issuing its third and largest green bond to date, an A\$1.5bn, 10year green bond, with NAB acting as JLM.

Lafarge Holcim's sustainability-linked bond

Building materials and solutions provider Lafarge Holcim issued a
 <u>EUR 850m sustainability-linked bond</u>, the first of its kind in the
 building materials industry. ISS ESG provided a second party

- opinion (SPO) confirming alignment with the <u>ICMA</u>
 <u>Sustainability-Linked Bond Principles</u> (SLBPs) which provide best market practice guidance for issuers of SLBs.
- The coupon on the bond will step up by 75bps (tested in Year 10) if the company does not meet its ambition of limiting emissions per ton of cementitious material to 475kg net CO₂ by 2030.

NRG Energy's sustainability-linked note

- US based integrated power company NRG Energy issued a <u>US\$3.3bn</u> multi-tranche bond in November, which included a sustainability-linked bond.
- NRG's sustainability-linked bond has a single sustainability performance target of achieving a 50% reduction in absolute GHG emissions by 2025, against a 2014 baseline. Vigeo Eiris provided an SPO confirming alignment with the SLBPs.

EQT launches sustainability-linked loan

EQT launched its second ESG-linked subscription Credit Facility in November with NAB as an original lender for the facility. The EUR2.7bn facility has an innovative pricing model which incentivises portfolio companies to improve their performance in the areas of i) gender equality on the board of directors and ii) renewable energy transition, supported by iii) a fundamental sustainability governance platform.

INVESTOR & MARKET NEWS

Australia launches Sustainable Finance Roadmap

- The long awaited Australian Sustainable Financial Initiative's
 (ASFI) <u>Australian Sustainable Finance Roadmap</u> was released on
 24 November. The plan will align Australia's financial system
 with a sustainable, resilient and prosperous future for all
 Australians.
- The roadmap includes <u>37 recommendations</u> that contemplates a series of actions to scale up the sustainable finance market within the short (2021-2022), medium (2023-2025) and long (2026-2030) term.
- The ASFI roadmap was borne out of NAB and IAG-led discussions at the 2017 United Nations Environment Programme Finance Initiative (UNEP FI) Regional Roundtable, followed by a conference in Sydney in 2018. NAB is a member of the ASFI Steering Committee and contributed through the co-ordinating and four technical working groups.

EU Commission (EU) works on a social taxonomy

 The EU has formed a <u>Social Taxonomy working group</u> as part of their platform on sustainable finance, working to develop a taxonomy to complement the existing green taxonomy.

ICMA publishes Climate Transition Finance Handbook

 The International Capital Markets Association (ICMA) has published <u>guidance for issuers</u> on the practices, actions and disclosures to be made available when raising funds in debt markets for climate transition-related purposes. The guidance applies to dedicated use of proceeds instruments and sustainability linked general corporate purpose instruments. NAB is a member of the ICMA Climate Transition Finance working group, which shaped the handbook.

Rest Super net-zero commitment

- Australian superannuation fund <u>Rest Super has settled</u> a 2018 case brought against it by a fund member for failing to provide information on how it was managing the risks of climate change.
- Rest has agreed to manage its investments so they would be responsible for net-zero greenhouse gas emissions by 2050.
- It also agreed to immediately begin testing its investment strategies against various climate change scenarios, publicly disclose all its holdings and advocate for companies it invests in to comply with the goals of the Paris Agreement.

NSW Government sets Electricity Infrastructure Roadmap

 The <u>NSW Government launched a 20-year plan</u> to deliver Renewable Energy Zones, energy storage such as pumped hydro, and on demand supply like gas and batteries, needed to reduce emissions and provide cheap, reliable electricity across the state.

UK announces green gilt and climate disclosure plan

- The UK Government has announced plans to issue green gilts and to make climate-risk disclosures aligned with the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD) mandatory for major companies by 2025.
- The Financial Conduct Authority (FCA) has also announced that major listed companies will face tightened TCFD-aligned climate-risk disclosures from the start of 2021, although they will not be mandatory.

