



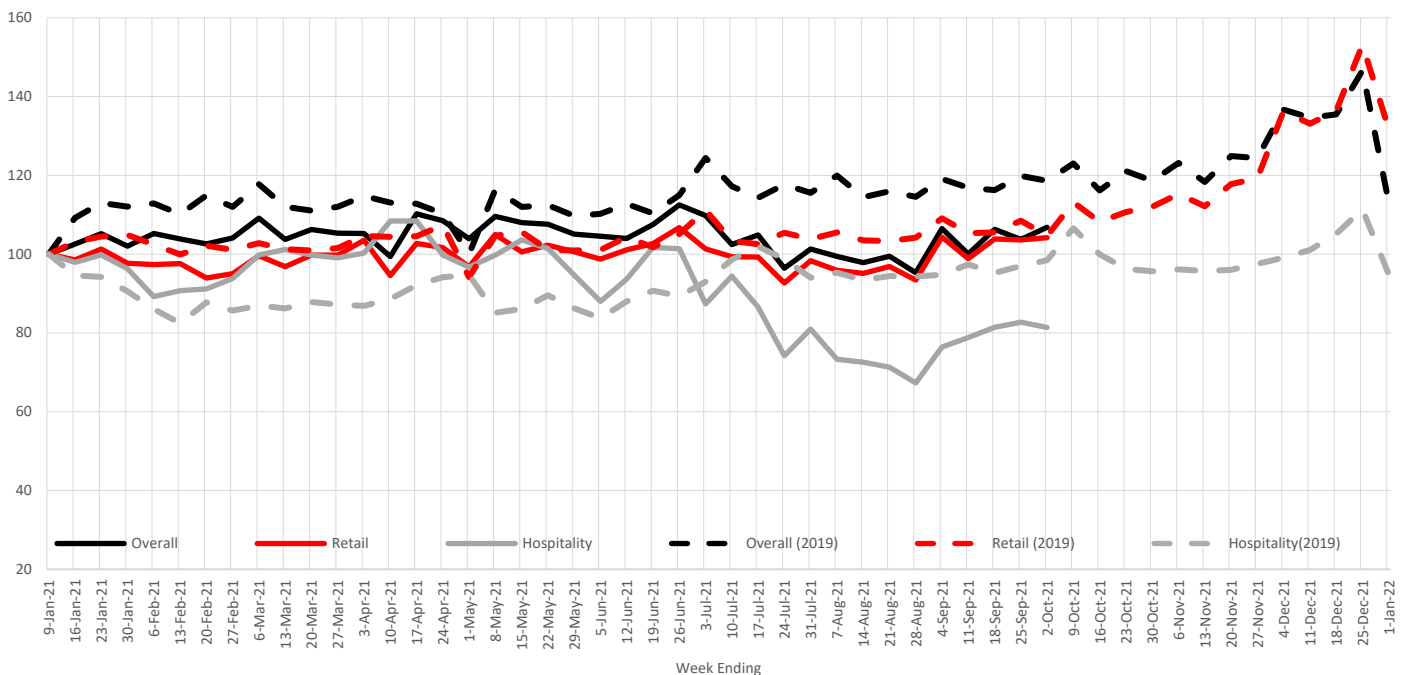
NAB ECONOMICS DATA INSIGHTS

WEEK ENDING 2 OCTOBER 2021

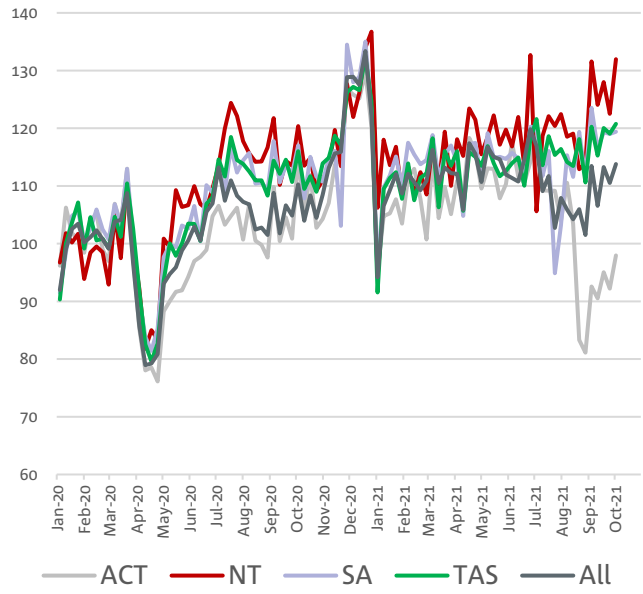
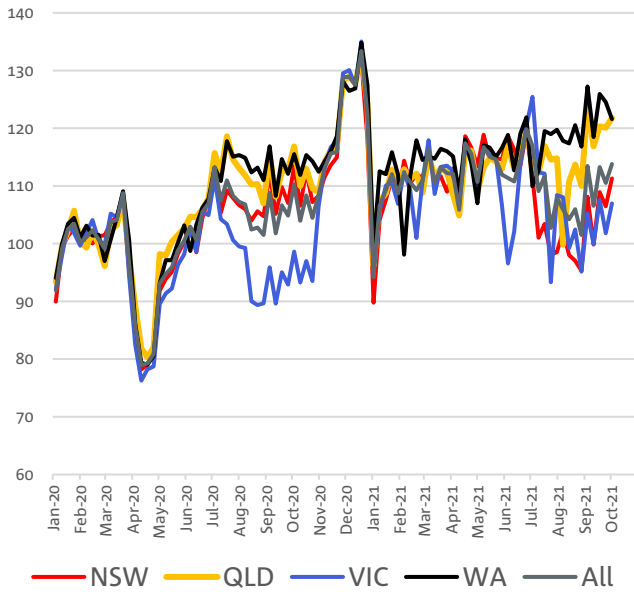
COMMENTS FROM NAB GROUP CHIEF ECONOMIST ALAN OSTER

- During these extraordinary times, NAB has taken the decision to publish aggregated customer data categorised by industry segment with the view to helping provide clarity around which segments of the economy have been most affected by the broader macroeconomic trends at play. NAB takes data privacy very seriously. All customer transaction data has been aggregated and no individual's data is specifically identified or analysed as part of this process. The data used in this report will not be sold or made publicly available, but insights from the data will be shared with the Australian people.
- This week brings encouraging news on the data front. We have seen substantial upward revisions in last week's disappointing data, with this week broadly maintaining that level. Overall consumption is now up around 6% since the start of 2021, although in the same period in 2019, consumption was up around 18% - so data clearly remains weak. However, a few weeks ago, consumption was down almost 20%, so we have clearly seen an uptick.
- Retail is now approaching the seasonality levels of 2019 for the first time since late June, with strength most evident in electrical and furnishings. Major challenges remain in hospitality, reflecting ongoing lockdowns in half the country, but travel-agents have seen some improvement (potentially post-lockdown bookings or international travel, with restrictions on the latter relaxing later this year).
- On a state basis, we continue to see lockdown areas recovering, particularly in Victoria and NSW. The ACT is also recovering, but from a particularly low base. NSW begins reopening on Monday, the ACT in a week and Victoria in three weeks' time (or just under). This will see a rebound in hospitality spending, although the phased reopening in the ACT and Victoria will see lower hospitality caps in the initial weeks.
- Our inward credits data was also quite strong last week and is approaching 2019 seasonality levels. This follows some weakness recently. We are seeing a similar trend for SMEs, although will need some time to confirm this beyond seasonality. Construction and agriculture have improved, likely reflecting a reopening in NSW and (more recently) Victoria for construction, along with a very strong season and good commodity prices for agriculture. Education and hospitality continue to struggle and while retail is better, it continues to lag somewhat.

