

NAB ECONOMICS DATA INSIGHTS: AGRICULTURE

JUNE 2021



HIGHLIGHTS

- During these extraordinary times, NAB has taken the decision to publish aggregated customer data categorised by industry segment with the view to helping provide clarity around which segments of the economy have been most affected by the broader macroeconomic trends at play. NAB takes data privacy very seriously. All customer transaction data has been aggregated and no individual's data is specifically identified or analysed as part of this process. The data used in this report will not be sold or made publicly available, but insights from the data will be shared with the Australian people.
- This new report builds on our existing fortnightly Data Insights series and includes more detail on NAB business customer inflow data across various industries and states. While the data are quite volatile, we can see the broad impact of seasonal and commodity price changes across a number of commodities.
- This month, we consider the impact of the excellent 2020-21 cropping season on customer inflows.

COMMENTS FROM NAB GROUP CHIEF ECONOMIST ALAN OSTER

Business inflows for NAB agriculture, forestry and fishing customers have been generally very healthy over the last several months, driven substantially by last season's massive winter crop. ABARES data points to a record national winter crop, with over 33 m million tonnes of wheat harvested last season – more than double the previous. Indications for the season ahead are generally very strong.

This is reflected in our customer data, with grain grower business inflows recording strong results. NSW grain growers in particular seem to have benefitted, with receipts up 132% y/y in December 2020, 107% in January 2021, 64% in February, 95% in March and 73% in April. Overall, agriculture, forestry and fishing customer inflows were up 15% y/y in late May.

We expect to offer regular insights on various sectors this year.

6 week rolling business inflows, agriculture forestry and fishing (y/y % change)

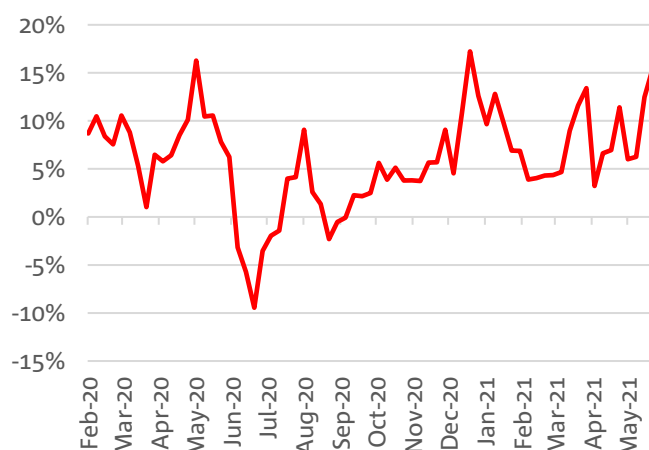
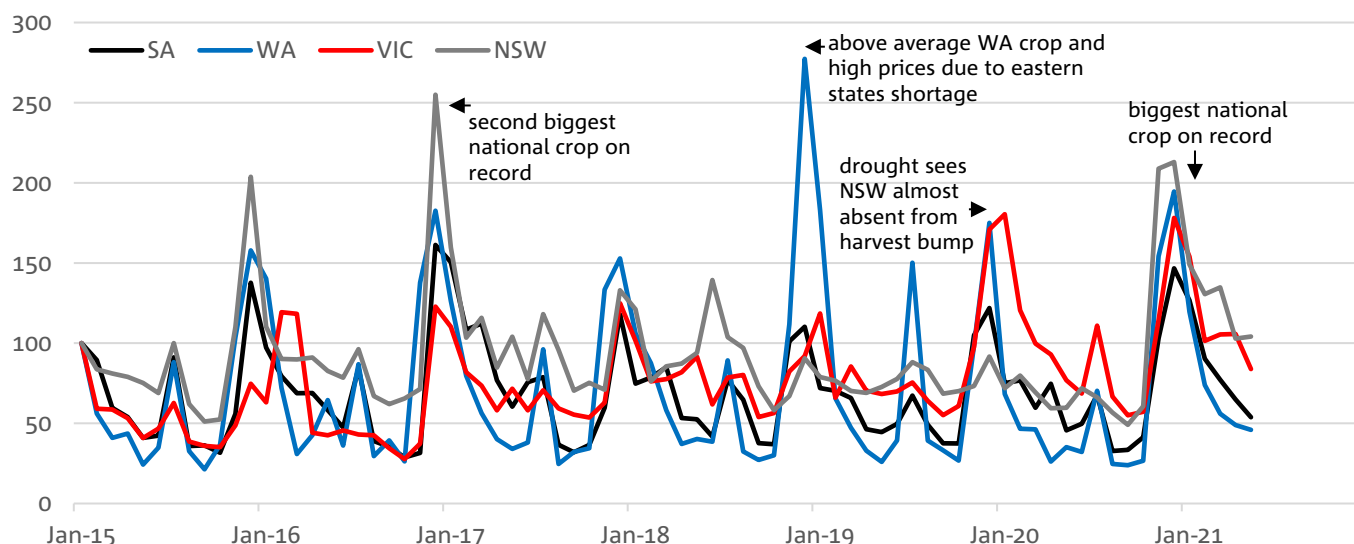


CHART OF THE MONTH

Monthly grain customer business inflows surge on record production (index, Jan 2015=100)