BlackRock supports the International Financial Reporting Standards (IFRS)

- Investment Manager BlackRock is advocating for the creation of an IFRS sustainability standards board.
- The standard would combine the different private sector sustainability reporting frameworks and standards to establish a globally integrated approach to sustainability reporting.

Fed recognises climate change as a risk to financial stability

- The US Federal Reserve has for the first time called out climate change as a risk to financial stability in its latest <u>biannual</u> <u>financial stability report</u>.
- The report released in November 2020 has recognised that <u>climate change</u> can produce storms, floods, droughts or wildfires that have the potential to alter future economic conditions and impact the value of real or financial assets.

Canadian Pension Funds seek standardised ESG reporting

 Eight of Canada's largest pension funds who oversee a combined C\$1.6 trillion in assets funds <u>have joined forces</u> to push for a standardised approach to ESG reporting.

Contacts

Jacqueline Fox

Executive, Capital Markets & Advisory Corporate & Institutional Banking

T: +61 411 510 220

E: Jacqueline.fox@nab.com.au

David Jenkins

Global Head of Sustainable Finance Corporate & Institutional Banking

T: +61 415 130 227

E: David.B.Jenkins@nab.com.au

James Waddell

Director, Sustainable Finance

T: + 61 410 451 563

E: James.Waddell@nab.com.au

Alison Chan

Director, Sustainable Finance

T: +61 436 931 676

E: Alison.Chan@nab.com.au

Jordyn Laina

Senior Associate, Sustainable Finance

T: +61 436 935 232

E: Jordyn.Laina@nab.com.au

Mark Bower

Global Head of Corporate Origination

T: +61 409 224636

E: Mark.Bower@nab.com.au

Louise Tong

GM Sustainable Finance – CIB, BNZ

T: +64 21 199 5306

E: louise_tong@bnz.co.nz

Victoria Thieberger

Communications Manager – External Corporate & Institutional Banking

T: +61 436 654828

E: Victoria.Thieberger@nab.com.au

Important notice

The information in this publication is general in nature and has been prepared by National Australia Bank Limited or one of its affiliates or subsidiaries (collectively, "NABL"). In Australia it is issued by National Australia Bank Limited. This report is compiled by the Corporate Finance Division of the NAB. This report is based on market trading activity and other public information which has been obtained from sources internal and external to NABL. Any opinions herein are based upon, sources believed to be reliable and no guarantees, representations or warranties are made as to its accuracy, completeness or suitability for any purpose. These opinions are subject to change without notice.

This is not independent investment research and is not produced by the NAB research desk. Whilst NAB is not subject to any legal prohibition on dealing ahead of the dissemination of this report, NAB takes reasonable steps to identify and manage conflicts of interest which may arise in the production of this report. NAB maintains an information barrier between the NAB's Debt Markets origination business and markets sales and the public side of the NAB's business.

Part of the compensation of the author may be tied to transactions in financial services offered by NAB and/or trading fees including fees, margins or other revenue received from transactions connected with a recommendation or view included in the information. The author also receives compensation based upon, among other factors, the overall profitability of the Corporate Finance Division of NAB.

This publication has been prepared for NAB clients who are wholesale clients and professional investors. It is for information purposes only. It is not for publication in the press or elsewhere. No part of this document may be distributed, published or reproduced without the prior permission of the NAB.

Any statements as to past performance are not representations as to future performance. All statements as to future matters are not guaranteed to be accurate. This publication does not purport to contain all matters relevant to any particular investment or financial instrument. Recipients should independently verify and check the accuracy, completeness, reliability and suitability of the information herein. Recipients should make their own assessment and obtain independent and specific advice from appropriate professionals or experts relevant to their circumstances.

This is not an offer or solicitation of securities or financial products. The NAB does not intend to create legal relations on the basis of the information contained herein.