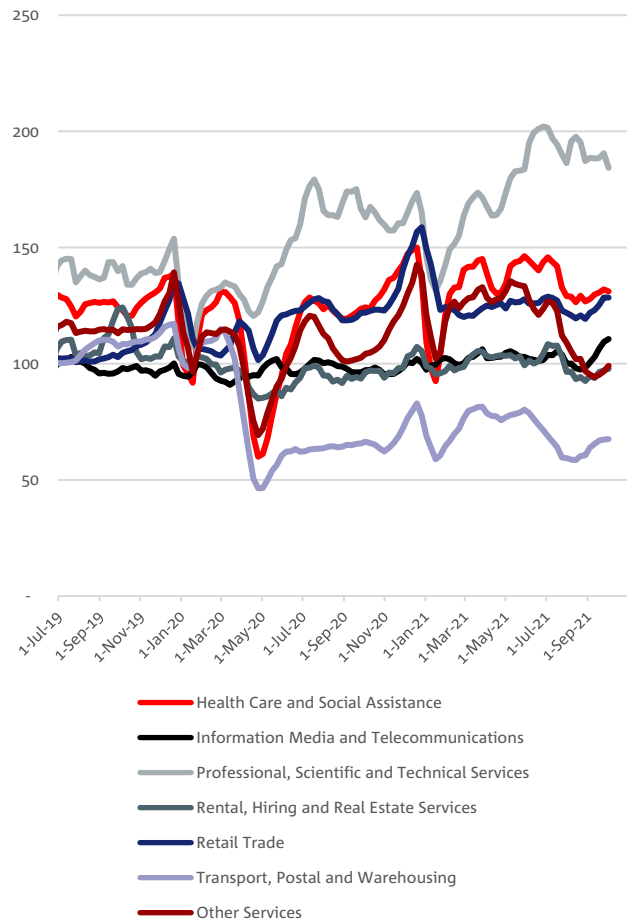
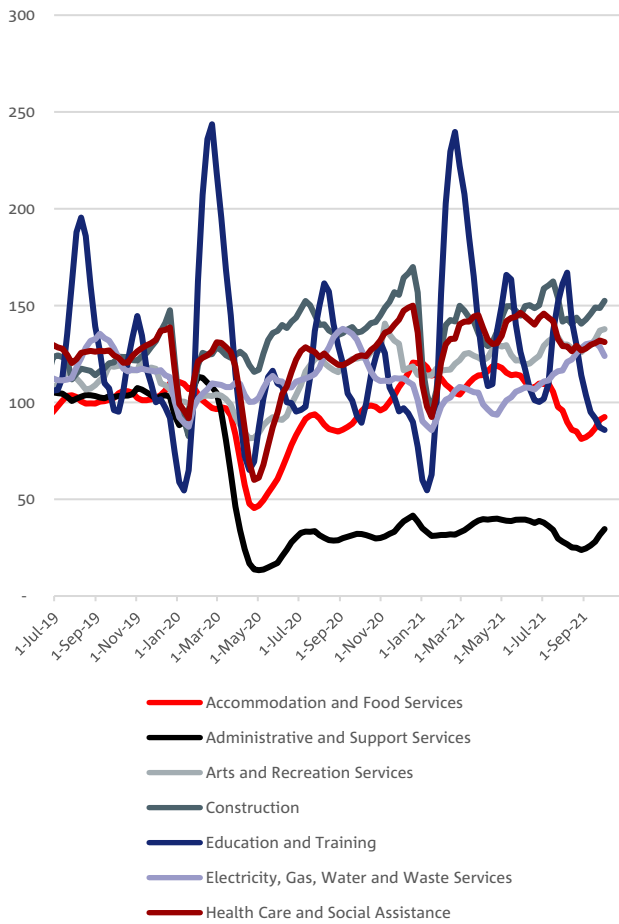
WEEKLY INDEX- BASE RESET ANNUALLY



CONSUMPTION BY STATE (INDEX, 2019 YEAR AVERAGE BASE)