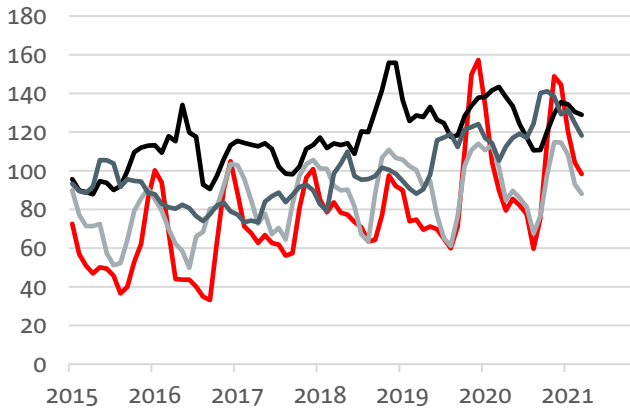
DATA APPENDIX

SELECTED COMMODITIES BY STATE

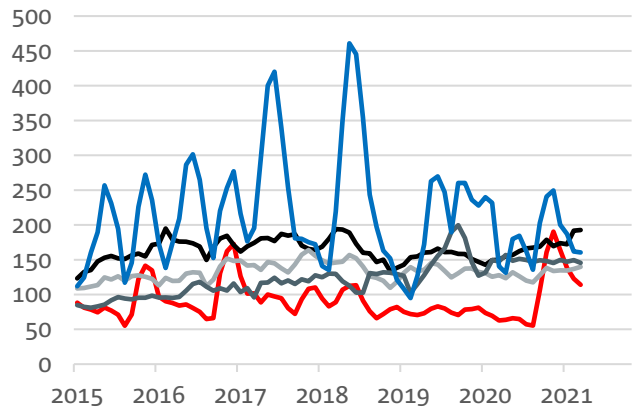
Three month moving average index (Jan 2015 = 100), business inflow per customer

— Grain — Beef cattle — Sheep — Dairy — Cotton — Sugar

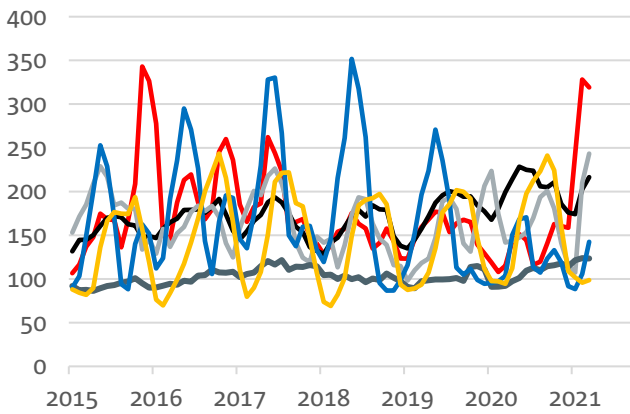
Victoria



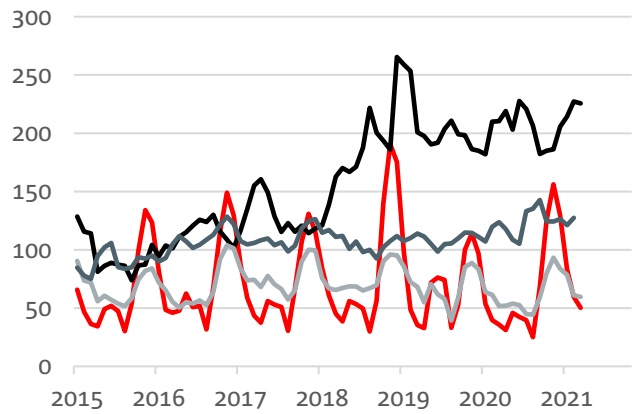
New South Wales



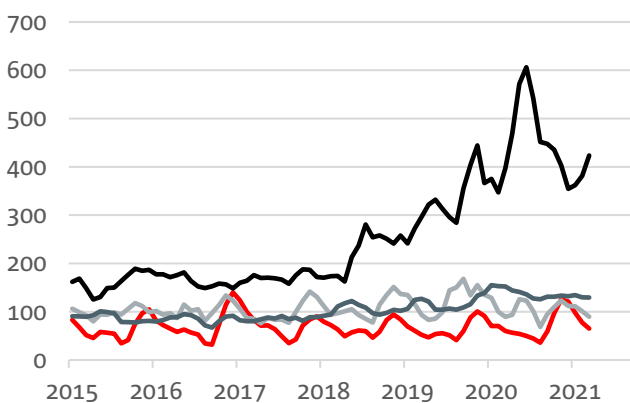
Queensland



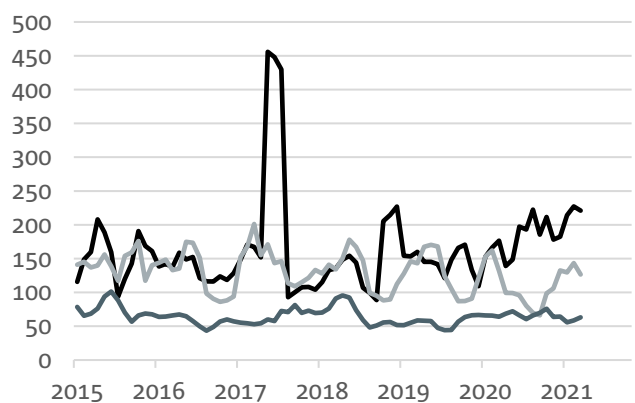
Western Australia



South Australia



Tasmania



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