So far as the law and applicable rules and regulations allow, NAB disclaims any warranty or representation as to the accuracy, reliability completeness or currency of the information and statements in this document. NAB shall not be liable for any errors, omissions, defects or misrepresentations in the Information or for any loss or damage suffered by persons who use or rely on such Information (including by reason of negligence, negligent misstatement or otherwise). If any law prohibits the exclusion of such liability, the NAB limits its liability to the re-supply of the information, provided that such limitation is permitted by law and is fair and reasonable.

The NAB may have proprietary positions in the products described in this document. The NAB, its affiliates and employees may hold a position, deal or act as a price maker in the financial instruments of any issuer discussed within this document or act as an underwriter, placement agent, adviser or lender to such issuer. The NAB and/or its affiliates may hold or transact derivative instruments, including options, warrants or rights with securities, or may act as a market maker in the securities and other financial products discussed herein and may sell such securities or financial products to or buy from customers on a principal basis.

The opinions in this document accurately reflects the personal views of the author about the securities, issuers and other subject matters discussed, and are based upon sources which the author reasonably believed to be reliable and accurate. The views of the author do not necessarily reflect the views of the NAB Group. This document is for distribution in Australia, New Zealand, Hong Kong. Singapore and Japan.

Hong Kong: In Hong Kong this document is for distribution only to "professional investors" within the meaning of Schedule 1 to the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) ("SFO") and any rules made thereunder and may not be redistributed in whole or in part in Hong Kong to any person. Issued by National Australia Bank Limited incorporated in Australia with limited liability, a licensed bank under the Banking Ordinance (Cap. 155, Laws of Hong Kong) and a registered institution under the SFO (central entity number: AAO169).

Japan: In Japan this document is for distribution only to "Qualified Institutional Investors" (as defined under Financial Instruments and Exchange Act) only. This material is provided for information purpose only and may be amended, superseded or replaced in its entirety by subsequent material. Although the information contained herein has been compiled or arrived at from sources believed to be reliable, no representation is made as to its accuracy or completeness. Neither National Australia Bank Limited ("NAB") nor any of its affiliates shall be held responsible for any misunderstanding arising from this material. You may not copy, reproduce, distribute or incorporate into the other document all or any part of this material without our written consent. Singapore: This document is distributed in Singapore to institutional investors (as defined under the Financial Advisers Regulations) only. If this document is distributed in Singapore, it is made available to you in Singapore by NAB, Singapore branch, through general information circulation only and does not take into account of your specific investment objectives, financial situation or particular needs. If you choose not to seek advice from a financial adviser, you should consider whether the product in question is suitable. Recipients of this material in Singapore should contact NAB, Singapore branch at 12 Marina View, #20-02 Asia Square Tower 2, Singapore 018961, Tel (65) 6419 6875 for any matter arising from, or in connection with, this material. The contents of the Materials have not been reviewed by any regulatory authority in Singapore. If you are in any doubt about any of the contents of the Materials, you should obtain independent advice.

New Zealand: This publication has been provided for general information only. Although every effort has been made to ensure this publication is accurate the contents should not be relied upon or used as a basis for entering into any products described in this publication. To the extent that any information or recommendations in this publication constitute financial advice, they do not take into account any person's particular financial situation or goals. Bank of New Zealand strongly recommends readers seek independent legal/financial advice prior to acting in relation to any of the matters discussed in this publication. Neither Bank of New Zealand nor any person involved in this publication accepts any liability for any loss or damage whatsoever may directly or indirectly result from any advice, opinion, information, representation or omission, whether negligent or otherwise, contained in this publication. National Australia Bank Limited is not a registered bank in New Zealand.

Other Jurisdictions: The distribution of this document may be restricted by law in certain jurisdictions and persons into whose possession this document or other information referred to in it comes should inform themselves about and observe any such restrictions. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction. Neither this document nor the information contained in this document is for publication, distribution or release, in whole or in part, directly or indirectly, in or into or from any jurisdiction where to do so would constitute a violation of the relevant laws of such jurisdiction.

If you would like to unsubscribe from the NAB Sustainable Finance Update, please send an email with "Unsubscribe" in the subject line to: NAB.SustainableFinance.CIB@nab.com.au