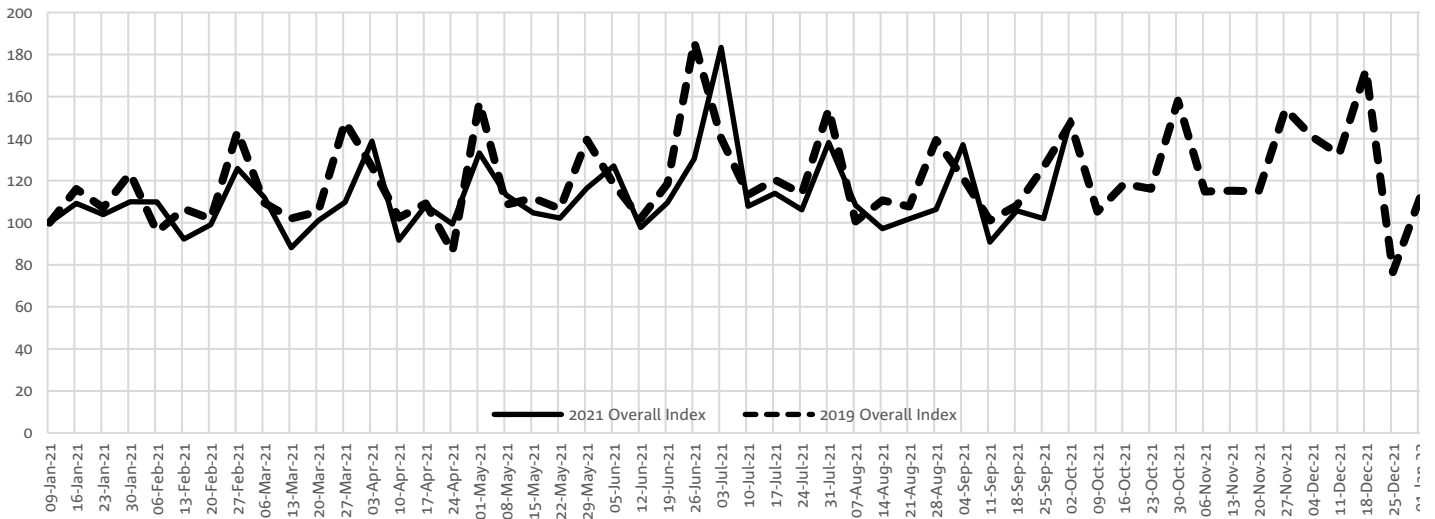


CONSUMPTION BY INDUSTRY (2019 BASE INDEX, 4 WEEK MOVING AVERAGE)

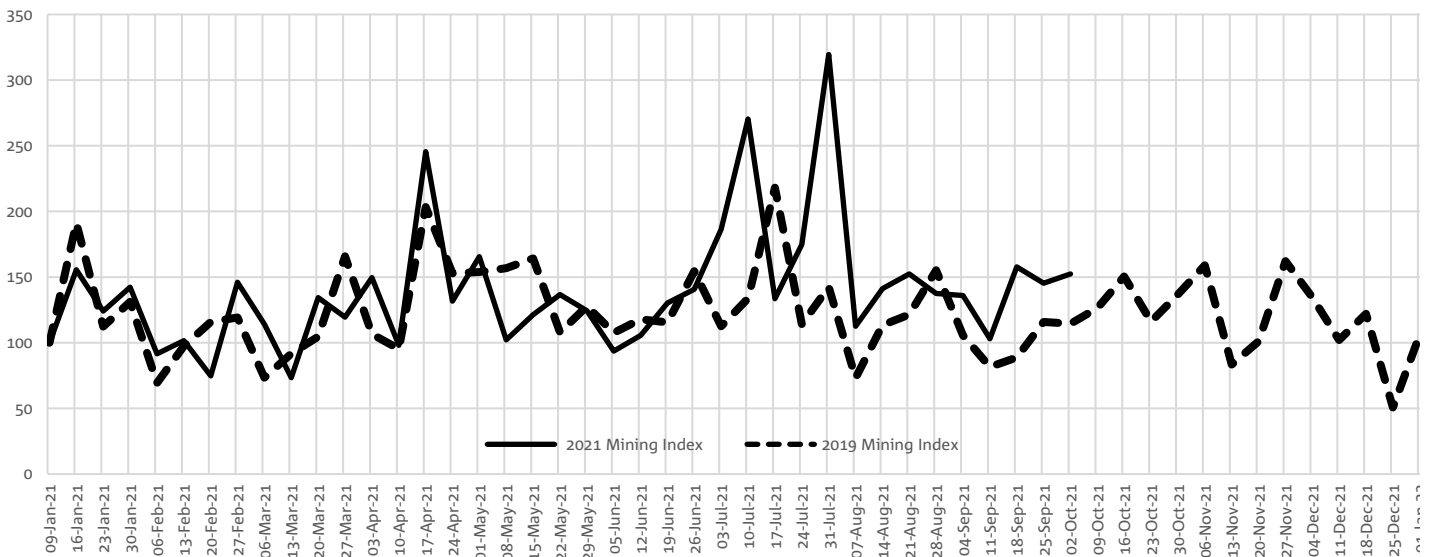


PAYMENT INFLOWS INTO NAB MERCHANTS – BASE RESET ANNUALLY

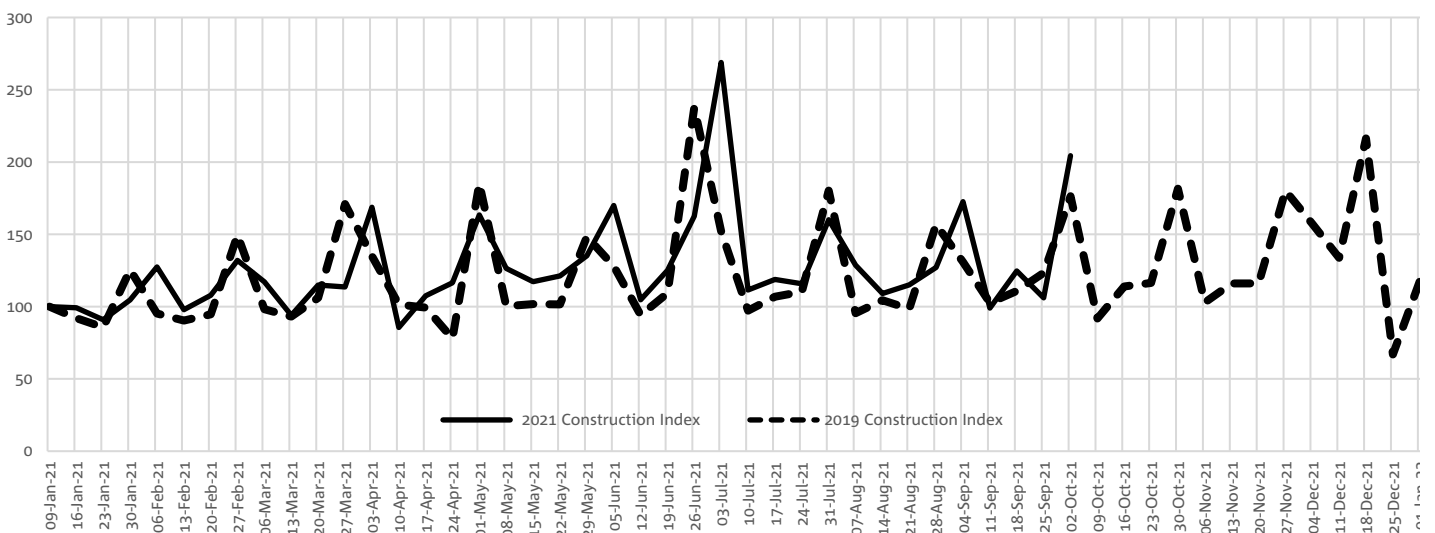
Overall



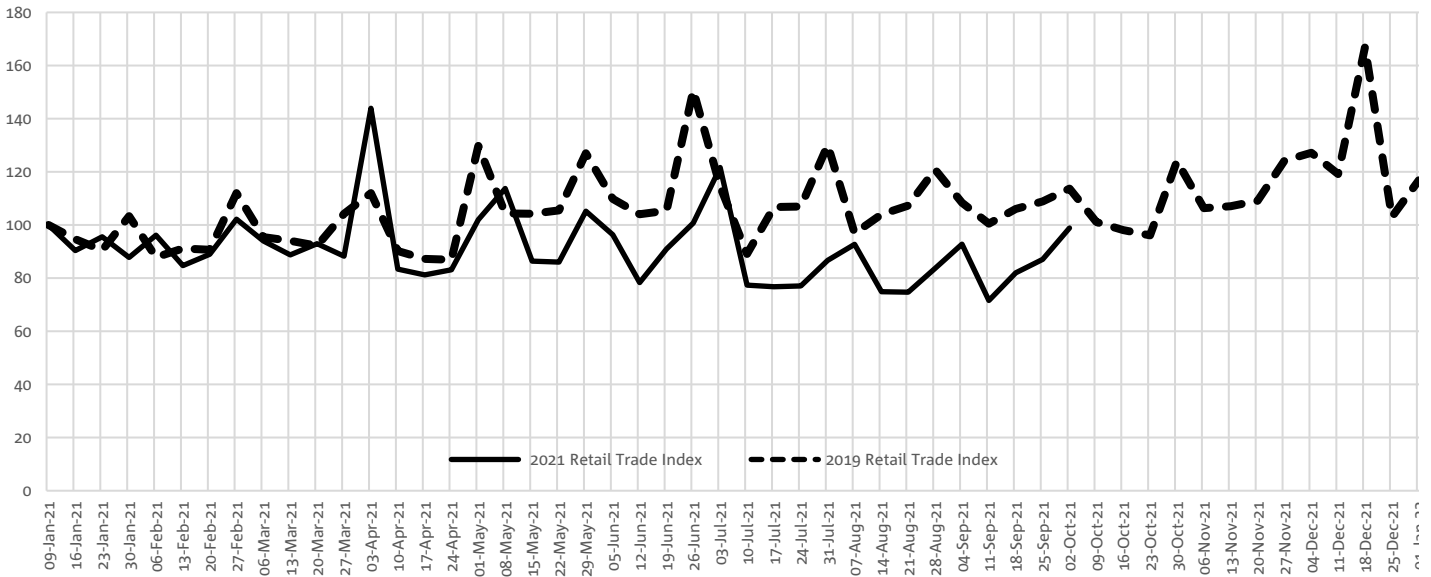
Mining



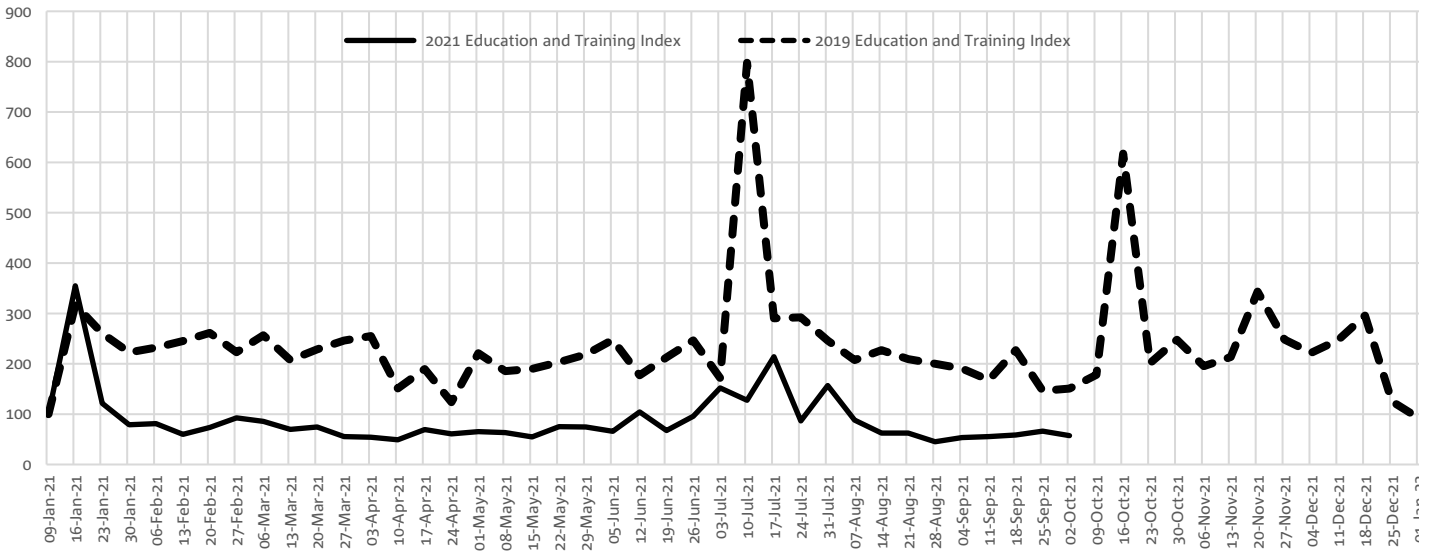
Construction



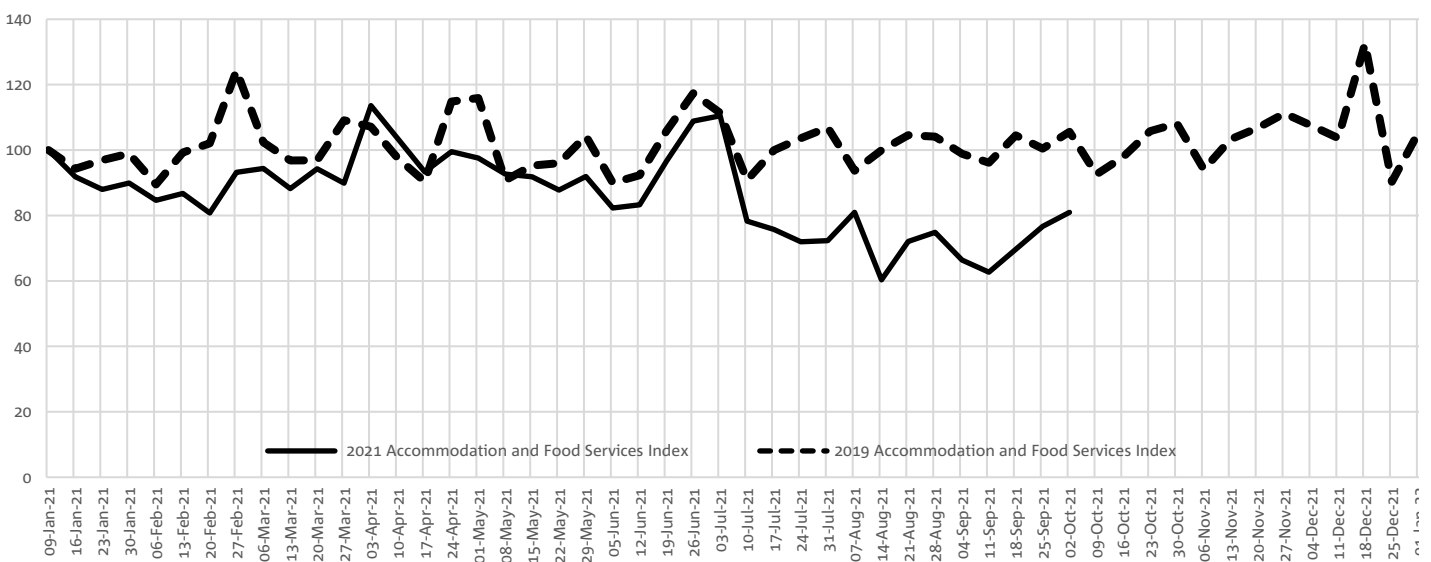
Retail



Education



Hospitality



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